

**CLEAN AIR<sup>®</sup>**  
**LAWN CARE**

CHANGING THE WAY AMERICA MOWS THE LAWN<sup>®</sup>

# Sustainable Lawn Care Practices



Chris Hogan

“A sustainable landscape is a planned and managed system of green spaces, greenways, recreational lands, parks in combination with natural lands that offer benefits of water conservation, filtration and adsorption, as well as air particle removal and heat relief. Sustainable landscapes also contribute to the health and quality of life to people, communities and entire countries”. — Ronald G. Dodson

THE FACTS:

There are  
**58** million  
lawns in the  
United  
States



Over  
\$30  
Billion  
dollars are  
spent on  
lawn care  
each year



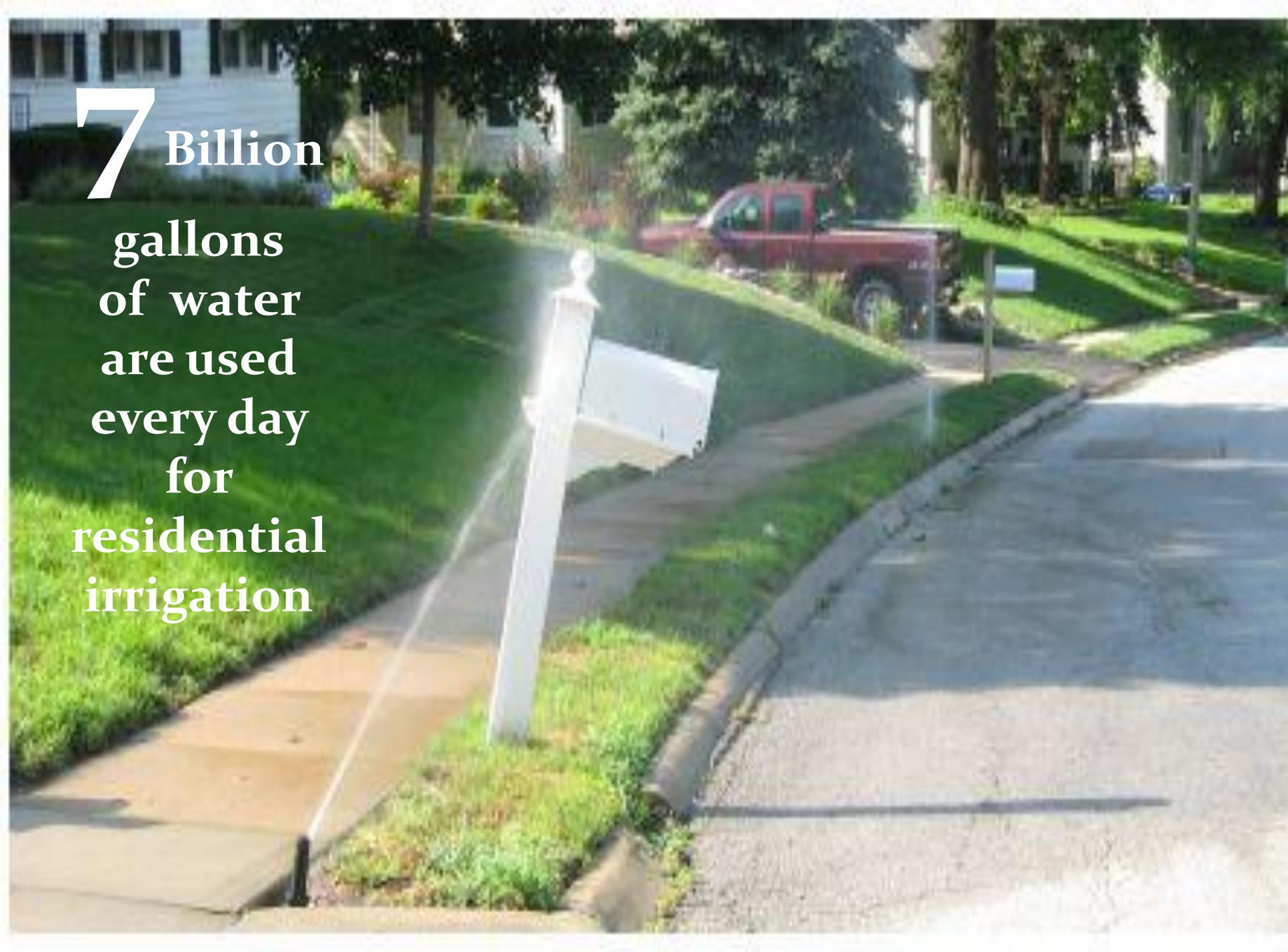
**3** Million tons  
of chemical  
fertilizers  
are spread  
on lawns  
each year





80 million pounds of pesticides are applied

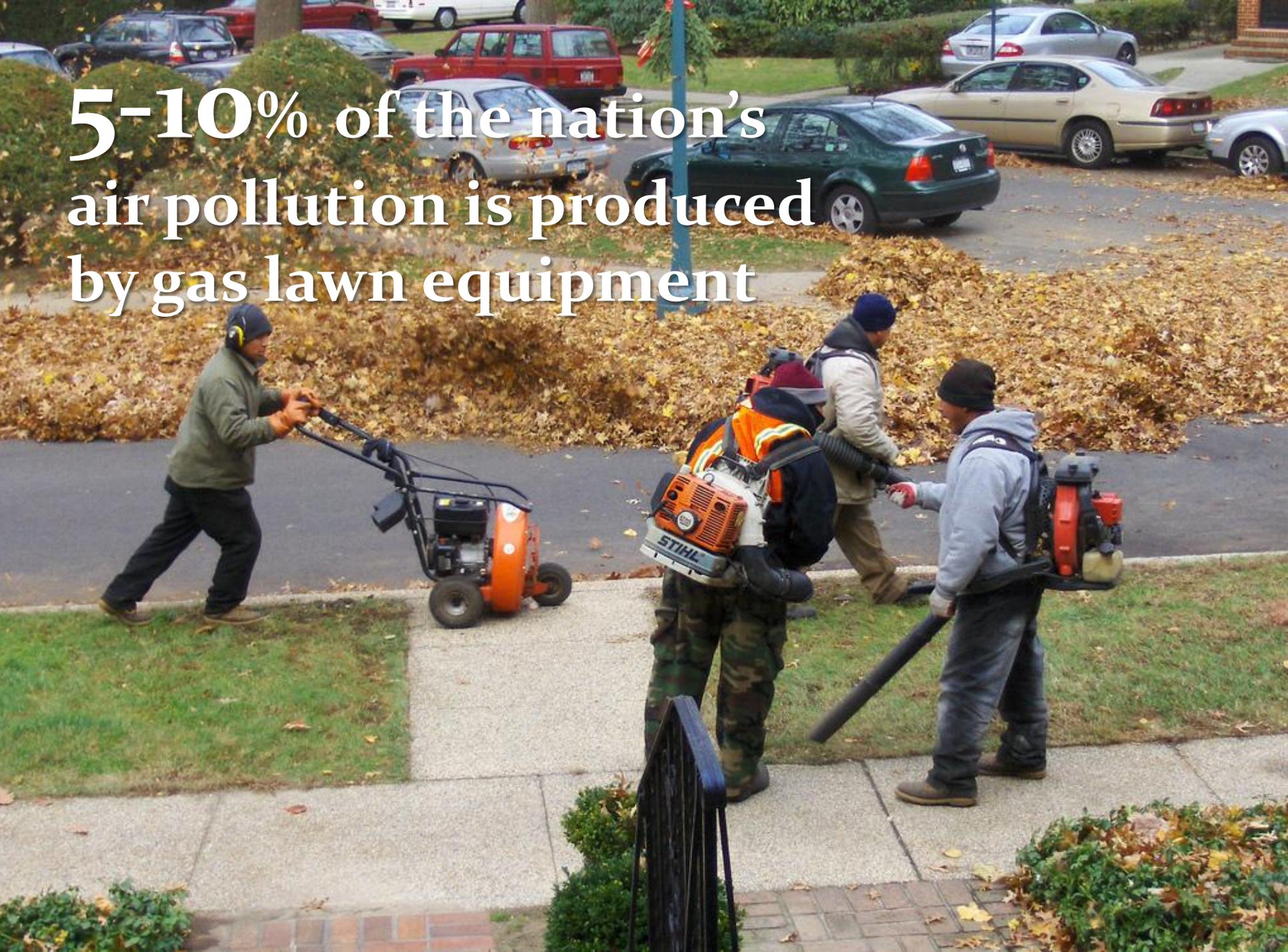
**7** Billion  
gallons  
of water  
are used  
every day  
for  
residential  
irrigation



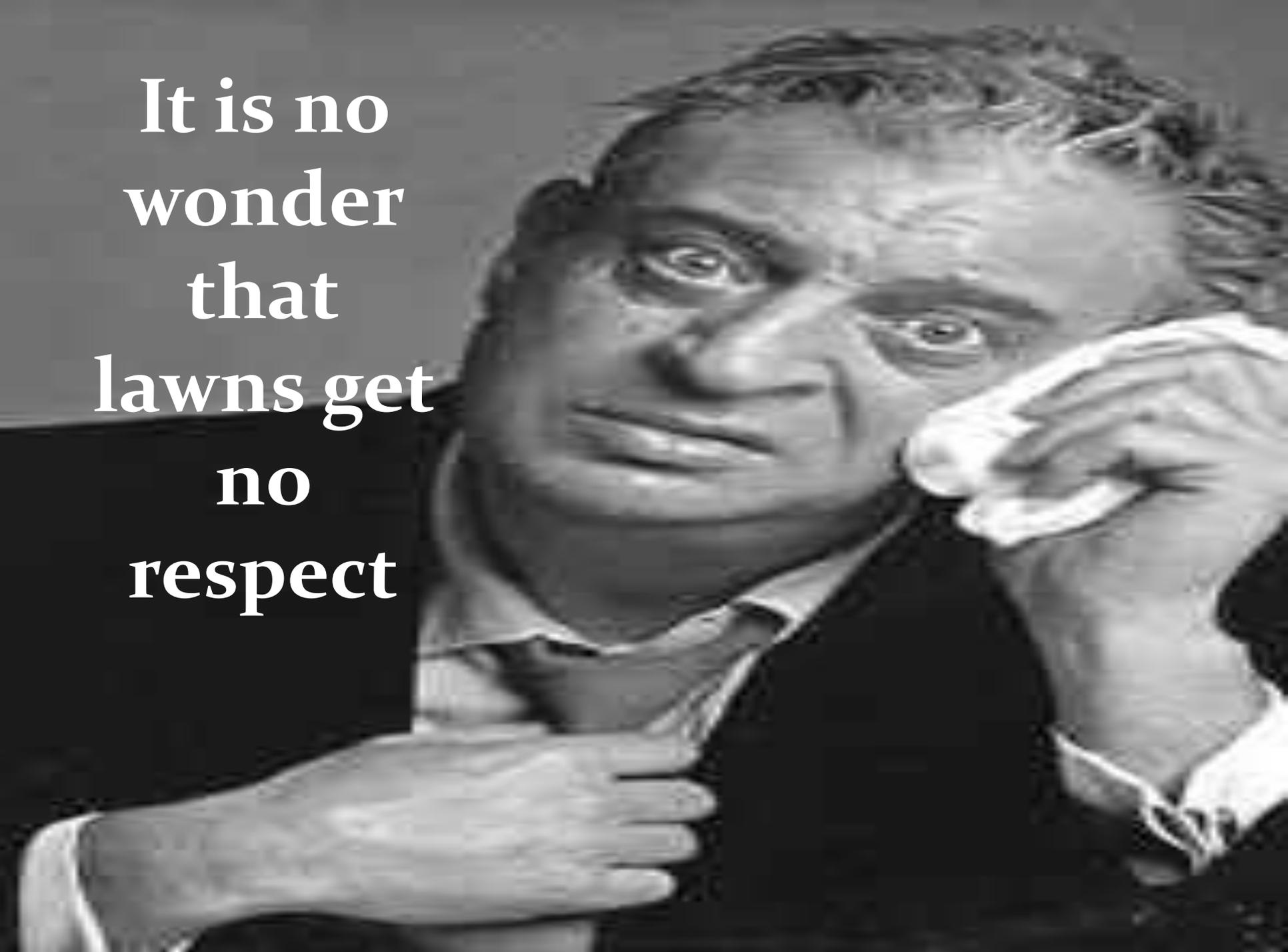
**17** Million gallons of gasoline are spilled annually filling lawn mowers



5-10% of the nation's  
air pollution is produced  
by gas lawn equipment



**It is no  
wonder  
that  
lawns get  
no  
respect**





WHAT IS THE SOLUTION?



# Rock Lawns



Vegetable Gardens?



Clean Air Lawn Care is  
changing the way America  
mows & feeds our lawns

# The Benefits of Clean Air Lawn Care's Sustainable Organic Lawns

Lawns are a fantastic play area for children & pets

Lawns help to remove CO<sub>2</sub> from the atmosphere

Lawns cool the air and reduce ambient temperature

Lawns remove dust, pollutants and particulate matter from the air and water (up to 12 million tons per year)

Lawns significantly reduce noise pollution in urban areas



# Top 10

things you can do to eliminate the damage that traditional lawn care practices have on the environment.





1. *Educate* customers  
on reducing the size of their lawns

A photograph of a large field of green grass. In the background, there are several distinct clumps of taller, denser grass. The foreground is filled with a thick carpet of shorter, lighter green grass. The overall scene is a lush, green lawn.

2. Grow the right Grass

# Types of Grasses for Your Region

## Region 3

Grasses from Region 1 can be grown here if irrigated. Otherwise, wheatgrass and buffalo grass.

## Region 1

Kentucky bluegrass, perennial rye, bentgrass, fescue



## Region 5

Kentucky bluegrass, perennial rye, bentgrass, fescue.

## Region 4

Bermuda and zoysia grass. Kentucky bluegrass can be grown in cooler altitudes.

## Region 2

Bermuda, zoysia, centipede grass; St. Augustine grass in certain areas.

# 3. Get a Soil Test



# A & L WESTERN AGRICULTURAL LABORATORIES

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REPORT NUMBER: 08-325-049

CLIENT NO: 99999

SEND TO: CLEAN AIR LAWN CARE  
2169 FOLSOM ST #201M  
SAN FRANCISCO, CA 94110-

GROWER:

SUBMITTED BY: MILL NASH

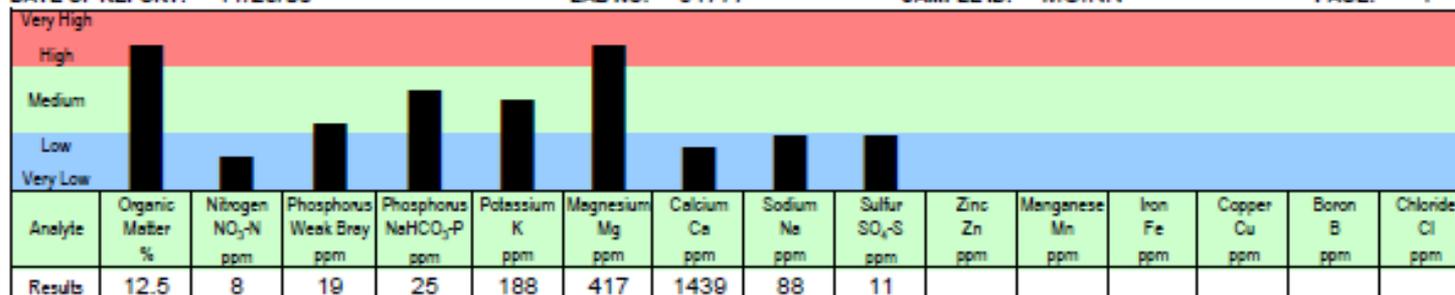
## Graphical Soil Analysis Report

DATE OF REPORT: 11/25/08

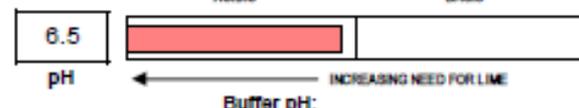
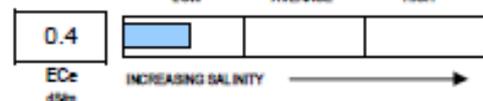
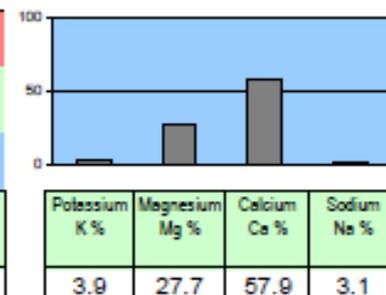
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### Percent Cation Saturation (computed)



## Soil Fertility Guidelines

CROP: LAWN

RATE: lb/1000 sq ft

NOTES:

Dolomite (70 score)	Lime (70 score)	Gypsum	Elemental Sulfur	Nitrogen N	Phosphate P <sub>2</sub> O <sub>5</sub>	Potash K <sub>2</sub> O	Magnesium Mg	Sulfur SO <sub>4</sub> -S	Zinc Zn	Manganese Mn	Iron Fe	Copper Cu	Boron B
		20		2.2	1.0	3.0							

- C** NITROGEN: The above requirements may need to be adjusted according to local conditions. Follow label instructions as controlled-release fertilizers may be applied less frequently.
- O** THATCH CONTROL is necessary to discourage insect and disease problems, and avoid poor water penetration.
- M** Light vertical cutting plus topdressings (and liming if low pH) will aid decomposition.
- E** NITROGEN sources include composts and legumes as well as blood meal, cottonseed meal, hoof & horn meal, fish meal, or chicken feather meal. Sodium nitrate is not recommended. Monitor brix levels.
- T** POTASH: Composts may be a significant source of potash. Certain sources of sulfate of potash may also be used, as well as kelp/seaweed products, wood ash, crushed granite and greensand.

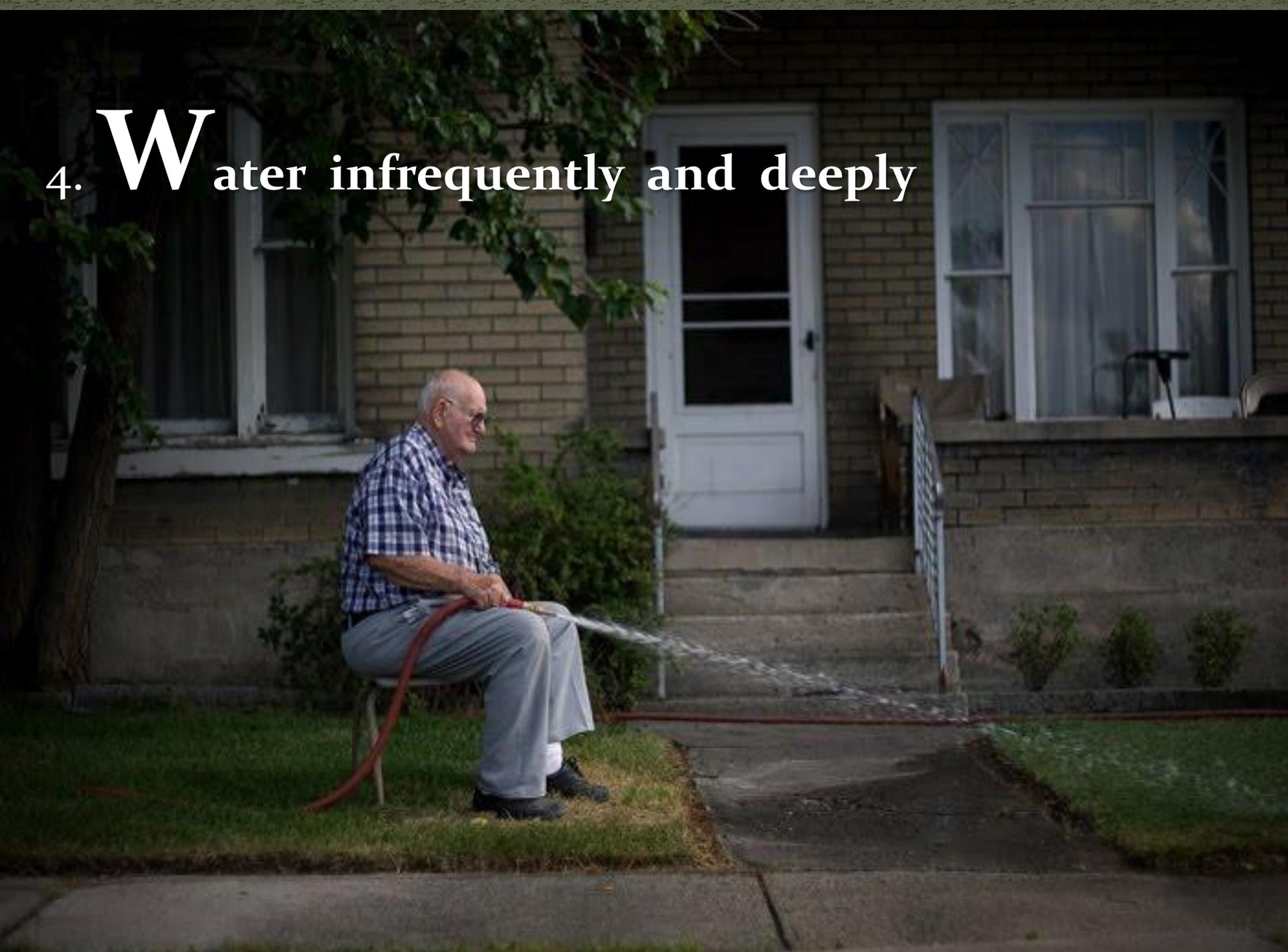
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*M. Nash*

Mike Buttress, CPAg

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# 4. **W**ater infrequently and deeply



- 
- **Water only in the early AM 1-2 x per week**
  - **Adjust & Align Sprinklers**
  - **Install Smart Controllers & Rain Sensors**
  - **Use local rebates for replacing old heads**
  - **Turn it OFF when it rains**

# 5. Mow Smart

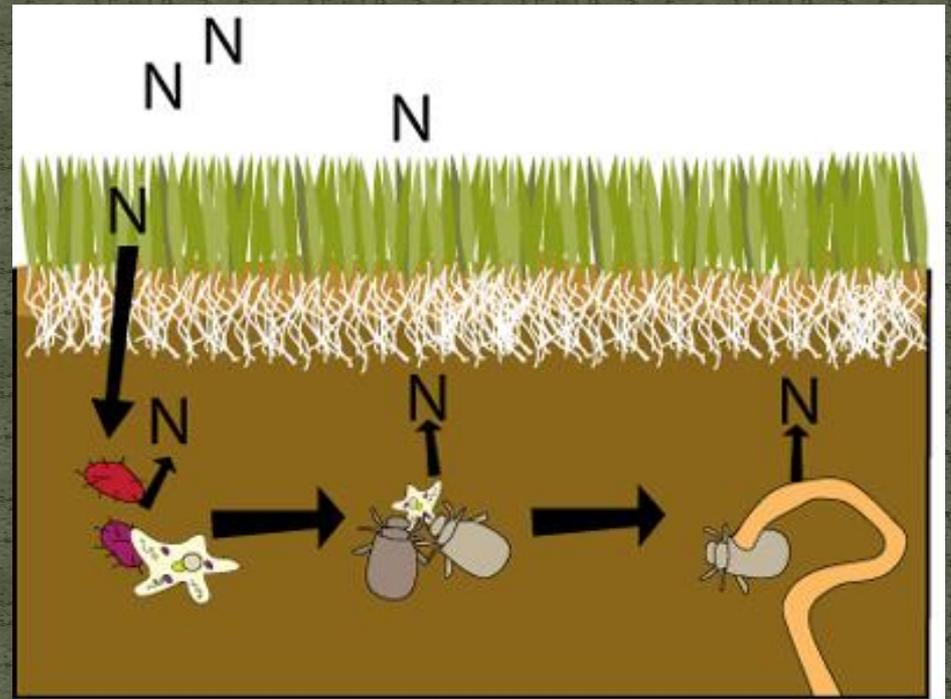


**M**ow higher  
&  
Leave the  
clippings on  
the lawn



# Benefits of Mulch mowing

- Leaving grass clippings on the lawn returns nitrogen and other nutrients back to the soil.
- Conserves landfill space and the energy to haul it there.
- Reduces water pollution by allowing you to use up to 50% less fertilizer



A wide-angle photograph of a soccer field. The grass is a mix of green and yellowish-brown, indicating some wear or nutrient deficiency. In the background, a white soccer goal is visible. The text "Compacted Soil & Low Nitrogen levels" is overlaid in white at the top left.

**Compacted Soil & Low Nitrogen levels**

**Before**

A photograph of a well-maintained, vibrant green lawn. On the left side, the long, drooping branches of a weeping willow tree cast shadows across the grass. In the background, a garden bed with various plants and flowers is visible, along with a set of stone steps leading up a slight incline. The overall scene is bright and sunny.

**Compacted Soil & Low Nitrogen levels**

After

[www.cleanairlawncare.com](http://www.cleanairlawncare.com)



# 6. GO Electric

# Electric vs. Gas

- Electric lawn mowers emit 3,300 times less hydrocarbons
- Electric lawn mowers emit 5,000 times less CO<sub>2</sub>
- Electric lawn mowers emit one-fifth as much NO<sub>2</sub> as gas lawn mowers



7. **T**ry a kinder  
& gentler  
approach to pests



## *Sustainable* Lawn Care Practices:

Mow taller: 2 – 3” on rye/fescue, 1 - 1 ½” on bentgrass

Mulch mow

Soil test

Fertilize with organic products (when needed)

Proper irrigation practices

Lawn renovations

Use an **IPM** approach:

Monitor, use Cultural Controls, Biological Controls, Physical Controls

**O**rganic Fertilizers, Soil Amendments & compost topdressing will add microbial life back into the soil which strengthen the grass and fight disease



8. **S**TOP USING **TOXIC** PESTICIDES

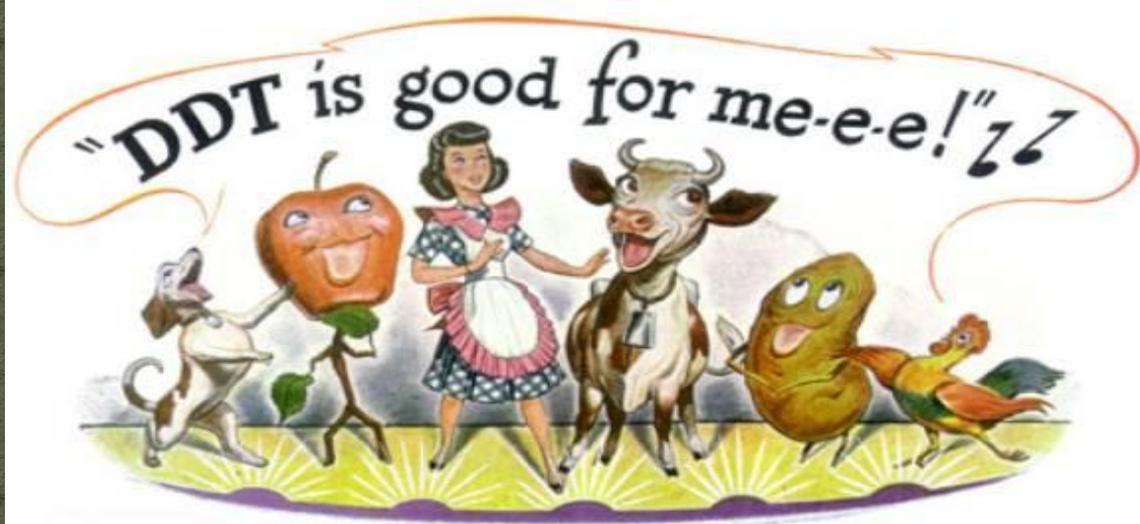
# Read your weeds...

Compacted soils often have annual bluegrass, plantain, goose grass and can mean you need to *Aerate the lawn*

Clover can mean your soil has *Low Nitrogen*

Lots of Dandelions might mean you need less Calcium and more Magnesium

# 9. Eliminate Chemical Fertilizers



**GOOD FOR FRUITS**—Bigger apples, juicier fruits that are free from unsightly worms ... all benefits resulting from DDT dusts and sprays.

**GOOD FOR STEERS**—Beef grows meatier nowadays ... for it's a scientific fact that ... compared to untreated cattle ... beef-steers gain up to 50 pounds extra when protected from horn flies and many other pests with DDT insecticides.



**KNOX FOR THE HOME**—helps make healthier, more comfortable homes ... protects your family from dangerous insect pests. Use Knox-Out DDT Powders and Sprays as directed ... then watch the bugs "bite the dust"!



**KNOX FOR DAIRIES**—Up to 20% more milk ... more butter ... more cheese ... tests prove greater milk production when dairy cows are protected from the annoyance of many insects with DDT insecticides like Knox-Out Stock and Barn Spray.



87 Years' Service to Industry • Farm • Home

She longed for a Star Trek-type doctor with a state-of-the-art diagnostic tool. The doctor, with a few computer bleeps, would locate the exact cause of her newly discovered and doctor-baffling skin lesions and assign a painless treatment with no side effects.



**GOOD FOR ROW CROPS**—25 more barrels of potatoes per acre ... actual DDT tests have shown crop increases like this! DDT dusts and sprays help truck farmers pass these gains along to you.



**KNOX FOR INDUSTRY**—Food processing plants, laundries, dry cleaning plants, hotels ... dozens of industries gain effective bug control, more pleasant work conditions with Pennsalt DDT products.

one of the country's largest producers of this amazing insecticide. Today, everyone can enjoy added comfort, health and safety through the insect-killing powers of Pennsalt DDT products ... and DDT is only one of Pennsalt's many chemical products which benefit industry, farm and home.

# Chemical Fertilizer Facts:

Chemical fertilizers disrupt the nutrient balance in the soil, accelerate turf growth, increase the need for mowing and contribute to thatch buildup.

Synthetic fertilizers create salt buildup in the soil and inhibit the grasses ability to take up water

Because of the extremely high levels of Nitrogen, Phosphorus and Potassium in synthetic fertilizers much of it completely misses the plant and ends up running into groundwater, eventually poisoning our rivers, lakes and streams.



10. **F**eed the **S**oil not the plant

It takes

**500** years  
to form an inch  
of topsoil



# Benefits of Organic Fertilizers

Slow release fertilizers break down slowly into the soil, work with the natural cycle of the grass and release their nutrients gently over time

Encourage deep root development to help reduce watering requirements

Provides natural food for beneficial soil microorganisms

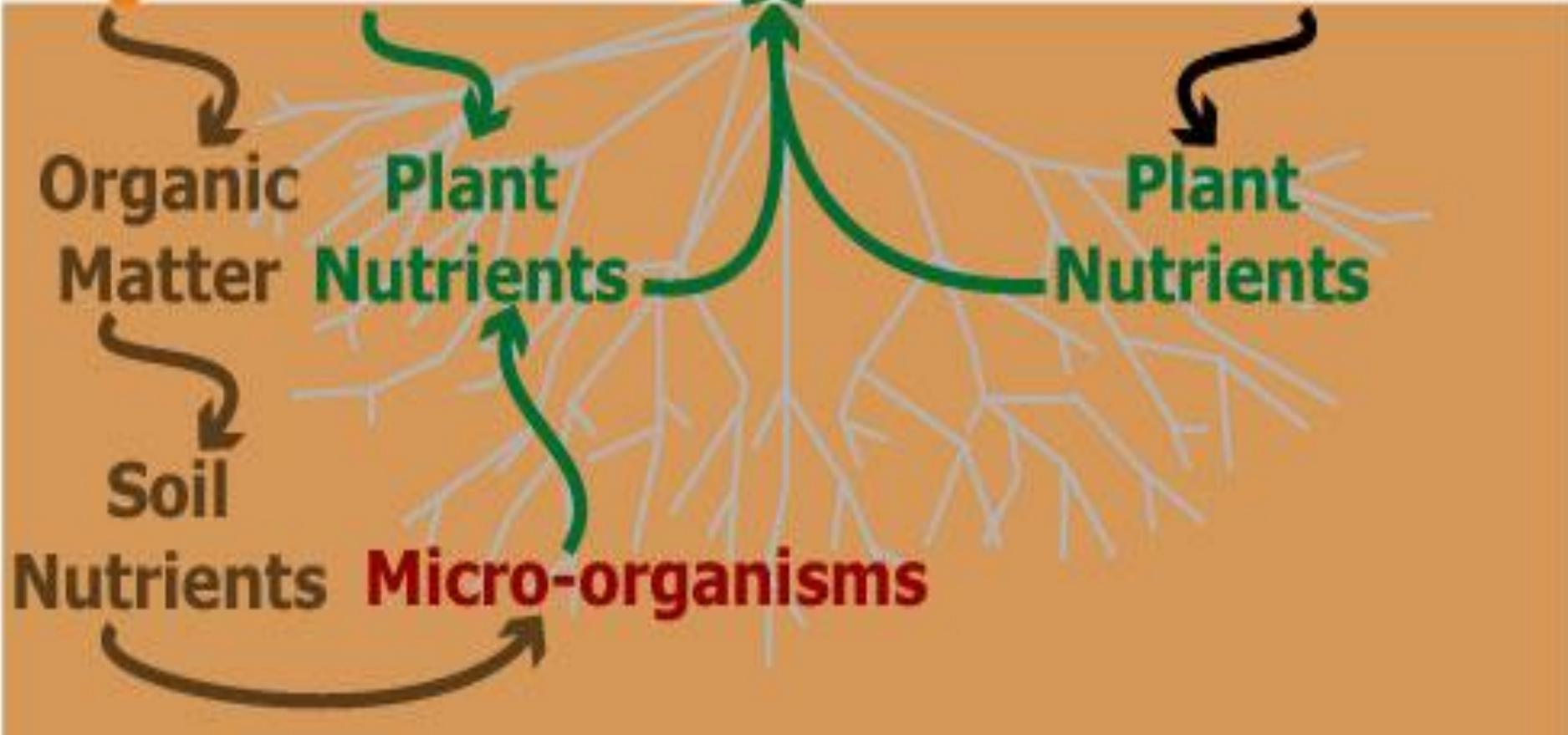
Provide grasses with better drought tolerance saving water, improve disease resistance and provide greater nutrient uptake

# FEEDING THE SOIL

# FEEDING THE PLANT

## Organic Fertilizers

## Chemical Fertilizers



Clean Air Lawn Care's goal is to create and maintain beautiful lawns using earth-friendly and family-healthy methods.



Our lawn care treatment programs integrate the use of **Organic fertilizers**, **Organic Pre-emergent weed control**, and **Micro-Organism Soil Builders**.

Other chemical competitors use chemical based fertilizers that are harmful to pets, children and our environment.



*Organic Lawn Treatment examples...*

- heavily *compacted* soil
- low *nitrogen*
- heavy *thatch*

A photograph of a well-maintained green lawn in a backyard. In the background, there is a swimming pool covered with a blue tarp, a patio table with chairs, and some garden plants. The text is overlaid on the lawn.

3 weeks after

**Aeration,**

*Compost*

*Topdressing,*

**O**rganic **F**ertilization

& ***Overseeding***

A photograph of a lawn in a residential setting. The grass is sparse and mostly dead, appearing as a mix of green and brown. There are many fallen leaves scattered across the lawn. In the background, there is a large, dark green tree, a light blue house, and a paved driveway. A black plastic mulch edge is visible in the foreground.

Before



After

A photograph of a lawn with a storm drain and a building in the background. The lawn is mostly green but has patches of brown, dry grass. A circular storm drain with a metal grate is visible in the middle ground. In the background, there is a building with a covered walkway supported by columns. A tree is on the right side of the frame.

Before

**Compacted Soil & Low Nitrogen levels**



*After*

*Aeration & Worm Casting Tea*

# Compacted Soil & Low Nitrogen levels

*Before*





After

21 Acres.org





1% for the Bees!

2011 Clean Air Lawn Care reduced over 135,237 pounds of air pollution  
using emission-free equipment



[www.cleanairlawncare.com](http://www.cleanairlawncare.com)