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October 14, 2020.

Ben Christensen  
Marisa Repka  
Cambium Carbon

Dear Ben and Marisa,

The Urban Forestry Commission (UFC) thanks you for the informative presentation about your work with Cambium Carbon and congratulates you on your \$200,000 TNC Natural Climate Solutions Accelerator Grant award.

The City of Seattle set a goal to achieve 30% tree canopy cover by 2037 and 40% eventually. Still, many mature trees are removed from Seattle neighborhoods each year. Urban reforestation is critical if the City is to meet its canopy goals. However, as you stated, planting trees and ensuring their survival in urban areas is complicated. Upfront and maintenance costs present real barriers. The UFC appreciates Cambium Carbon's circular economy model that would develop demand for products crafted from the wood of felled urban trees and use the income to support tree replacement.

The UFC wishes you luck in your process as you select pilot cities for reforestation hub needs assessment. Should you select Seattle, the UFC is prepared to support your work as it is able. Creative solutions to urban tree loss that create economic opportunities, increase the climate resiliency of cities, and enhance critical green infrastructure are inspiring.

The UFC appreciates the work you are doing and would be glad to receive updates as your projects progress.

Sincerely,