

**im7230 (Group 5: 66-99
ppm, Black & White
Copiers)**

im7230 includes Base
Unit, RADF, Duplex,
256MB RAM, 40GB HDD,
100 Sheet Bypass, 4 x 500
Cassettes

| | | | | | | | |
|--------|-------------|-------------|-----|----------|----------|----------|----------|
| im7230 | \$26,500.00 | \$11,428.00 | N/A | \$371.00 | \$300.00 | \$254.00 | \$495.00 |
|--------|-------------|-------------|-----|----------|----------|----------|----------|

Accessories

Starter Kit (required with
every order)

| | | | | | | | |
|--------|----------|----------|-----|---------|---------|---------|-----|
| 670-SK | \$700.00 | \$571.00 | N/A | \$19.00 | \$15.00 | \$13.00 | INC |
|--------|----------|----------|-----|---------|---------|---------|-----|

Install/Connect Print
Controller Fee (required to
connect to customer's
network)

| | | | | | | | |
|------|----------|----------|-----|---------|---------|--------|-----|
| DLD4 | \$365.00 | \$372.00 | N/A | \$12.00 | \$10.00 | \$9.00 | INC |
|------|----------|----------|-----|---------|---------|--------|-----|

Multi-Position Stapling
Finisher (50 Sheet
Stapling)

| | | | | | | | |
|------|------------|------------|-----|---------|---------|---------|---------|
| 9937 | \$3,595.00 | \$1,691.00 | N/A | \$55.00 | \$45.00 | \$38.00 | \$48.00 |
|------|------------|------------|-----|---------|---------|---------|---------|

Multi-Position Stapling
Finisher w/Saddle Stitch
(50 Sheet Stapling)

| | | | | | | | |
|------|------------|------------|-----|---------|---------|---------|---------|
| 9938 | \$5,395.00 | \$2,536.00 | N/A | \$82.00 | \$67.00 | \$56.00 | \$72.00 |
|------|------------|------------|-----|---------|---------|---------|---------|

Multi-Position Stapling
w/Saddle Stitch (100
Sheet Stapling)

| | | | | | | | |
|------|------------|------------|-----|----------|----------|---------|----------|
| 9939 | \$9,675.00 | \$4,031.00 | N/A | \$131.00 | \$106.00 | \$90.00 | \$115.00 |
|------|------------|------------|-----|----------|----------|---------|----------|

2/3 Hole Punch

| | | | | | | | |
|------|----------|----------|-----|---------|---------|---------|---------|
| 9925 | \$850.00 | \$480.00 | N/A | \$16.00 | \$13.00 | \$11.00 | \$14.00 |
|------|----------|----------|-----|---------|---------|---------|---------|

Post-Process Inserter Unit

| | | | | | | | |
|------|------------|----------|-----|---------|---------|---------|---------|
| 9935 | \$1,399.00 | \$789.00 | N/A | \$26.00 | \$21.00 | \$18.00 | \$22.00 |
|------|------------|----------|-----|---------|---------|---------|---------|

Exit Tray

| | | | | | | | |
|------------|---------|---------|-----|--------|--------|--------|--|
| 6LA0685000 | \$50.00 | \$51.00 | N/A | \$2.00 | \$2.00 | \$1.00 | |
|------------|---------|---------|-----|--------|--------|--------|--|

Large Capacity Paper
Feeder (Letter)

| | | | | | | | |
|------|------------|------------|-----|---------|---------|---------|---------|
| 9941 | \$2,095.00 | \$1,223.00 | N/A | \$40.00 | \$32.00 | \$27.00 | \$35.00 |
|------|------------|------------|-----|---------|---------|---------|---------|

Fax Board w/PCI Slot

| | | | | | | | |
|-----------|------------|----------|-----|---------|---------|---------|---------|
| im7230040 | \$1,350.00 | \$811.00 | N/A | \$26.00 | \$22.00 | \$18.00 | \$23.00 |
|-----------|------------|----------|-----|---------|---------|---------|---------|

Print Enabler Kit

| | | | | | | | |
|-----------|------------|------------|-----|---------|---------|---------|---------|
| im7230010 | \$2,799.00 | \$1,468.00 | N/A | \$47.00 | \$39.00 | \$33.00 | \$52.00 |
|-----------|------------|------------|-----|---------|---------|---------|---------|

Print/Scan Enabler Kit

| | | | | | | | |
|-----------|------------|------------|-----|---------|---------|---------|---------|
| im7230020 | \$3,799.00 | \$1,621.00 | N/A | \$53.00 | \$43.00 | \$36.00 | \$56.00 |
|-----------|------------|------------|-----|---------|---------|---------|---------|

Scan Enabler

| | | | | | | | |
|-----------|------------|------------|-----|---------|---------|---------|---------|
| im7230030 | \$1,499.00 | \$1,223.00 | N/A | \$40.00 | \$32.00 | \$27.00 | \$45.00 |
|-----------|------------|------------|-----|---------|---------|---------|---------|

Wireless LAN w/Antenna

| | | | | | | | |
|-----------|----------|----------|-----|---------|--------|--------|--------|
| cm4530300 | \$904.00 | \$327.00 | N/A | \$11.00 | \$9.00 | \$8.00 | \$9.00 |
|-----------|----------|----------|-----|---------|--------|--------|--------|

Bluetooth Module

| | | | | | | | |
|-----------|----------|----------|-----|--------|--------|--------|--------|
| cm4530310 | \$386.00 | \$250.00 | N/A | \$8.00 | \$7.00 | \$6.00 | \$7.00 |
|-----------|----------|----------|-----|--------|--------|--------|--------|

w/Antenna

Scrambler Board w/PCI

| | | | | | | | |
|-----------|------------|----------|-----|---------|---------|---------|---------|
| im7230050 | \$1,324.00 | \$920.00 | N/A | \$30.00 | \$25.00 | \$21.00 | \$26.00 |
|-----------|------------|----------|-----|---------|---------|---------|---------|

Slot

Data Overwrite

| | | | | | | | |
|-----------|----------|----------|-----|--------|--------|--------|--------|
| cm4530330 | \$590.00 | \$258.00 | N/A | \$9.00 | \$7.00 | \$6.00 | \$7.00 |
|-----------|----------|----------|-----|--------|--------|--------|--------|

Advanced Installation: Up
to 4 hrs DSS time to install
drivers, validate

| | | | | | | | |
|------|----------|----------|-----|---------|---------|---------|--|
| 97UT | \$850.00 | \$750.00 | N/A | \$25.00 | \$20.00 | \$17.00 | |
|------|----------|----------|-----|---------|---------|---------|--|

applications, train users

Line Filter w/20 Amp

| | | | | | | | |
|-------|----------|----------|-----|--------|--------|--------|--|
| 982-7 | \$299.00 | \$199.00 | N/A | \$7.00 | \$6.00 | \$5.00 | |
|-------|----------|----------|-----|--------|--------|--------|--|

Surge Protector

Supplies

| | | | | |
|---|-------|----------|----------|-----|
| Toner (4 bottles) | 670-5 | \$844.00 | \$744.00 | N/A |
| Developer (1 bottle) | 670-7 | \$620.00 | \$520.00 | N/A |
| Staples for 9937 and 9938 | | | | |
| Finishers | 847-3 | \$197.00 | \$97.00 | N/A |
| Staples for 9938, 9939 and 9948 Finishers | 747-1 | \$198.00 | \$98.00 | N/A |
| Staples for 9939 Finisher Only | 454-9 | \$210.00 | \$110.00 | N/A |

| Product Description | Vendor Part Number | MSRP | TLGPC | 24 Mo | 36 Mo | 48 Mo | 60 Mo | 36 Mo Rental |
|---------------------|--------------------|------|-------|-------|-------|-------|-------|--------------|
| | | | Price | | | | | |

im7520 (Group 5: 66-99 ppm, Black & White Copiers)

| | | | | | | | | |
|---|--------|-------------|-------------|----------|----------|----------|----------|----------|
| im7520 includes Base Unit, 92 ppm MFP with Duplex and HDD | | | | | | | | |
| | im7520 | \$26,500.00 | \$10,082.00 | \$470.00 | \$325.00 | \$256.00 | \$214.00 | \$514.00 |

Accessories

| | | | | | | | | |
|--|-----------|------------|------------|----------|----------|---------|---------|----------|
| Starter Kit (required with every order) | 475-S | \$700.00 | \$571.00 | \$27.00 | \$19.00 | \$15.00 | \$13.00 | included |
| Install/Connect Print Controller Fee (required to connect to customer's network) | DLD4 | \$385.00 | \$372.00 | \$18.00 | \$13.00 | \$10.00 | \$8.00 | included |
| 50 Sheet Multi-Position Stapling Finisher | 9202 | \$2,850.00 | \$1,335.00 | \$64.00 | \$44.00 | \$35.00 | \$30.00 | \$47.00 |
| Saddle Stitch Finisher | 9204 | \$4,500.00 | \$2,211.00 | \$105.00 | \$74.00 | \$59.00 | \$49.00 | \$73.00 |
| Shift Tray | 9207 | \$800.00 | \$541.00 | \$26.00 | \$18.00 | \$14.00 | \$12.00 | \$15.00 |
| Letter Size LCT | 9208 | \$2,000.00 | \$885.00 | \$42.00 | \$29.00 | \$23.00 | \$20.00 | \$35.00 |
| Large Size LCT | 9209 | \$3,000.00 | \$1,414.00 | \$67.00 | \$47.00 | \$37.00 | \$31.00 | \$50.00 |
| Post Sheet Insertion Unit | 9262 | \$1,045.00 | \$509.00 | \$24.00 | \$17.00 | \$13.00 | \$11.00 | \$15.00 |
| Z-Fold and Punch Unit | 9263 | \$5,050.00 | \$3,031.00 | \$144.00 | \$101.00 | \$80.00 | \$68.00 | \$91.00 |
| Hard Disk Drive | IM6020040 | \$800.00 | \$409.00 | \$19.00 | \$14.00 | \$11.00 | \$10.00 | \$13.00 |
| Line Filter 20 AMP | 982-7 | \$209.00 | \$199.00 | \$10.00 | \$7.00 | \$6.00 | \$5.00 | \$11.00 |
| Punch Unit | IM6020010 | \$750.00 | \$295.00 | \$14.00 | \$10.00 | \$8.00 | \$7.00 | \$12.00 |

System Connectivity**Accessories**

| | | | | | | | | |
|-----------------------------|-----------|------------|----------|---------|---------|---------|---------|---------|
| PCL/PS3 Embedded Controller | IM6020020 | \$2,800.00 | \$619.00 | \$30.00 | \$21.00 | \$16.00 | \$14.00 | \$57.00 |
| USB/Parallel Interface | IM6020070 | \$250.00 | \$172.00 | \$8.00 | \$6.00 | \$5.00 | \$4.00 | \$5.00 |

Supplies

| | | | |
|------------------|-------|----------|----------|
| Toner | 499-0 | \$135.00 | \$125.00 |
| Developer | 499-1 | \$215.00 | \$205.00 |
| Staples for 9204 | 847-3 | \$107.00 | \$97.00 |
| Staples for 9202 | 499-3 | \$107.00 | \$97.00 |

| Product Description | Vendor Part Number | MSRP | TLGPC | | | | | |
|--|--------------------|-------------|-------------|-------|----------|----------|----------|--------------|
| | | | Price | 24 Mo | 36 Mo | 48 Mo | 60 Mo | 36 Mo Rental |
| im8530 (Group 5: 66-99 ppm, Black & White Copiers) | | | | | | | | |
| im8530 includes Base Unit, RADF, Duplex, 256MB RAM, 40GB HDD, 100 Sheet Bypass, 4 x 500 Cassettes | | | | | | | | |
| | im8530 | \$35,995.00 | \$14,093.00 | N/A | \$458.00 | \$371.00 | \$313.00 | \$700.00 |
| Accessories | | | | | | | | |
| Starter Kit (required with every order) | 670-SK | \$700.00 | \$571.00 | N/A | \$19.00 | \$45.00 | \$13.00 | INC |
| Install/Connect Print Controller Fee (required to connect to customer's network) | DLD4 | \$365.00 | \$372.00 | N/A | \$12.00 | \$10.00 | \$9.00 | INC |
| Multi-Position Stapling Finisher (50 Sheet Stapling) | 9937 | \$3,595.00 | \$1,691.00 | N/A | \$55.00 | \$45.00 | \$38.00 | \$48.00 |
| Multi-Position Stapling Finisher w/Saddle Stitch (50 Sheet Stapling) | 9938 | \$5,395.00 | \$2,536.00 | N/A | \$82.00 | \$67.00 | \$56.00 | \$12.00 |
| Multi-Position Stapling w/Saddle Stitch (100 Sheet Stapling) | 9939 | \$9,675.00 | \$4,031.00 | N/A | \$131.00 | \$106.00 | \$90.00 | \$115.00 |
| 2/3 Hole Punch | 9925 | \$850.00 | \$480.00 | N/A | \$16.00 | \$13.00 | \$11.00 | \$14.00 |
| Post-Process Inserter Unit | 9935 | \$1,399.00 | \$789.00 | N/A | \$26.00 | \$21.00 | \$18.00 | \$22.00 |
| Exit Tray | 6LA0685000 | \$50.00 | \$51.00 | N/A | \$2.00 | \$2.00 | \$1.00 | |
| Large Capacity Paper Feeder (Letter) | 9941 | \$2,095.00 | \$1,223.00 | N/A | \$40.00 | \$32.00 | \$27.00 | \$35.00 |
| Fax Board w/PCI Slot | im7230040 | \$1,350.00 | \$811.00 | N/A | \$26.00 | \$22.00 | \$18.00 | \$23.00 |
| Print Enabler Kit | im7230010 | \$2,799.00 | \$1,468.00 | N/A | \$47.00 | \$39.00 | \$33.00 | \$52.00 |
| Print/Scan Enabler Kit | im7230020 | \$3,799.00 | \$1,621.00 | N/A | \$53.00 | \$43.00 | \$36.00 | \$56.00 |
| Scan Enabler | im7230030 | \$1,499.00 | \$1,223.00 | N/A | \$40.00 | \$32.00 | \$27.00 | \$45.00 |
| Wireless LAN w/Antenna Bluetooth Module | cm4530300 | \$904.00 | \$327.00 | N/A | \$11.00 | \$9.00 | \$8.00 | \$9.00 |
| w/Antenna | cm4530310 | \$386.00 | \$250.00 | N/A | \$8.00 | \$7.00 | \$6.00 | \$7.00 |
| Scrambler Board w/PCI Slot | im7230050 | \$1,324.00 | \$920.00 | N/A | \$30.00 | \$25.00 | \$21.00 | \$26.00 |
| Data Overwrite | cm4530330 | \$590.00 | \$258.00 | N/A | \$9.00 | \$7.00 | \$6.00 | \$7.00 |
| Advanced Installation: Up to 4 hrs DSS time to install drivers, validate applications, train users | 97UT | \$850.00 | \$750.00 | N/A | \$25.00 | \$20.00 | \$17.00 | |

| | | | | | | | | |
|--------------------------------------|-------|----------|----------|-----|--------|--------|--------|--|
| Line Filter w/20 Amp Surge Protector | 982-7 | \$299.00 | \$199.00 | N/A | \$7.00 | \$6.00 | \$5.00 | |
|--------------------------------------|-------|----------|----------|-----|--------|--------|--------|--|

Supplies

| | | | | | | | | |
|---|-------|----------|----------|-----|--|--|--|--|
| Toner (4 bottles) | 670-5 | \$844.00 | \$744.00 | N/A | | | | |
| Developer (1 bottle) | 670-7 | \$620.00 | \$520.00 | N/A | | | | |
| Staples for 9937 and 9938 Finishers | 847-3 | \$197.00 | \$97.00 | N/A | | | | |
| Staples for 9938, 9939 and 9948 Finishers | 747-1 | \$198.00 | \$98.00 | N/A | | | | |
| Staples for 9939 Finisher Only | 454-9 | \$210.00 | \$110.00 | N/A | | | | |

| Product Description | Vendor Part Number | MSRP | TLGPC Price | 24 Mo | 36 Mo | 48 Mo | 60 Mo | 36 Mo Rental |
|--|--------------------|------|-------------|-------|-------|-------|-------|--------------|
| im9220 (Group 5 : 66-99 ppm, Black & White Copiers) | | | | | | | | |

| | | | | | | | | |
|---|--------|-------------|-------------|----------|----------|----------|----------|----------|
| im9220 includes Base Unit, 92 ppm MFP with Duplex and HDD | im9220 | \$39,000.00 | \$16,217.00 | \$756.00 | \$524.00 | \$412.00 | \$345.00 | \$792.00 |
|---|--------|-------------|-------------|----------|----------|----------|----------|----------|

Accessories

| | | | | | | | | |
|--|-----------|------------|------------|----------|----------|----------|----------|----------|
| Starter Kit (required with every order) | 499-S | \$750.00 | \$577.00 | \$28.00 | \$19.00 | \$15.00 | \$13.00 | included |
| Install/Connect Print Controller Fee (required to connect to customer's network) | DLD5 | \$465.00 | \$474.00 | \$23.00 | \$16.00 | \$13.00 | \$11.00 | included |
| 100 Sheet Multi-Position Staple Finisher w/Punch | 9260 | \$5,195.00 | \$2,867.00 | \$136.00 | \$95.00 | \$76.00 | \$64.00 | \$103.00 |
| Saddle Stitch Finisher w/Punch | 9261 | \$6,665.00 | \$3,440.00 | \$164.00 | \$115.00 | \$91.00 | \$77.00 | \$138.00 |
| Post Sheet Insertion Unit | 9262 | \$1,045.00 | \$509.00 | \$24.00 | \$17.00 | \$13.00 | \$11.00 | \$15.00 |
| Z-Fold and Punch Unit | 9263 | \$5,050.00 | \$3,031.00 | \$144.00 | \$101.00 | \$80.00 | \$68.00 | \$91.00 |
| Trimmer Unit w/IM9220030 Mounting Kit (available only w/9261) | 9264 | \$8,350.00 | \$4,694.00 | \$223.00 | \$156.00 | \$124.00 | \$104.00 | \$131.00 |
| Letter Size LCT | 9265 | \$2,000.00 | \$983.00 | \$47.00 | \$33.00 | \$26.00 | \$22.00 | \$31.00 |
| Large Size LCT | 9267 | \$3,185.00 | \$1,573.00 | \$75.00 | \$52.00 | \$42.00 | \$35.00 | \$50.00 |
| Line Filter w/Surge Protector | 982-8 | \$450.00 | \$399.00 | \$19.00 | \$13.00 | \$11.00 | \$9.00 | \$22.00 |
| 256MB Memory Upgrade | IM9220040 | \$795.00 | \$57.00 | \$3.00 | \$2.00 | \$2.00 | \$1.00 | \$10.00 |

System Connectivity

Accessories

| | | | | | | | | |
|---------------------|------|------------|------------|---------|---------|---------|---------|---------|
| Embedded Controller | 9269 | \$3,000.00 | \$1,637.00 | \$78.00 | \$55.00 | \$43.00 | \$37.00 | \$70.00 |
|---------------------|------|------------|------------|---------|---------|---------|---------|---------|

PostScript Option
(includes 256MB Memory -
IM9220040

| | | | | | | | |
|-----------|------------|----------|---------|---------|---------|---------|---------|
| IM9220050 | \$2,000.00 | \$983.00 | \$47.00 | \$33.00 | \$26.00 | \$22.00 | \$40.00 |
|-----------|------------|----------|---------|---------|---------|---------|---------|

Supplies

| | | | |
|---|-------|----------|----------|
| Toner | 499-5 | \$135.00 | \$125.00 |
| Developer | 499-6 | \$485.00 | \$475.00 |
| Staples for 9261, 9709, 9749, 9844, 9846, 9905, 9922, 9940 & 9980 | | | |
| Finishers | 847-3 | \$107.00 | \$97.00 |
| Staples for 9260 and 9982 | | | |
| Finishers | 454-9 | \$120.00 | \$110.00 |