BID OFFER SHEET
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City of Seattle
ITB No. 2559
HVAC Parts and/or HVAC Maintenance

Are you offering parts only? Yes X No____

Are you offering both parts and service? Yes X No_____

DISCOUNT PRICING AND LABOR RATES

ITEM	DESCRIPTION	Discount/Labor Rate
1	Manufacturers Discount from list	Use Table Below
2	Rental Equipment	Cost plus 15 %
3	Preferred Labor Rate (Straight time) /per hour	$ 95.00
4	Preferred Labor Rate (Nights and Weekends) /per hour	$ 142.50
5	Preferred Labor Rate (Holidays) /per hour	$ 190.00

Labor rates are to be quoted Portal to Portal. Travel reimbursement shall not be allowed unless work is outside the City limits and upon agreement with the Project Manager.

MANUFACTURER PARTS/SERVICE REPRESENTATION

Fill out these for the manufacturers that you have available to supply the City. You do not need to provide all manufacturers on this list.

Manufacturer Your Co Represents	Parts Yes, No or Access to	Is Your Company a Sole Distributer	Service Yes or No	Is your Company a Sole Service Agent	Discount Off Manufacturers List
Alerton	YES	NO	YES	NO	10%
Trane	YES		YES		10%
McQuay	YES		YES		10%
Carrier	YES		YES		10%
York	YES		YES		10%
Pace	YES		YES		10%
Dunham Bush	YES		YES		10%
Paco	YES		YES		10%
BAC Liebert	YES		YES		10%
Data Aire	YES		YES		10%
Greenheck	YES		YES		10%
Other:	YES		YES		10%

How many years of experience does your company having, performing HVAC preventative and ordinary maintenance, without interruption? 10 YEARS

How many licensed employees do you have (at time of bid) that are:

- HVAC Mechanics: 20
- HVAC Technicians: 20
- HVAC pneumatic control technicians: 20

Do you have 24xhours a day in the event of an emergency response, where you could respond within 4 hours? If yes, provide contact information for 24 hour calls: Yes X

No_____ Contact Phone: 253-833-4999

JOHN WILLIAMS
BRANCH MANAGER JWILLIAMS@PMC-G.COM

In a normal work order situation, please specify how quickly can would expect to respond for a routine service call. Departments who need rapid response may use this as a criteria when selecting vendors among the pool: 2 HOURS

Do you currently have a contract with other public agencies? If so list. Departments may use this to help select among the pool: YES

STATE OF WASHINGTON -

STATE OF OR -

MULTIPLE MORE CONTRACTS WITH OTHER PUBLIC AGENCIES

1. Do not mark, write-in or add any exceptions to the specifications, schedule, terms or conditions. Do not attach alternative boilerplate. Any such exceptions can invalidate your Offer and the Buyer to reject your Bid.

2. Price Changes in future contract years shall be in accordance with the specifications. Discount below list rates will not change through the life of the contract.

3. **Prompt Payment Discount**: 2 % 10 days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount.

4. **Prevailing Wages**: If prevailing wages apply to this contract, confirm your intent to pay prevailing wages and that such wages are considered within your Offer: Yes: X

   This section shall not be used in the evaluation of bids, but will be used to administer wage increases if necessary due to prevailing wage changes over the life of the contract. Since prevailing wages may require the Vendor to request an adjustment to costs billed to the City in future years, provide this remaining information to allow the City to receive and analyze cost increases that are the result of a prevailing wage increase:

   Specify the Wage Rate that is reflected in the Offer for Labor Classifications that will perform the Services. Specify each classification that is within a prevailing wage category that will perform the work:

Classification	Hourly Wage Rate	
HVAC MECHANIC J	40.15+ BENIFITS	VECHICLE COST - LOCAL 32
HVAC MECHANIC A	50% - 85% OF HOURLY MAN	LOCAL 32
HVAC TECH	22.08+	- LOCAL 32
HVAC PNEUMATIC TECH	22.08+	- LOCAL 32
HVAC TRADESMAN	24.22+	- LOCAL 32

BASE WAGE + BENIFITS

5. **Specify if the Business is located within the Seattle City Limits**: Businesses located and licensed within the Seattle City limits are eligible for Seattle tax consideration for purposes of calculation of low bid. This shall be equivalent to a reduction of the cost for purposes of bid evaluation only, of .030. Yes: _____ No: X

6. **Interlocal Agreement**: The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies? Yes: X No: _____

7. **Green Seal or Eco Logo Cleaning Products**: If the scope of work requires use of cleaning products in City facilities, list each cleaning product you will use, who you will buy the product from, and the product Certification (Green Seal, Eco Logo or other). It is mandatory that you use a certified product approved by the City:

WILL COMPLY AS NEEDED

Full Legal Name of Company: PORTLAND MECHANICAL CONTRACTORS, INC
PMC-GROUP

Signed By: John D. Williams Print Name: JOHN D. WILLIAMS
JOHN D. WILLIAMS

Date: 5/26/09