Robert Nellams, Director

Department Information Line: (206) 684-7200 On the Web at: http://www.seattlecenter.com/



Department Overview

Seattle Center is home to cultural and education organizations, sports teams, festivals, community programs, including cultural and community celebrations, and entertainment facilities. Millions of people visit the 74-acre Seattle Center campus annually. Consistently rated as one of the City's top attractions, Seattle Center is a premier urban park whose mission is to delight and inspire the human spirit, and to bring people together as a rich and varied community.

The history of Seattle Center dates back to a time well before the organization existed as a City department in its current form. Prior to the 1850's, the land on which Seattle Center sits was a part of a Native American trail which was later homesteaded by the David Denny family and eventually donated to the City of Seattle. In 1927, the new Civic Auditorium, now Marion Oliver McCaw Hall, and Arena were constructed with funding from a levy and a contribution from a local business owner. In 1939, a large military Armory, until recently called the Center House, was constructed. In 1948, the Memorial Stadium was built, with the Memorial Wall added in 1952. Finally, in 1962, the community pulled together these facilities and added new structures to host the Seattle World's Fair/Century 21 Exposition. At the conclusion of the Fair, the City took ownership of most of the remaining facilities and campus grounds to create Seattle Center. Since its creation in 1963, the Center has nurtured artistry and creativity by providing a home for and technical assistance to a wide variety of arts and cultural organizations. These tenants play a critical role in the arts and cultural landscape of the region.

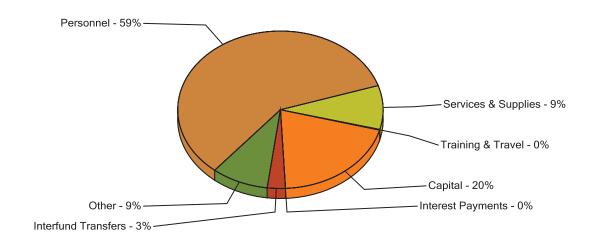
Seattle Center is financed by a combination of tax dollars from the City's General Fund and revenue earned from commercial operations. Major sources of commercial revenues include charges to private clients for facility rentals, parking fees, long-term leases to non-profit organizations, sponsorships, and monorail fares.

Due to its heavy reliance on commercial revenues, Seattle Center faces many of the same financial challenges confronting other businesses. Consumer preferences, fluctuating demand, and competition for customer discretionary spending all influence the financial performance of the Seattle Center. Over the next biennium, the Seattle Center will face financial pressures in several areas including market competition with competing facilities, financial challenges of long-term, non-profit tenants on campus, and balancing the mix of public and private uses on the campus. However, it is making important strides in realigning its operations to fit within the revenue it generates.

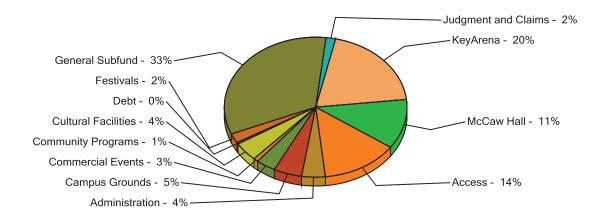
| Budget Snapshot | | | | |
|-----------------------------|----------------|-----------------|------------------|------------------|
| Department Support | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
| General Fund Support | \$12,919,814 | \$12,875,760 | \$12,980,658 | \$13,466,114 |
| Other Funding - Operating | \$21,552,036 | \$21,586,368 | \$22,964,210 | \$23,409,994 |
| Total Operations | \$34,471,850 | \$34,462,128 | \$35,944,868 | \$36,876,108 |
| Other funding - Capital | \$6,815,855 | \$3,878,000 | \$8,980,000 | \$5,151,000 |
| Total Appropriations | \$41,287,705 | \$38,340,128 | \$44,924,868 | \$42,027,108 |
| Full-time Equivalent Total* | 245.12 | 245.12 | 241.62 | 241.62 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

2013 Proposed Budget - Expenditure by Category



2013 Proposed Budget - Revenue by Category



Budget Overview

In recent years, Seattle Center has faced the dual challenge of constrained General Fund resources as well as weakness to its other operating revenues. These challenges collided in 2009 when Seattle Center operated from a negative cash position, resulting in the execution of an interfund loan for Seattle Center in mid-2011, after a pre-existing loan expired on December 31, 2010. Since that time, Seattle Center has worked diligently to better align its operations with available revenues. While the loan duration will be extended to 2017, for 2013-2014, Seattle Center is projected to have made sufficient strides to ensure that the size of the loan does not grow beyond current projections.

The economic challenges brought on by the Great Recession have lead to weakness in Seattle Center's operating revenues. Seattle Center has more than 75 sources of earned revenue, with the largest being parking fees, facility rentals, programming at McCaw Hall, and sales of tickets and suites at Key Arena. Long-term facility leases are another large source of revenue and primarily consist of theaters, museums, and other arts groups, often referred to as "resident tenants." Long-term leases are Seattle Center's revenues sources that have been most constrained by the recent economic weakness. The discretionary income of arts patrons and donated income from funders contracted resulted in less income for Seattle Center's resident tenants, making it difficult for a number of them to pay the full amount of their contractual lease payments.

To ensure that its operating costs are aligned with its revenues, Seattle Center has spent the past year looking for efficiencies and cost savings. The 2013-2014 Proposed Budget reflects the results of this work and includes sufficient costs savings to ensure that Seattle Center's expenditures are aligned with its revenues. Budget reduction strategies for the 2013-2014 Proposed Budget focus on administrative and operational efficiencies that result in minimal direct service impacts. Reductions include: cuts to maintenance costs, contract fees, administrative consolidations, and the elimination of positions. Funding for programs at Seattle Center is retained, allowing visitors to Seattle Center to continue to have access to a vast array of events and performances. The 2013-2014 Proposed Budget assumes that Seattle Center's interfund loan will

extend through 2017. While Seattle Center has made significant progress in aligning its costs with its revenues, additional time is needed to identify financial strategies for paying off the interfund loan. Seattle Center will work in the coming year to identify longer-term strategies for paying off the loan. Possible solutions could include restructuring leases, setting up payment plans, and in some cases forgiving portions of the accumulated debt, or implementing other operational changes.

Not all Seattle Center revenues have suffered as a result of the recent economic weakness. Event bookings at KeyArena have continued to grow after hitting a low point in 2009 after the departure of the Seattle SuperSonics. Along with steady growth in bookings and more diverse programming, additional changes, including a restructured KeyArena management team, a new concessionaire, and an improved ticketing arrangement, have further enhanced revenues. By 2011, Seattle Center had succeeded in bringing the KeyArena back to operating at a profit. The City is currently considering proposals to build a new indoor sports and entertainment arena in the downtown core. Whatever the outcome of the proposal, Seattle Center looks forward to adapting to its role in any new environment, and continuing to maximize the utility of the venue. Any adjustments to the budget that may be necessary as a result of a new arena are not contemplated in the Proposed Budget.

McCaw Hall continues to have consistent event bookings and attendance. In addition to attracting new concerts and events, the building's primary users, Pacific Northwest Ballet and Seattle Opera, continue to draw large audiences for their productions. In 2012, Seattle Center opened a redeveloped food service area in the Armory (formerly known as the Center House), which features a number of upgraded restaurants and concessions. With these new tenants in place, the Center has added a modest increase to its commercial revenues to reflect the popularity of this new offering. Lastly, parking revenues are projected to increase based on the implementation of a new hourly rate system.

The City has also reached an agreement with local radio station KEXP for lease of the upper Northwest Rooms. Although a final date for their arrival has not yet been determined, Seattle Center is looking forward to welcoming KEXP as early as 2013.

| Incremental Budget Changes | | | | | | | | |
|--|---------------|--------|---------------|--------|--|--|--|--|
| Seattle Center | | | | | | | | |
| | 2013 | | 2014 | | | | | |
| | Budget | FTE | Budget | FTE | | | | |
| Total 2012 Adopted Budget | \$ 34,462,128 | 245.12 | \$ 34,462,128 | 245.12 | | | | |
| Baseline Changes | | | | | | | | |
| Citywide Adjustments for Standard Cost Changes | \$ 1,319,780 | 0.00 | \$ 2,421,953 | 0.00 | | | | |
| Net-Zero Transfer Between BCLs to Align Budget with Actual Costs | \$ 0 | 0.00 | \$0 | 0.00 | | | | |
| Proposed Policy Changes | | | | | | | | |
| Administrative Efficiencies | -\$ 146,000 | -2.00 | -\$ 149,800 | -2.00 | | | | |
| Maintenance Reductions | -\$ 129,000 | 0.00 | -\$ 130,000 | 0.00 | | | | |
| Seattle Center Foundation FTE Reduction | -\$ 156,000 | -1.00 | -\$ 159,100 | -1.00 | | | | |
| Teen Tix Transition | \$ 0 | 0.00 | -\$ 40,000 | 0.00 | | | | |
| Food Service Management Reduction | -\$ 61,000 | -0.50 | -\$ 62,200 | -0.50 | | | | |
| One-Time Major Maintenance Spending | \$ 397,600 | 0.00 | \$ 87,600 | 0.00 | | | | |

Proposed Technical Changes

| Final Citywide Adjustments for Standard Cost Changes | -\$ 475,764 | 0.00 | -\$ 434,240 | 0.00 |
|--|--------------|-------|--------------|-------|
| Technical Adjustment | \$ 733,124 | 0.00 | \$ 879,767 | 0.00 |
| | | | | |
| Total Incremental Changes | \$ 1,482,740 | -3.50 | \$ 2,413,980 | -3.50 |
| | | | | |
| | | | | |

Description of Incremental Budget Changes

Baseline Changes

Citywide Adjustments for Standard Cost Changes - \$1,319,780

Citywide technical adjustments made in the "Baseline Phase" reflect changes due to inflation, central cost allocations, retirement, health care, workers' compensation, and employment costs. These adjustments reflect initial assumptions about these costs and inflators early in the budget process.

Net-Zero Transfer Between BCLs to Align Budget with Actual Costs

These changes are net-zero adjustments between BCLs and accounts to align the budget with actual expenditures.

Proposed Policy Changes

Administrative Efficiencies - (\$146,000)/(2.00) FTE

Consolidations in two areas will take place with this adjustment: admissions and campus catering. With the Admissions operations, the Admissions Manager 1 will be reduced from 1.0 FTE to 0.5 FTE, for a savings of \$52,000, and a vacant Accounting Technician I will be eliminated for a savings of \$64,000. The Manager 1 will now focus more on field operations, as some of the administrative duties will be reassigned to the facility managers who use admissions personnel. The vacant Accounting Technician I pocket was previously filled by a Regular Admissions Employee, and this work will be absorbed by the remaining 15 staff members whose work includes ticket-taking, showing customers to their seats, and monitoring the entrances.

Similar to the admissions reduction, the catering position, which coordinates the Campus Catering Program, also handles some administrative duties related to managing the contract process for commercial clients. This Administrative Specialist II position will be reduced from 1.0 to 0.5 FTE for a savings of \$30,000 and will retain responsibility for coordinating the Catering Program as well as some functions related to contract facilitation. Other administrative duties relating to the contract process will be absorbed by other Campus Commercial Event staff.

Maintenance Reductions - (\$129,000)

Seattle Center evaluated its maintenance budget and identified reductions in various areas including office supplies, maintenance supplies, and the elimination of a specialized vehicle. In most cases, these reductions will have a minimal impact to Seattle Center operations. For example, the reduction of a boom truck will be mitigated by utilizing a scissor lift Seattle Center has onsite, as well as the timely use of other vehicles that the Center rents at various times for events and special projects. However, if the Center experiences significant maintenance and repair issues, there may be delays in addressing items like graffiti removal or grounds restoration. Seattle Center will prioritize life safety functions (fire alarms, ADA access, etc.), revenue generation, and contractual responsibilities.

Seattle Center Foundation FTE Reduction - (\$156,000)/(1.00) FTE

This change eliminates City funding for the Strategic Advisor 3 position which currently acts as the Executive Director of the Seattle Center Foundation. The Executive Director will continue but will now be an employee of the Foundation. In order to provide financial support to the Foundation operation, Seattle Center will convert a storefront, previously run by Frontier Gallery and then used in 2012 to sell Seattle World's Fair memorabilia, into a permanent store run by the Foundation, with net profits used to fund Foundation administrative overhead. The Foundation will pay Seattle Center a reduced annual lease payment of \$15,000. Seattle Center had previously assumed it would receive \$100,000 in rent revenue if the space was rented out to a commercial vendor. Savings from eliminating funding for this position are partly offset by the loss of approximately \$85,000 in lease revenue from the space. The net savings from this reduction is \$71,000, or \$156,000 minus forgone revenues of \$85,000.

Teen Tix Transition

This change removes Teen Tix from Seattle Center's public program offerings in 2014 with the intention of transitioning the program to a non-profit organization to ensure the program's continuity. This transfer reduces Center's 2014 budget by \$40,000. Started in 2005, Teen Tix serves teenagers by making Seattle's rich cultural life affordable to them. Approximately 7,500 day-of-show tickets were leveraged in 2011 for use at 37 participating organizations. The savings from this reduction come from the elimination of a contract position that coordinates the program. Seattle Center will work with the Seattle Center Foundation to transition the program to a viable non-profit by the end of 2013.

Food Service Management Reduction - (\$61,000)/(.50) FTE

Seattle Center has 2.0 FTEs assigned to contracts and food service management: a Manager 2 and an Administrative Specialist 2. The Manager 2 previously functioned as the contracts manager for Seattle Center, with approximately 75% of their time related to food service operations. These duties have now been transferred to Levy Restaurants, the contractor that Seattle Center began working with in 2011 to manage the Armory food court. Additionally, a new Armory Operations Board is in place to provide overall facility oversight. This proposal reduces the Manager 2 from 1.0 FTE to 0.5 FTE to reflect the reduction in responsibilities that comes with having a professional food service management company operating the food court. The manager's remaining time will be fully spent on managing other Armory non-food vendor tenants, leasing of peripheral spaces, and contract management. The Administrative Specialist position currently supporting the Contracts Manager will be retained to process contracts and provide general administrative support to the new Operating Board.

One-Time Major Maintenance Spending - \$397,600

In 2013 and 2014, Center will use McCaw Hall reserve funds, which are collected annually to fund the replacement of various pieces of equipment that have come to the end of their life cycle. The current reserve balance is approximately \$1.3 million. It is expected that the facility, now 10 years old, will begin to utilize the reserves more regularly for maintenance and equipment replacement.

Proposed Technical Changes

Final Citywide Adjustments for Standard Cost Changes - (\$475,764)

Citywide technical adjustments made in the "Proposed Phase" reflect changes due to inflation, central cost allocations, retirement, health care, workers' compensation, and unemployment costs. These adjustments typically reflect updates to preliminary cost assumptions established in the "Baseline Phase."

Technical Adjustment - \$733,124

The technical adjustment is comprised of changes to the budget to accommodate the food court management contract, a change in an accounting practice, the adjustments for the most recent event forecast, and net-zero transfers of budget authority between BCLs to better align the Seattle Center's budget with actual spending.

Although the food court management contract with Levy Restaurants began in 2011 at an annual cost of \$240,000, it was not included in the 2012 budget. The contract, which has recently been renegotiated, will now cost \$120,000 annually beginning in 2013. This adjustment adds the contract with Levy Restaurants into Seattle Center's budget.

The change in accounting practices relates to third-party security charges. In the past, Center would work with the vendor and then pass the security charges to the clients who would then pay the vendor directly. To increase transparency and more accurately reflect the true cost of producing events, Seattle Center will now record the charges in the budget, and bill the clients themselves, making this add of \$300,000 entirely revenue backed.

Another fully revenue backed change is the biennial adjustment of the budget to incorporate the most recent projection of how many, and what type of events are expected to take place over the next biennium at all campus venues. As event projections change from year to year as a result of entertainment industry trends and competition, Seattle Center's associated revenues and expenses also fluctuate. Based on the latest event projections for 2013-2014, an increase of approximately \$313,000 of expense authority is needed. This expense authority is supported by revenue earned by the events themselves. The final component of this adjustment comprises net-zero adjustment between BCLs to better align the budget with actual spending.

| Expenditure Overview | | | | | |
|---|----------------|----------------|-----------------|------------------|------------------|
| Appropriations | Summit Code | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
| Access Budget Control Level | SC670 | 1,101,651 | 1,135,412 | 1,209,050 | 1,249,107 |
| Administration-SC Budget Control Level | SC690 | 7,465,293 | 6,920,926 | 6,893,147 | 7,170,263 |
| Campus Grounds Budget Control Level | SC600 | 11,541,598 | 11,560,165 | 11,678,551 | 12,045,194 |
| Commercial Events Budget Control Level | SC640 | 921,826 | 942,407 | 891,893 | 946,293 |
| Community Programs Budget Control Level | SC620 | 1,978,208 | 2,037,462 | 2,060,255 | 2,078,338 |
| Cultural Facilities Budget Control Level | SC630 | 146,941 | 212,848 | 220,830 | 229,145 |
| Debt Budget Control Level | SC680 | 139,194 | 135,994 | 134,850 | 126,450 |
| Festivals Budget Control Level | SC610 | 821,595 | 715,490 | 1,481,593 | 1,505,509 |
| Judgment and Claims Budget Control Level | SC710 | 931,564 | 931,564 | 602,601 | 705,108 |
| KeyArena Budget Control Level | SC660 | 5,488,518 | 5,800,596 | 6,297,392 | 6,613,284 |
| McCaw Hall Budget Control Level | SC650 | 3,935,463 | 4,069,262 | 4,474,705 | 4,207,416 |
| Department Total | | 34,471,850 | 34,462,128 | 35,944,868 | 36,876,108 |
| Department Full-time Equivaler | nts Total* | 245.12 | 245.12 | 241.62 | 241.62 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Revenue Overview

| 2013 | Estimated Reve | nuas |
|------|-----------------------|------|
| ZUIS | Familiaren veke | HUES |

| 2013 E | stimated Revenues | | | | |
|----------------|--------------------------------------|----------------|-----------------|------------------|------------------|
| Summit Code | Source | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
| 462300 | Parking | 4,302,181 | 4,601,944 | 4,377,247 | 4,351,817 |
| 462800 | Monorail | 447,842 | 450,000 | 450,000 | 450,000 |
| | Total Access | 4,750,023 | 5,051,944 | 4,827,247 | 4,801,817 |
| 441960 | Seattle Center Fund | 106,540 | 100,000 | 100,000 | 100,000 |
| 462900 | Administration | 21,283 | 7,000 | 12,000 | 12,000 |
| 481500 | Lease Settlement | 0 | 0 | 0 | 0 |
| 541490 | CIP | 1,199,787 | 1,550,085 | 1,371,877 | 1,402,522 |
| | Total Administration | 1,327,610 | 1,657,085 | 1,483,877 | 1,514,522 |
| 462500 | Leases - Campus Grounds | 782,184 | 1,207,432 | 894,151 | 1,134,207 |
| 462800 | Amusement Park Concessions | 737 | 0 | 0 | 0 |
| 462800 | Center House Concessions | 1,018,831 | 901,899 | 881,697 | 1,044,144 |
| | Total Campus Grounds | 1,801,752 | 2,109,331 | 1,775,848 | 2,178,351 |
| 462400 | Campus Commercial Events | 1,092,665 | 1,301,664 | 1,234,200 | 1,214,723 |
| | Total Commercial Events | 1,092,665 | 1,301,664 | 1,234,200 | 1,214,723 |
| 439090 | Campus Sponsorships | 2,000 | 350,000 | 250,000 | 250,000 |
| 441960 | Seattle Center Productions | 78,005 | 60,800 | 58,400 | 58,400 |
| | Total Community Programs | 80,005 | 410,800 | 308,400 | 308,400 |
| 462500 | Leases - Cultural Facilities | 1,409,516 | 1,265,362 | 1,556,711 | 1,513,899 |
| | Total Cultural Facilities | 1,409,516 | 1,265,362 | 1,556,711 | 1,513,899 |
| 462500 | McCaw Hall Tenant Use Fees - Debt | 69,596 | 67,997 | 67,425 | 63,225 |
| 587001 | General Fund - McCaw Hall Debt | 69,597 | 67,997 | 67,425 | 63,225 |
| | Total Debt | 139,193 | 135,994 | 134,850 | 126,450 |
| 441960 | Festivals | 598,170 | 528,079 | 780,835 | 793,814 |
| | Total Festivals | 598,170 | 528,079 | 780,835 | 793,814 |
| 587001 | General Subfund Support | 11,389,722 | 11,337,218 | 11,752,682 | 12,124,022 |
| | Total General Subfund | 11,389,722 | 11,337,218 | 11,752,682 | 12,124,022 |
| 587001 | Judgment and Claims Allocation | 931,564 | 931,564 | 602,601 | 705,108 |
| | Total Judgment and Claims | 931,564 | 931,564 | 602,601 | 705,108 |
| 441710 | KeyArena Miscellaneous | -22,827 | 115,366 | 513,953 | 630,040 |
| 441960 | KeyArena Reimbursables | 2,003,262 | 1,711,414 | 2,257,997 | 2,254,282 |
| 462400 | KeyArena Premium Seating | 297,288 | 380,000 | 338,849 | 388,130 |
| 462400 | KeyArena Rent | 1,277,278 | 1,354,418 | 1,498,336 | 1,510,393 |
| 462800 | KeyArena Concessions | 808,334 | 604,854 | 1,218,331 | 1,261,984 |
| 462800 | KeyArena Sponsorship | 0 | 0 | 0 | 0 |
| 462800 | KeyArena Ticketing | 1,492,099 | 1,640,451 | 1,180,970 | 1,337,692 |

| | Total KeyArena | 5,855,434 | 5,806,503 | 7,008,436 | 7,382,521 |
|---------|--|------------|------------|------------|------------|
| 441960 | McCaw Hall Reimbursables | 1,346,391 | 1,350,661 | 1,365,618 | 1,406,111 |
| 462400 | McCaw Hall Rent | 329,263 | 426,677 | 300,139 | 420,155 |
| 462500 | McCaw Hall Tenant Use Fees | 1,229,753 | 1,116,439 | 1,441,206 | 1,288,271 |
| 462800 | McCaw Hall Catering & Concessions | 316,275 | 335,000 | 270,000 | 270,000 |
| 462800 | McCaw Hall Miscellaneous | 160,911 | 182,974 | 146,668 | 166,585 |
| 587001 | General Fund - McCaw Hall | 528,931 | 538,981 | 557,950 | 573,759 |
| | Total McCaw Hall | 3,911,524 | 3,950,732 | 4,081,581 | 4,124,881 |
| Total R | evenues | 33,287,178 | 34,486,276 | 35,547,268 | 36,788,508 |
| 379100 | Use of (Contribution To) Fund Balance | 0 | -24,147 | 397,600 | 87,600 |
| | Total Use of Fund Balance | 0 | -24,147 | 397,600 | 87,600 |
| | | | | | |
| Total R | esources | 33,287,178 | 34,462,129 | 35,944,868 | 36,876,108 |

Appropriations By Budget Control Level (BCL) and Program

Access Budget Control Level

The purpose of the Access Budget Control Level is to provide the services needed to assist visitors in coming to and traveling from the campus while reducing congestion in adjoining neighborhoods.

| | Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|---|------------------------------|----------------|-----------------|------------------|------------------|
| ı | Access | 1,101,651 | 1,135,412 | 1,209,050 | 1,249,107 |
| ı | Total | 1,101,651 | 1,135,412 | 1,209,050 | 1,249,107 |
| ı | Full-time Equivalents Total* | 11.23 | 11.23 | 11.23 | 11.23 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Administration-SC Budget Control Level

The purpose of the Administration-SC Budget Control Level is to provide the financial, human resource, technology, and business support necessary to provide effective delivery of the Department's services.

| | Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|---|------------------------------|----------------|-----------------|------------------|------------------|
| ı | Administration-SC | 7,465,293 | 6,920,926 | 6,893,147 | 7,170,263 |
| | Total | 7,465,293 | 6,920,926 | 6,893,147 | 7,170,263 |
| ı | Full-time Equivalents Total* | 22.61 | 22.61 | 20.11 | 20.11 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Campus Grounds Budget Control Level

The purpose of the Campus Grounds Budget Control Level is to provide and maintain the gathering spaces and open-air venues at Seattle Center.

| | Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|---|------------------------------|----------------|-----------------|------------------|------------------|
| ı | Campus Grounds | 11,541,598 | 11,560,165 | 11,678,551 | 12,045,194 |
| ı | Total | 11,541,598 | 11,560,165 | 11,678,551 | 12,045,194 |
| ı | Full-time Equivalents Total* | 78.97 | 78.97 | 77.97 | 77.97 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Commercial Events Budget Control Level

The purpose of the Commercial Events Budget Control Level is to provide the spaces and services needed to accommodate and produce a wide variety of commercial events, both for profit and not for profit, and sponsored and produced by private and community promoters.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|------------------------------|----------------|-----------------|------------------|------------------|
| Commercial Events | 921,826 | 942,407 | 891,893 | 946,293 |
| Total | 921,826 | 942,407 | 891,893 | 946,293 |
| Full-time Equivalents Total* | 7.48 | 7.48 | 7.48 | 7.48 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Community Programs Budget Control Level

The purpose of the Community Programs Budget Control Level is to produce free and affordable programs that connect diverse cultures, create learning opportunities, honor community traditions, and nurture artistry, creativity, and engagement.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|------------------------------|----------------|-----------------|------------------|------------------|
| Community Programs | 1,978,208 | 2,037,462 | 2,060,255 | 2,078,338 |
| Total | 1,978,208 | 2,037,462 | 2,060,255 | 2,078,338 |
| Full-time Equivalents Total* | 11.88 | 11.88 | 11.88 | 11.88 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Cultural Facilities Budget Control Level

The purpose of the Cultural Facilities Budget Control Level is to provide spaces for performing arts and cultural organizations to exhibit, perform, entertain, and create learning opportunities for diverse local, national, and international audience.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|------------------------------|----------------|-----------------|------------------|------------------|
| Cultural Facilities | 146,941 | 212,848 | 220,830 | 229,145 |
| Total | 146,941 | 212,848 | 220,830 | 229,145 |
| Full-time Equivalents Total* | 3.26 | 3.26 | 3.26 | 3.26 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Debt Budget Control Level

The purpose of the Debt Budget Control Level is to provide payments and collect associated revenues related to the debt service for McCaw Hall.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|----------------------|----------------|-----------------|------------------|------------------|
| Debt | 139,194 | 135,994 | 134,850 | 126,450 |
| Total | 139,194 | 135,994 | 134,850 | 126,450 |

Festivals Budget Control Level

The purpose of the Festivals Budget Control Level is to provide a place for the community to hold major festival celebrations.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|------------------------------|----------------|-----------------|------------------|------------------|
| Festivals | 821,595 | 715,490 | 1,481,593 | 1,505,509 |
| Total | 821,595 | 715,490 | 1,481,593 | 1,505,509 |
| Full-time Equivalents Total* | 8.72 | 8.72 | 8.72 | 8.72 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Judgment and Claims Budget Control Level

The purpose of the Judgment/Claims Budget Control Level is to pay for judgments, settlements, claims, and other eligible expenses associated with legal claims and suits against the City.

| | Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|---|----------------------|----------------|-----------------|------------------|------------------|
| ı | Judgment and Claims | 931,564 | 931,564 | 602,601 | 705,108 |
| ı | Total | 931,564 | 931,564 | 602,601 | 705,108 |

KeyArena Budget Control Level

The purpose of the KeyArena Budget Control Level is to manage and operate the KeyArena as the premier large scale entertainment venue in the Seattle region.

| | Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|---|------------------------------|----------------|-----------------|------------------|------------------|
| ı | KeyArena | 5,488,518 | 5,800,596 | 6,297,392 | 6,613,284 |
| ı | Total | 5,488,518 | 5,800,596 | 6,297,392 | 6,613,284 |
| | Full-time Equivalents Total* | 65.99 | 65.99 | 65.99 | 65.99 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

McCaw Hall Budget Control Level

The purpose of the McCaw Hall Budget Control Level is to manage and operate Marion Oliver McCaw Hall in partnership with Seattle Opera and Pacific Northwest Ballet.

| Program Expenditures | 2011 Actual | 2012 Adopted | 2013 Proposed | 2014 Proposed |
|------------------------------|----------------|-----------------|------------------|------------------|
| McCaw Hall | 3,935,463 | 4,069,262 | 4,474,705 | 4,207,416 |
| Total | 3,935,463 | 4,069,262 | 4,474,705 | 4,207,416 |
| Full-time Equivalents Total* | 34.98 | 34.98 | 34.98 | 34.98 |

^{*} FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

| Seattle Center Fund Table | eattle Center Fund Table | | | | | | |
|---|--------------------------|-----------------|-----------------|------------------|------------------|--|--|
| Seattle Center Fund (11410) | | | | | | | |
| | 2011 Actuals | 2012 Adopted | 2012 Revised | 2013 Proposed | 2014 Proposed | | |
| Beginning Fund Balance | 1,895,568 | 1,873,402 | 710,896 | 735,045 | 337,445 | | |
| Accounting and Technical Adjustments | 0 | 0 | 0 | 0 | 0 | | |
| Plus: Actual and Estimated Revenues | 33,287,178 | 34,486,276 | 34,486,276 | 35,547,268 | 36,788,508 | | |
| Less: Actual and Budgeted Expenditures | 34,471,850 | 34,462,128 | 34,462,128 | 35,944,868 | 36,876,108 | | |
| Ending Fund Balance | 710,896 | 1,897,550 | 735,045 | 337,445 | 249,844 | | |
| Inventories | | 259,000 | | | | | |
| McCaw Hall Reserves | | 1,087,000 | 1,200,000 | 700,000 | 600,000 | | |
| Total Reserves | | 1,346,000 | 1,200,000 | 700,000 | 600,000 | | |
| Ending Unreserved Fund Balance | 710,896 | 551,550 | -464,955 | -362,555 | -350,156 | | |

| Reyarena Settlement Proceeds Fund | | | | | |
|---|-----------------|-----------------|-----------------|------------------|------------------|
| noy, a cha scale ment i occess i and | 2011 Actuals | 2012 Adopted | 2012 Revised | 2013 Proposed | 2014 Proposed |
| Beginning Fund Balance | 1,015,000 | 683,000 | 682,000 | 537,000 | 0 |
| Plus: Actual and Estimated Revenue Less: Actual and Budgeted | 0 | 0 | 0 | 0 | 0 |
| Expenditures | 0 | 0 | 0 | 0 | 0 |
| Less: Capital Improvements | 333,000 | 683,000 | 145,000 | 537,000 | 0 |
| Ending Fund Balance | 682,000 | 0 | 537,000 | 0 | 0 |
| McCaw Hall Capital Reserve Fund | | | | | |
| | 2011 Actuals | 2012 Adopted | 2012 Revised | 2013 Proposed | 2014 Proposed |
| Beginning Fund Balance | 447,000 | 694,000 | 826,000 | 290,000 | 0 |
| Plus: Actual and Estimated Revenue | 400,000 | 400,000 | 400,000 | 500,000 | 500,000 |
| Less: Capital Improvements | 21,000 | 1,078,000 | 936,000 | 790,000 | 500,000 |
| Ending Fund Balance | 826,000 | 16,000 | 290,000 | 0 | 0 |

Capital Improvement Program Highlights

Seattle Center's 2013-2018 Capital Improvement Program (CIP) is at the heart of Seattle Center's vision to be the premier urban park. Seattle Center's CIP repairs, renovates, and redevelops the facilities and grounds of Seattle Center's 74-acre campus to provide a safe and welcoming place for millions of visitors and 5,000 events each year. In 2013, Seattle Center continues implementation of the Seattle Center Century 21 Master Plan. Adopted by the City Council in August 2008, the Century 21 Master Plan will guide development of the Seattle Center campus over the next 20 years.

The 2013-2018 CIP includes funding for continued renovation of the Armory (formerly Center House) including mechanical systems, restrooms, and meeting rooms. Funding is also included for asset preservation investments in Seattle Center's other two large public assembly facilities, KeyArena and McCaw Hall, as well as for campus open space and the Seattle Center Monorail.

The costs of managing Seattle Center's CIP, including project management and administration, are presented in Seattle Center's operating budget. These costs are offset by revenues to the Seattle Center Fund from the funding sources of the CIP projects.

Funding for Seattle Center's 2013-2018 Proposed CIP comes primarily from the Cumulative Reserve Subfund, property sale proceeds, federal grant funds, and private sources.

More information and background on Seattle Center's CIP can be found in the 2013-2018 Proposed CIP Budget Book.

Capital Improvement Program Appropriation

| Budget Control Level | 2013 Proposed | 2014 Proposed |
|--|------------------|------------------|
| Campuswide Improvements and Repairs: S03P01 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 1,924,000 | 1,145,000 |
| Cumulative Reserve Subfund - Unrestricted Subaccount (00164) | 1,030,000 | 30,000 |
| Seattle Center Capital Reserve Subfund | 220,000 | 0 |
| Subtotal | 3,174,000 | 1,175,000 |
| Center House Rehabilitation: S9113 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 1,509,000 | 1,044,000 |
| Subtotal | 1,509,000 | 1,044,000 |
| Facility Infrastructure Renovation and Repair: S03P02 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 779,000 | 200,000 |
| Subtotal | 779,000 | 200,000 |
| Fisher Pavilion: S9705 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 35,000 | 50,000 |
| Subtotal | 35,000 | 50,000 |
| Key Arena: S03P04 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 200,000 | 200,000 |
| Subtotal | 200,000 | 200,000 |

| McCaw Hall Maintenance Fund: S0303 | | | | |
|--|-----------|-----------|--|--|
| McCaw Hall Capital Reserve | 500,000 | 500,000 | | |
| Subtotal | 500,000 | 500,000 | | |
| Monorail Improvements: S9403 | | | | |
| Cumulative Reserve Subfund - Unrestricted Subaccount (00164) | 1,113,000 | 1,317,000 | | |
| Subtotal | 1,113,000 | 1,317,000 | | |
| Parking Repairs and Improvements: \$0301 | | | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 480,000 | 0 | | |
| Subtotal | 480,000 | 0 | | |
| Public Gathering Space Improvements: S9902 | | | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 700,000 | 300,000 | | |
| Cumulative Reserve Subfund - Unrestricted Subaccount (00164) | 90,000 | 90,000 | | |
| Subtotal | 790,000 | 390,000 | | |
| Utility Infrastructure: S03P03 | | | | |
| 2011 Multipurpose LTGO Bond Fund | 125,000 | 0 | | |
| Cumulative Reserve Subfund - REET I Subaccount (00163) | 275,000 | 275,000 | | |
| Subtotal | 400,000 | 275,000 | | |
| | | | | |
| Total Capital Improvement Program Appropriation | 8,980,000 | 5,151,000 | | |