

City of Seattle Bid Tabulation
ITB-FFD-2405R
Aerial Fiberglass Repair Svcs

VENDORS

Vendor
Offer Date
Contact
Phone/Fax
Delivery
F.O.B.
Frght Terms
Pymnt Terms
Warranty
Tax Rev(y/n)

Sunbacker Fiberglass Inc
6/25/2010
Al Lewis
360-794-5547
4-10 days
Destination
Pick up and deliver
1%, 10 days
90 days
N

Boyd's Custom Fabrication
6/25/2010
Robert Boyd
253-859-5888
5-10 days
Destination
Pick up and deliver
2%, 10 days
1 yr
N

Geo Heiser Body
06/25/10
Wayne Miller
206-622-7985
2-7 days
Destination
Pick up and deliver
Net 30
90 days
N

Item Description	2009 unit usage	Unit Pricing	Extended Pricing	Estimate ARO	Unit Pricing	Extended Pricing	Estimated ARO	Unit Pricing	Extended Pricing	Estimate ARO
Repair and refinish for two person Tel-elect style fiberglass bucket per base specification.	22	\$946.45	\$20,821.90	4-8 days	\$665.00	\$14,630.00	10 days	\$875.00	\$19,250.00	4 days
Repair and refinish for a single person Versalift style fiberglass bucket per base specification.	4	\$829.45	\$3,317.80	4-8 days	\$500.00	\$2,000.00	10 days	\$700.00	\$2,800.00	3 days
Strip candle, inspect and refinish a typical 55 foot insulated upper and lower aerial boom per base specification.	5	\$1,281.00	\$6,405.00	10 days	\$955.00	\$4,775.00	10 days	\$1,275.00	\$6,375.00	7 days
Strip candle, inspect and refinish a typical 40 foot inner telescoping upper and lower aerial boom per base specification.	1	\$1,123.00	\$1,123.00	10 days	\$800.00	\$800.00	5 days	\$1,950.00	\$1,950.00	7 days
Refinish round aerial jib boom per base specification	6	\$355.60	\$2,133.60	4-8 days	\$490.00	\$2,940.00	5 days	\$250.00	\$1,500.00	2 days
Strip candle, inspects and refinish square aerial jib boom per base specification.	1	\$355.60	\$355.60	4-8 days	\$490.00	\$490.00	5 days	\$250.00	\$250.00	2 days
Subtotal			\$34,156.90			\$25,635.00			\$32,125.00	
City Prompt payment discount		1% 10 days	341.569		2%, 10 days	\$512.70		None		
Grand Total			\$33,815.33			\$25,122.30			\$32,125.00	

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 Inc

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Options: (Not part of the pricing evaluation)

Item Description	Unit Pricing
Quote any reinforcement such as non-skid application.	\$75.00
Quote any options that would be a benefit to the City of Seattle which have been omitted from this specification. Attach additional pages if necessary	
Quote to pick up or deliver a two person Tel-elect bucket	\$100.00
Quote to pick up or deliver a single person Versalift bucket	\$100.00
Quote to pick up or deliver a 55 foot insulated upper and lower aerial boom.	\$100.00
Quote to pick up or deliver a 50 foot insulated upper and lower aerial boom	\$100.00
Quote to pick up or deliver a round aerial iib boom	\$100.00
Quote to pick up or deliver a square aerial jib boom	\$100.00
Quote mobile repair	\$75.00/hr.
Quote to pick up and deliver a 40 ft insulated upper and lower aerial boom.	\$100.00

Unit Pricing
\$50.00
\$0.00
\$0.00
\$0.00
\$0.00
\$0.00
\$0.00
\$0.00
N/A
\$0.00

Unit Pricing
\$30.00/step
\$50.00
\$50.00
\$200.00
\$200.00
\$50.00
\$50.00
N/A
\$200.00

For Informational Purposes Only:

Labor Hourly Rate	\$100.00
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\$75.00

\$75.00/Repair and \$60.00/paint
