

**BID OFFER SHEET**  
**Page 1 of 1**  
**City of Seattle**  
**ITB No. 7181**  
**TITLE: Cold Water Meters – Multi-Jet Type**

FREIGHT: Freight and delivery is to be included in the cost of each individual item.

METERS EQUIPPED WITH VISUAL READ REGISTER

| Meter Size  | Lay Length | Mfr         | Part #         | Quantity | Unit Price | Trade-In Value | Net Cost | Warra  |
|-------------|------------|-------------|----------------|----------|------------|----------------|----------|--------|
| 5/8" x 3/4" | 7 - 1/2"   | MasterMeter | BL05-6AA-FAA-2 | 1        | \$35.42    | \$             | \$35.42  | 25 Yrs |
| 3/4" x 3/4" | 7 - 1/2"   | MasterMeter | BL06-6AA-FAA-2 | 1        | \$37.42    | \$             | \$37.42  | 25 Yrs |
| 1"          | 10 - 3/4"  | MasterMeter | BL09-6AA-FAA-2 | 1        | \$67.75    | \$             | \$67.75  | 25 Yrs |
| 1 - 1/2"    | 13"        | Mastrmeter  | MJ11-2AA-NAA-2 | 1        | \$194.61   | \$             | \$194.61 | 25 Yrs |
| 2"          | 17"        | MasterMeter | MJ13-2AA-NAA-2 | 1        | \$284.25   | \$             | \$284.25 | 25 Yrs |

METERS EQUIPPED WITH AMR (AUTOMATIC METER READ) ENABLED ENCODED REGISTER

| Meter Size  | Lay Length | Mfr         | Part #         | Quantity | Unit Price | Trade-In Value | Net Cost | Warra  |
|-------------|------------|-------------|----------------|----------|------------|----------------|----------|--------|
| 5/8" x 3/4" | 7 - 1/2"   | Mastermeter | BL05-2V2-FAA-2 | 1        | \$90.17    | \$             | \$90.17  | 10 Yrs |
| 3/4" x 3/4" | 7 - 1/2"   | Mastermeter | BL06-2V2-FAA-2 | 1        | \$94.08    | \$             | \$94.08  | 10 Yrs |
| 1"          | 10 - 3/4"  | Mastrmeter  | BL09-2V2-FAA-2 | 1        | \$135.42   | \$             | \$135.42 | 10 Yrs |
| 1 - 1/2"    | 13"        | Mastermeter | MJ11-2V2-NAA-2 | 1        | \$250.46   | \$             | \$250.46 | 10 Yrs |
| 2"          | 17"        | Mastermeter | MJ13-2V2-NAA-2 | 1        | \$352.22   | \$             | \$352.22 | 10 Yrs |

The trade-in value will be subtracted from the unit price to arrive at the net cost.

For each meter size and each option (visual read and AMR read) the best bidder shall be determined by taking the following into account:

- Net Cost per meter
- Prompt payment discount (see #5 below)
- Seattle tax consideration (see #6 below)
- Warranty: Must perform to AWWA new meter accuracy standards.

The cost, and the warranty period for performance at new meter accuracy standards will then be combined into a composite score giving 70 percent weight for cost and 30 percent weight on warranty. The bidder with the highest composite score will be the best bidder for that size and option.

Quote Delivery After Receipt of Order: 15 days  
*\* METERS EQUIPPED W/AMR ENCODED REGISTERS - INITIAL ORDER 90 DAYS AFTER BID DATE. SUBSEQUENT ORDERS 15 DAYS*  
 Company Name: H.D. FOWLER CO.

Additional Pricing: (Will not be part of the pricing evaluation)

- A. Provide a price schedule for your factory maintenance program fees.
- B. Provide a price schedule for all spare part for each meter size.
- C. Provide pricing for testing up to 25% of the trade-in meters.

1. **It is MANDATORY** that you provide a Unit Price. If there is an error between Unit Price (price per each) and composite price, the City will correct the composite price.
2. **The above prices** include and cover all duties, handling and transportation charges, and all charges incidental to the requested work excluding Sales Tax or Use Tax. Offer shall agree to all the original City contract terms and conditions without exception
3. **Do not mark**, write-in or add any exceptions to the specifications, schedule, terms or conditions. Do not attach alternative boilerplate. Any such exceptions can invalidate your Offer and the Buyer may reject your Bid.
4. **Price Changes** in future contract years shall be in accordance with the specifications. Other price changes are restricted to the specifications stated in the solicitation and the contract.
5. **Prompt Payment Discount:**            %            days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount.
6. **Specify if the Business is located within the Seattle City Limits:** Businesses located and licensed within the Seattle City limits are eligible for Seattle tax consideration for purposes of calculation of low bid. This shall be equivalent to a reduction of the cost for purposes of bid evaluation only, of .025.  
Yes:            No:   X
7. **Interlocal Agreement:** The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies?  
Yes:            No:   X

Full Legal Name of Company: H.D. Fowler Co. Inc.

Signed By: Ryan Huff Print Name: RYAN HUFF

Date: January 29<sup>th</sup> 2009

Company Name: H.D. Fowler Co.