

# RatingsDirect®

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## Summary:

# Seattle, Washington; Retail Electric

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## Summary:

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### Credit Profile

US\$50.0 mil muni lt & pwr rfdg rev bnds ser 2018B-2 due 05/01/2045		
<i>Long Term Rating</i>	AA/Stable	New
US\$50.0 mil muni lt & pwr rfdg rev bnds ser 2018B-1 due 05/01/2045		
<i>Long Term Rating</i>	AA/Stable	New
US\$49.11 mil muni lt & pwr rfdg rev bnds ser 2018C-2 due 11/01/2046		
<i>Long Term Rating</i>	AA/Stable	New
US\$49.11 mil muni lt & pwr rfdg rev bnds ser 2018C-1 due 11/01/2046		
<i>Long Term Rating</i>	AA/Stable	New

## Rationale

S&P Global Ratings assigned its 'AA' rating to Seattle's 2018 series B-1, B-2, C-1, and C-2 municipal light and power refunding revenue bonds. The utility does business as Seattle City Light (SCL). The outlook is stable.

We believe credit strengths include:

- A low-cost hydro-based generation portfolio that can meet demand under most water conditions, including below-normal water levels;
- A strong and diverse customer base; and
- Competitive retail rates, despite significant increases in the past few years. SCL's competitive position could erode because management projects average annual rate increases of 4.5% in 2019-2024.

In our view, offsetting factors include some reliance on wholesale sales; and what we view as a large, \$2.2 billion capital improvement program covering 2018-2023, which management expects to issue about \$1.5 billion of debt to fund.

Seattle pledges the light system's gross revenues to pay debt service on the bonds, and anticipates using proceeds to refund the city's series 2015B-1, 2015B-2, 2017A, and 2017B, together worth about \$198.2 million. The bonds are being issued in a floating-rate mode, indexed to the Securities Industry and Financial Markets Association and with a maximum interest rate of 12%.

SCL is a municipally owned electric utility that provides service to approximately 454,000 customers in Seattle and surrounding areas within King County, Wash., covering a population of about 874,000. Debt totaled about \$2.3 billion as of Dec. 31, 2017.

We believe SCL's business position is satisfactory ('3' on our scale of '1' to '10', '1' being excellent), reflecting the utility's ability and willingness to adjust rates to support financial health, a large and diverse customer base with low

industrial concentration, and a supply of low-cost hydroelectric power that meets demand and wholesale sales. In our view, challenges include managing hydrology and market risks related to the system's high dependence on hydroelectric power generation for wholesale sales. Rates are about average for the state, but we believe they are very competitive relative to the national average and other large utilities in the region.

Historically, SCL has relied on wholesale sales for strong debt service coverage (DSC) levels. Wholesale sales revenue has ranged from 6%-11% of total operating revenue in the past five years. This has been declining due to relative increases in retail revenue resulting from higher retail rates. Management has taken steps to lower its reliance on wholesale sales to reduce financial performance volatility, and intends to continue doing so. A portion of wholesale net revenues comes from forward sales of typically nine months or less, and SCL maintains strict limits on the portion of its surplus position made available for forward sales to avoid potentially high replacement power costs in low-water years. S&P Global Ratings believes the system's risk-management policies are conservative, and adequately reduce the risk related to its forward sales. Furthermore, as part of its strategy, beginning in 2010, city council enacted a series of annual base-rate increases. It also established a rate-stabilization account, which has an estimated balance of about \$93 million as of fiscal year-end 2017 (Dec. 31). Seattle most recently raised base rates 5.6% in both 2017 and 2018, coupled with a 1.6% rate decrease in 2017, associated with an automatic Bonneville Power Administration (BPA) cost pass-through. A 1.5% rate surcharge took effect Aug. 1, 2016, to replenish draws on SCL's rate-stabilization fund, because balances had fallen below the \$90 million triggering threshold. Management expects annual rate increases averaging 4.5%, according to the 2019-2024 strategic plan, approved July 9, 2018.

We believe SCL's overall financial performance is good, with DSC ranging from 1.5x-1.8x over the past five years. We calculate fixed coverage by including city taxes as an expense, and impute a portion of long-term purchased power expenses, mainly from BPA, as debt-like. Fixed charge coverage has also typically been strong, in our view, rising to 1.4x and 1.5x in 2016 and 2017, respectively, after declining to about 1.3x in 2015. Given the utility's sizable debt plans, management forecasts that annual debt service will increase, although it has adopted a 5.6% rate increase for fiscal 2018, which we expect will contribute to increased available net income. Liquidity is good, in our view. Including a rate stabilization account and unrestricted cash and investments, days' cash at fiscal year-end 2017 (Dec. 31) was 118 days, up slightly from fiscal year-end 2016. We consider bond provisions adequate; other provisions include a 1.25x additional bonds test.

Seattle entered a direct purchase with State Street Public Lending Corp. in January 2017 that consisted of \$100 million in revenue bonds, which a pledge of SCL's gross revenues secures. The agreement includes what we consider nonstandard events of default under our "Standby Bond Purchase Agreement Automatic Termination Events" criteria (published April 11, 2008) along with an acceleration clause that could require the utility to pay all outstanding principal and accrued interest at the lender's discretion, subject to some provisions. However, Seattle intends to refund these bonds with the proposed 2018 revenue refunding bonds, which will eliminate this risk.

## **Outlook**

The stable outlook reflects S&P Global Ratings' expectation that SCL will maintain adequate liquidity and DSC levels through rate-stabilization policies, and continued conservative wholesale revenue forecasting. Rate stabilization, in

conjunction with the automatic surcharge triggers, should continue to contribute to credit stability, in our view.

**Upside scenario**

Given SCL's large capital plan and additional anticipated debt, we do not expect to raise the rating in the next two years.

**Downside scenario**

We could lower the rating if DSC and fixed charge coverage metrics fall materially short of forecast levels, given the utility's plans for additional debt.

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