

**Evaluation of Written Submittals**

Scoring Categories	Maximum Points	Davey	Osmose	Pioneer
<b>Technical Approach</b> this includes the overall approach to organizing and performing the field and in-house work, staffing, data management, safety and QA/QC.	10.0	8.8	9.0	2.0
<b>Experience/Qualifications</b> this includes a) the firm as a whole, and b) the proposed project team	10.0	9.0	8.8	2.0
<b>Price</b> unit and extended prices as shown in Appendix A, Scope of Work, Section 13.0, Price Proposal	5.0	5.0	2.51	1.89
<b>Sub-Total</b>	25.0	22.80	20.31	5.89
<b>Inclusion Plan</b>	3.0	0.5	3.0	2.0
<b>Total</b>	28.0	23.3	23.3	7.9

**Award made to Davey Tree Surgery due to substantial cost savings.**

**BID TABULATION**

Commodity: Preservation treatment of In Service Wood Poles  
Description:

RFP SCL -2886 P.O. ( X ) V.C. ( )

**BIDDERS**

Vendor	Davey Tree Surgery Co	Osmose	Pioneer Human Services	Osmose
Offer Date	11/15/11	11/15/11	11/15/11	11/15/11
Contact				
Phone/Fax				

Delivery

F.O.B.	Net 30	Net 30	Net 30	net 30
Frigh Terms				
Pymnt Terms				
Warranty	No	Yes	No	No
Tax Rev(y/n)				

Item #	Qty	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
1	8000	24.700	197,600.00	48.100	384,800.00	119.520	956,160.00	48.100	384,800.00
2	2000	116.430	232,860.00	168.850	337,700.00	118.230	236,460.00	85.930	171,860.00
3	0		0.00		0.00		0.00		0.00
4	8000	1.000	8,000.00	4.790	38,320.00	0.090	720.00	4.790	38,320.00
5			0.00		0.00		0.00		0.00
6			0.00		0.00		0.00		0.00
7			0.00		0.00		0.00		0.00
8			0.00		0.00		0.00		0.00
9			0.00		0.00		0.00		0.00
10			0.00		0.00		0.00		0.00
<b>Bid Total 1-10</b>			438,460.00		760,820.00		1,193,340.00		594,980.00
<b>Bid Total 11-50</b>			-		-		-		-
<b>Bid Total 51-90</b>			-		-		-		-
<b>TOTAL BID</b>			<b>438,460.00</b>		<b>760,820.00</b>		<b>1,193,340.00</b>		<b>594,980.00</b>

<b>Adjustments:</b>	(% or \$)	(% or \$)	(% or \$)	(% or \$)
Freight (\$)	0.00	0.00	0.00	0.00
Terms (%)	0.00	0.00	0.00	0.00
Tax Rev(%)	0.00	0.00	-3	0
<b>Total Adjustments</b>			<b>(35,800.20)</b>	
<b>TOTAL</b>			<b>760,820.00</b>	<b>594,980.00</b>

Notes:

Award to: Davey Tree Surgery

Buyer's Initials DR

Date: 11/28/11