

Presidents of the United States of America play at the Capitol Hill Block Party



Festival Sundiata at the Seattle Center



Mayor Greg Nickels, music industry leaders at Bumbershoot 2003 © Sheldon Reynolds



Seattle Symphony Orchestra onstage at Benaroya Hall © Fred Housel



Nancy and Ann Wilson of Heart accept award at the 1st annual Northwest Impact Awards © 2003 Team Photogenic



Summer Nights at the Pier © Bruce Tom



## **Definition of Music Industry:**

 Music performance, composition, distribution, promotion, production, training and education, as well as record labels, recording studios, live music venues, and equipment (manufacturing, rental, repair and retail)

## **Music Industry Benefits to Seattle:**

- Provides strong economic contribution to the Seattle economy
- Stimulates local employment
- Improves tourism by creating a destination city for leading musicans and bands
- Supports Seattle's cultural resources and creative sector
- Generates tax revenues

## **Revenues:**

- Nearly \$650 million in direct economic contributions from "core" industries in the music cluster (core industries are those that are actively involved in music production)
- Over \$1.3 billion in revenues from both core and supporting industries

## Jobs:

- The music industry supports nearly 8,700 jobs in Seattle
- These jobs span a wide range of occupations, including musicians, composers, music distributors, promoters, music teachers, employees at live music venues (i.e. symphony hall, clubs, outdoor festivals), audio engineers

## Wages:

- In 2002, the total labor income created by the music industry reached \$197.3 million
- Average wage of music industry job in Seattle: \$22,770
- Many people working in the industry have multiple employers and sources of income

   combined income from these multiple sources of work creates higher earnings than the average wage figure suggests

#### **Businesses:**

 Seattle music industry is comprised of more than 2,600 businesses in the core industries and an additional 335 businesses in music-related industries

# Needs of Musicians, Producers and Distributors:

- Ability to more proactively promote the local music industry
- Sufficient performance spaces
- · Friendly business climate
- Strong community resources to support the music industry, including education and training
- Quality, accessible music education in K-12 schools

## **Seattle's Advantages:**

- Strong level of community support
- Relatively low costs
- Excellent musical training and education
- Access to technology
- Legacy of "grunge" scene
- Broad array of music styles



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