

BID TABULATION

ITB # -13078 P.O. ( X ) V.C. ( )

Commodity: LED Street Light Luminiare  
Description:

BIDDERS

Item #	Qty	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
<p>Vendor: <b>Leotek Electronics USA Corp</b>                      Offer Date: 05/04/11                      Contact:                      Phone/Fax:                      Delivery: Checked yes, Can meet desired delivery schedule of May 27 and June 15th</p>									
<p>Vendor: <b>Cascade Lighting Representatives</b>                      Offer Date: 05/04/11                      Contact:                      Phone/Fax:                      Delivery: Checked No, Can not meet desired delivery schedule, but stated they can deliver all 2600 by June 15th</p>									
<p>Vendor: <b>Cascade Lighting Representatives</b>                      Offer Date: 05/04/11                      Contact:                      Phone/Fax:                      Delivery: Checked No. Can not meet desired delivery schedule, but stated they can deliver all 2600 by June 15th</p>									
<p>F.O.B.                      Fright Terms                      Pymnt Terms                      Warranty                      Tax Rev(y/n)</p>									
1	2600	269.000	699,400.00	255.000	663,000.00	254.000	660,400.00		
2			0.00		0.00		0.00		0.00
3			0.00		0.00		0.00		0.00
4			0.00		0.00		0.00		0.00
5			0.00		0.00		0.00		0.00
6			0.00		0.00		0.00		0.00
7			0.00		0.00		0.00		0.00
8			0.00		0.00		0.00		0.00
9			0.00		0.00		0.00		0.00
10			0.00		0.00		0.00		0.00
			<b>Bid Total 1-10</b>		<b>699,400.00</b>		<b>660,400.00</b>		<b>0.00</b>
			<b>Bid Total 11-50</b>		<b>-</b>		<b>-</b>		<b>-</b>
			<b>Bid Total 51-90</b>		<b>-</b>		<b>-</b>		<b>-</b>
			<b>TOTAL BID</b>		<b>699,400.00</b>		<b>660,400.00</b>		<b>-</b>
<p><b>Adjustments:</b></p>									
			Freight (\$)	(% or \$)	0.00	(% or \$)	0.00	(% or \$)	0.00
			Terms (%)		-13988.00		0.00		0.00
			Tax Rev(%)		0.00		0.00		0.00
			<b>Total Adjustments</b>		<b>(13,988.00)</b>		<b>-</b>		<b>-</b>
<b>TOTAL</b>					<b>685,412.00</b>		<b>663,000.00</b>		<b>660,400.00</b>

Notes: Per the ITB evaluation process for pricing: • Item #1. Whoever can meet the delivery dates will be awarded the bid for item 1. If multiple vendors can meet the delivery date then the vendor with the lowest price will be awarded the bid for item 1. If no vendors can meet the delivery date, then the bid for item 1 will be awarded to the vendor with the shortest delivery time. The bid is awarded to Leotek who can meet our delivery schedule.

Award to: \_\_\_\_\_

Buyer's Initials SK

Date: 5/5/11