

**ITB # 2509 Lead and Asbestos Abatement  
Pricing Submittal (Revised) 2/27/09**

**City of Seattle**

**ITB-# 2509**

Responses to the following questions are required to be considered for contract award. Please limit responses for each question to no more than a single page.

Responses to the following questions also must contain sufficient detail to facilitate equitable evaluation of your proposal.

1. Company Description:

Your company name	Long Painting Company
How many employees do you have?	Seasonal 125-275
Are you a licensed contractor?	Yes
Are you a certified lead, asbestos abatement contractor?	Yes
Do you offer structural biologic remediation, ie mold abatement services?	Yes
Have you been in business at least two years?	Yes
Do you offer asbestos, lead and/or mold testing services?	No, but we can subcontract services.

2. Service History

Identify a list of at least 10 projects you have done for any public agency or private company in the last 2 years. Contacts listed may be called upon as references.

Customer Name	Date of Work	Amount Paid for Project	Describe Project/List Contact
City of Seattle	1/1/07-1/1/09	\$914,000	Asbestos/Lead David Stubblefield
Highline Medical	06/01/08	\$99,250	Asbestos – Diane Munroe
Microsoft	01/01/08	\$246,255	Asbestos – Linda Kitano
Pacific Lutheran	06/01/07	\$298,659	Asbestos – Trudy Powers Hoffman
Naval Undersea Warfare	1/01/07-01/01/09	\$150,000	Asbestos – Mark Halvorson
Sound Transit	1/01/07 – 1/01/06	\$1,240,000	Asbestos – Jeff Slotta
LDS Church	06/07/08	\$91,559	Asbestos – Ray Terry

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WAMU	1/01/07-6/07/08	\$80,000	Asbestos/Mold – Mark Hiley
Commodore Hotel		\$125,250	Asbestos – Jim Hurley
Naval Hospital	06/05/08	\$50,000	Asbestos/Lead – Tim Zimny

**3. Response Time**

Describe how your company is able to respond quickly to requests for quotes, and complete awarded projects promptly. Indicate the maximum number of business days or hours required to respond with a quote and the maximum number of days or hours to begin work after acceptance of a quote.

**We respond and provide quotes as required by customer. We have responded as required by customer for the last seven years under City of Seattle Contract.**

**4. Sustainability**

Provide a list of products currently in use by your company for encapsulation, encasement, enclosure or removal of lead/asbestos that are environmentally friendly. **SEE ATTACHED**

**5. Labor Rates**

Hourly rates used by the Contractor for pricing estimates on projects that may be ordered by City Departments.

Job Title	Hourly Wage Rate	Overtime Wage Rate	Doubletime Wage Rate
Certified Asbestos Abatement Worker	\$47.29	\$65.27	\$83.18
Certified Asbestos Abatement Supervisor	\$48.54	\$67.06	\$85.57
Certified Lead Abatement Worker	\$47.29	\$65.27	\$83.18
Certified Lead Abatement Supervisor	\$48.54	\$67.06	\$85.57
Structural Biologic Worker	\$47.29	\$65.27	\$83.18
Structural Biologic Supervisor	\$48.54	\$67.06	\$85.57

Related Service Costs	Price
Mobilization Costs	\$ 150.00
Surcharge Rate for Rush Jobs	\$0
Air monitoring	\$ 35.00/hr
100 SF, 8 ft high, negative pressure enclosure for asbestos abatement	\$ 250.00
Disposal of asbestos containing material (cost/ton)	\$ 150.00/ton
Disposal of asbestos abatement waste collected by the City (cost/ton)	\$ 135.00/ton
Disposal of Landfill-able abatement waste at non-hazardous waste landfill (cost/ton)	\$ 55.00/ton
Surcharge rate for rush waste pickups	\$0

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**Material Costs** \_10\_% Markup

**Equipment Costs** 10% Markup

**Prompt Payment Discount:** 0\_% \_\_\_ days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount.

**PRICING TERMS**

1. Do not mark, write-in or add any exceptions to the specifications, schedule, terms or conditions. Do not attach alternative boilerplate. Any such exceptions can invalidate your Offer and the Buyer reject your Bid.
2. Price Changes in future contract years shall be in accordance with the specifications. Other price changes are restricted to the specifications stated in the solicitation and the contract.
3. **Prevailing Wages:** If prevailing wages apply to this contract, confirm your intent to pay prevailing wages and that such wages are considered within your Offer: Yes:
4. This section shall not be used in the evaluation of bids, but will be used to administer wage increases if necessary due to prevailing wage changes over the life of the contract. Since prevailing wages may require the Vendor to request an adjustment to costs billed to the City in future years, provide this remaining information to allow the City to receive and analyze cost increases that are the result of a prevailing wage increase:

Specify the Wage Rate that is reflected in the Offer for Labor Classifications that will perform the Services. Specify each classification that is within a prevailing wage category that will perform the work, and specify the time required from each labor category for each unit (lamp replacement) of work performed:

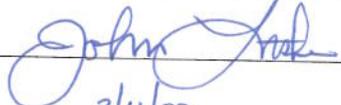
<b>Classification</b>	<b>Hourly Wage Rate</b>
Certified Asbestos Abatement Worker	\$ 38.06
Certified Asbestos Abatement Supervisor	\$ 39.56
Certified Lead Abatement Worker	\$ 38.06
Certified Lead Abatement Supervisor	\$ 39.56

5. **Specify if the Business is located within the Seattle City Limits:** Businesses located and licensed within the Seattle City limits are eligible for Seattle tax consideration for purposes of calculation of low bid. This shall be equivalent to a reduction of the cost for purposes of bid evaluation only, of .025.  
Yes:  No:

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6. **Interlocal Agreement:** The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies?  
Yes:  No:

Full Legal Name of Company: Long Painting

Signed By:  Print Name: John Fisher, Vice President

Date: 3/1/09