

Product Description	Vendor Part Number	MSRP	TLGPC					36 Mo Rental
			Price	24 Mo	36 Mo	48 Mo	60 Mo	
cm4520 (Group 4: 41- 65 ppm, Black & White Copiers)								
cm4520 includes Full Color Base Unit (35 ppm Color, 45 ppm Black & white MFP) with Scanner, Built in Controller and Duplex, RADF	cm4520	\$17,500.00	\$10,781.00	\$502.00	\$348.00	\$273.00	\$229.00	\$405.00
Accessories								
Starter Kit (required with every order)	493-S	\$745.00	\$695.00	\$33.00	\$23.00	\$19.00	\$16.00	Included
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$385.00	\$365.00	\$18.00	\$12.00	\$10.00	\$8.00	Included
Install/Connect Print Controller Fee	CDDN	\$160.00	\$150.00	\$7.00	\$5.00	\$4.00	\$4.00	Included
Multi-Position Stapling Finisher	9293	\$2,200.00	\$1,300.00	\$62.00	\$43.00	\$35.00	\$29.00	\$38.00
2 x 500 Sheet Paper Feed Unit	9237	\$1,260.00	\$819.00	\$39.00	\$27.00	\$22.00	\$19.00	\$23.00
Saddle Stitch Finisher w/Punch Unit	9238	\$3,650.00	\$2,350.00	\$112.00	\$78.00	\$62.00	\$53.00	\$67.00
2,500 Sheet LCC	9289	\$1,260.00	\$819.00	\$39.00	\$27.00	\$22.00	\$19.00	\$23.00
Copy Desk	9995	\$175.00	\$114.00	\$6.00	\$4.00	\$3.00	\$3.00	\$3.00
Fax Board w/Enhanced Board and Connection	cm3500210	\$1,200.00	\$769.00	\$37.00	\$26.00	\$20.00	\$17.00	\$22.00
User Product Training: 2 hour class for up to 4 people	96UT	\$425.00	\$400.00	\$20.00	\$14.00	\$11.00	\$9.00	\$12.00
Advanced Installation: Up to 4 hrs. DSS time to install drivers, validate applications, train users	97UT	\$775.00	\$750.00	\$36.00	\$25.00	\$20.00	\$17.00	\$21.00
Job Tray for 9293 finisher	cm350010	\$250.00	\$163.00	\$8.00	\$6.00	\$5.00	\$4.00	\$5.00
Printer Administration Utility 4.0	ZB3500910	\$20.00	\$15.00	\$2.00	\$1.00	\$1.00	\$1.00	\$1.00
Line Filter w/15 Amp Surge Protector	982-6	\$225.00	\$199.00	\$10.00	\$7.00	\$6.00	\$5.00	\$11.00

System Connectivity

Accessories

Fiery X3e Controller w/Interface Kit	9295	\$4,700.00	\$2,940.00	\$140.00	\$99.00	\$78.00	\$66.00	\$80.00
Fiery Hot Folders	45045891	\$800.00	\$560.00	\$27.00	\$19.00	\$15.00	\$13.00	\$16.00
Fiery Auto Trap Option	45045893	\$800.00	\$560.00	\$27.00	\$19.00	\$15.00	\$13.00	\$16.00
Fiery Impose	45044609	\$2,200.00	\$1,870.00	\$89.00	\$63.00	\$50.00	\$42.00	\$53.00
256MB Fiery Upgrade	mx45049509	\$795.00	\$337.00	\$16.00	\$12.00	\$9.00	\$8.00	\$10.00
Secure Erase	45045897	\$800.00	\$560.00	\$27.00	\$19.00	\$15.00	\$13.00	\$16.00

Supplies

Black Printpowder (11,500 yield at 5% coverage)	493-1	\$65.00	\$55.00					
Yellow Printpowder (11,500 yield at 5% coverage)	493-2	\$100.00	\$90.00					
Magenta Printpowder (11,500 yield at 5% coverage)	493-3	\$100.00	\$90.00					
Cyan Printpowder (11,500 yield at 5% coverage)	493-4	\$100.00	\$90.00					
Staples for 9211, 9244, 9285, 9293, 9710, 9747, 9942, & 9996 Finishers	472-3	\$107.00	\$97.00					

Product Description	Vendor Part Number	MSRP	TLGPC Price	24 Mo	36 Mo	48 Mo	60 Mo	36 Mo Rental
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im4511 (Group 4: 41-65 ppm, Black & White Copiers)

im4511 includes Base Unit B/W MFP (standard 128MB Memory, Scanner Rack, Scanner, Document Feeder)	im4511	\$11,490.00	\$4,040.00	\$192.00	\$135.00	\$107.00	\$90.00	\$293.00
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Accessories

Starter Kit (required with every order)	ZBSK	\$450.00	\$345.00	\$16.00	\$12.00	\$9.00	\$8.00	Included
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$385.00	\$372.00	\$17.00	\$13.00	\$10.00	\$8.00	Included
Simple Finisher (when adding duplex, must add 9246)	9242	\$1,495.00	\$915.00	\$44.00	\$31.00	\$25.00	\$21.00	\$22.00

Saddle Stitch Finisher w/2/3-Hole Punch (9251000 required; when adding duplex must use 9245)	9244	\$3,095.00	\$1,857.00	\$88.00	\$62.00	\$49.00	\$42.00	\$43.00
Duplex Module	9245	\$450.00	\$258.00	\$12.00	\$9.00	\$7.00	\$6.00	\$6.00
Duplex Module w/100 Sheet Bypass Tray	9246	\$450.00	\$265.00	\$13.00	\$9.00	\$7.00	\$6.00	\$6.00
3 x 500 Sheet System Stand	9291	\$1,645.00	\$944.00	\$45.00	\$32.00	\$25.00	\$21.00	\$22.00
500 + 2,000 Sheet LCC	9292	\$1,645.00	\$944.00	\$45.00	\$32.00	\$25.00	\$21.00	\$22.00
Upper Exit Tray (required when no finisher is attached or when attaching 9244) Not required when attaching 9242	9251000	\$35.00	\$30.00	\$2.00	\$1.00	\$1.00	\$1.00	\$1.00
8MB Fax Memory Upgrade (10MB total fax memory)	ZB3500060	\$195.00	\$112.00	\$6.00	\$4.00	\$3.00	\$3.00	\$3.00
Bar Code Font Kit	ZB3500160	\$595.00	\$490.00	\$24.00	\$17.00	\$13.00	\$11.00	\$12.00
Desktop Document Manager Expansion Kit - 5 Licenses	ZB3500180	\$390.00	\$321.00	\$16.00	\$11.00	\$9.00	\$7.00	\$9.00
Desktop Document Manager Expansion Kit - 50 Licenses	ZB3500430	\$2,380.00	\$1,959.00	\$93.00	\$65.00	\$52.00	\$44.00	\$54.00
Desktop Document Manager Expansion Kit - 100 Licenses	ZB3500440	\$3,570.00	\$2,914.00	\$139.00	\$97.00	\$77.00	\$65.00	\$81.00
Line Filter 15A	982-6	\$209.00	\$199.00	\$10.00	\$7.00	\$6.00	\$5.00	\$11.00
Fax Expansion Kit	ZB3500590	\$1,095.00	\$719.00	\$35.00	\$24.00	\$19.00	\$16.00	\$17.00
PS3 Expansion Kit	ZB3500600	\$950.00	\$408.00	\$20.00	\$14.00	\$11.00	\$10.00	\$10.00
128MB Memory Upgrade	ZC3500770	\$550.00	\$286.00	\$14.00	\$10.00	\$8.00	\$7.00	\$7.00
256MB Memory Upgrade	ZC3500780	\$795.00	\$408.00	\$20.00	\$14.00	\$11.00	\$10.00	\$10.00
Data Security Kit for ZB3500620	ZC3500640	\$395.00	\$321.00	\$16.00	\$11.00	\$9.00	\$7.00	\$9.00
Data Security Kit for ZB3500630	ZC3500650	\$395.00	\$321.00	\$16.00	\$11.00	\$9.00	\$7.00	\$9.00
System Connectivity Accessories								
Network Scanner Kit	ZC3500610	\$1,095.00	\$439.00	\$21.00	\$15.00	\$12.00	\$10.00	\$10.00
PCL Print Controller + NIC	ZC3500620	\$795.00	\$612.00	\$29.00	\$21.00	\$16.00	\$14.00	\$25.00
PCL Print Controller + NIC + HDD	ZC3500630	\$1,895.00	\$1,362.00	\$65.00	\$45.00	\$36.00	\$31.00	\$39.00

Supplies

Developer (100,000 yield)	794-2	\$210.00	\$200.00
Printpowder (1 bottle - 25,000 yield at 6% coverage)	794-3	\$160.00	\$150.00
Staples for 9242, 9284, 9711, 9748, 9965 & 9997 Finishers	472-4	\$72.00	\$62.00
Staples for 9211, 9244, 9285, 9293, 9710, 9747, 9942 & 9996 Finishers	472-3	\$107.00	\$97.00

Product Description	Vendor Part Number	MSRP	TLGPC	24 Mo	36 Mo	48 Mo	60 Mo	36 Mo Rental
			Price					

im5530 (Group 4: 41-65 ppm, Black & White Copiers)								
im5530 includes Base Unit, RADF, Duplex, 256MB RAM, 40GB HDD, 100 Sheet Bypass, 4 x 500 Cassettes								
	im5530	\$17,995.00	\$8,158.00	N/A	\$265.00	\$215.00	\$181.00	\$378.00

Accessories

Starter Kit (required with every order)	670-SK	\$700.00	\$571.00	N/A	\$19.00	\$15.00	\$13.00	INC
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$365.00	\$372.00	N/A	\$12.00	\$10.00	\$9.00	INC
Multi-Position Stapling Finisher (50 Sheet Stapling)	9937	\$3,595.00	\$1,691.00	N/A	\$55.00	\$45.00	\$38.00	\$48.00
Multi-Position Stapling Finisher w/Saddle Stitch (50 Sheet Stapling)	9938	\$5,395.00	\$2,536.00	N/A	\$82.00	\$67.00	\$56.00	\$72.00
Multi-Position Stapling w/Saddle Stitch (100 Sheet Stapling)	9939	\$9,675.00	\$4,031.00	N/A	\$131.00	\$106.00	\$90.00	\$115.00
2/3 Hole Punch	9925	\$850.00	\$480.00	N/A	\$16.00	\$13.00	\$11.00	\$14.00
Post-Process Inserter Unit	9935	\$1,329.00	\$789.00	N/A	\$26.00	\$21.00	\$18.00	\$22.00
Exit Tray	6LA0685000	\$60.00	\$51.00	N/A	\$2.00	\$2.00	\$1.00	
Large Capacity Paper Feeder (Letter)	9941	\$2,095.00	\$1,223.00	N/A	\$40.00	\$32.00	\$27.00	\$35.00
Fax Board w/PCI Slot	im7230040	\$1,350.00	\$811.00	N/A	\$26.00	\$22.00	\$18.00	\$25.00
Print Enabler Kit	im7230010	\$2,799.00	\$1,468.00	N/A	\$47.00	\$39.00	\$33.00	\$52.00
Print/Scan Enabler Kit	im7230020	\$3,799.00	\$1,621.00	N/A	\$53.00	\$43.00	\$36.00	\$56.00

Scan Enabler	im7230030	\$1,499.00	\$1,223.00	N/A	\$40.00	\$32.00	\$27.00	\$45.00
Wireless LAN w/Antenna	cm4530300	\$904.00	\$327.00	N/A	\$11.00	\$9.00	\$8.00	\$9.00
Bluetooth Module w/Antenna	cm4530310	\$386.00	\$250.00	N/A	\$8.00	\$7.00	\$6.00	\$7.00
Scrambler Board w/PCI Slot	im7230050	\$1,324.00	\$920.00	N/A	\$30.00	\$25.00	\$21.00	\$26.00
Data Overwrite	cm4530330	\$590.00	\$258.00	N/A	\$9.00	\$7.00	\$6.00	\$7.00
Advanced Installation: Up to 4 hrs DSS time to install drivers, validate applications, train users	97UT	\$850.00	\$750.00	N/A	\$25.00	\$20.00	\$17.00	
Line Filter w/20 Amp Surge Protector	982-7	\$299.00	\$199.00	N/A	\$7.00	\$6.00	\$5.00	

Supplies

Toner (4 bottles)	670-5	\$844.00	\$744.00	N/A				
Developer (1 bottle)	670-7	\$620.00	\$520.00	N/A				
Staples for 9937 and 9938 Finishers	847-3	\$197.00	\$97.00	N/A				
Staples for 9938, 9939 and 9948 Finishers	747-1	\$198.00	\$98.00	N/A				
Staples for 9939 Finisher Only	454-9	\$210.00	\$110.00	N/A				

Product Description	Vendor Part Number	MSRP	TLGPC Price	24 Mo	36 Mo	48 Mo	60 Mo	36 Mo Rental
im6020 (Group 4: 41-65 ppm, Black & White Copiers)								
im6020 includes Base Unit, 92 ppm MFP with Duplex and HDD								
	im6020	\$19,950.00	\$7,518.00	\$358.00	\$250.00	\$198.00	\$168.00	\$418.00
Accessories								
Starter Kit (required with every order)	475-S	\$700.00	\$571.00	\$27.00	\$19.00	\$15.00	\$13.00	included
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$385.00	\$372.00	\$17.00	\$13.00	\$10.00	\$8.00	included
50 Sheet Multi-Position Stapling Finisher	9202	\$2,850.00	\$1,335.00	\$64.00	\$44.00	\$36.00	\$30.00	\$47.00
Saddle Stitch Finisher	9204	\$4,500.00	\$2,211.00	\$105.00	\$74.00	\$59.00	\$50.00	\$73.00
Shift Tray	9207	\$800.00	\$541.00	\$26.00	\$18.00	\$14.00	\$12.00	\$15.00
Letter Size LCT	9208	\$2,000.00	\$885.00	\$42.00	\$30.00	\$23.00	\$20.00	\$35.00
Large Size LCT	9209	\$3,000.00	\$1,414.00	\$67.00	\$47.00	\$37.00	\$32.00	\$50.00
Post Sheet Insertion Unit	9262	\$1,045.00	\$509.00	\$24.00	\$17.00	\$13.00	\$11.00	\$15.00
Z-Fold and Punch Unit	9263	\$5,050.00	\$3,031.00	\$144.00	\$101.00	\$80.00	\$68.00	\$91.00

Hard Disk Drive	IM6020040	\$800.00	\$409.00	\$20.00	\$14.00	\$11.00	\$10.00	\$13.00
Punch Unit	IM6020010	\$750.00	\$295.00	\$14.00	\$10.00	\$8.00	\$7.00	\$12.00
Line Filter 15AMP	982-6	\$209.00	\$199.00	\$10.00	\$7.00	\$6.00	\$5.00	\$11.00

System Connectivity

Accessories

PCL/PS3 Embedded Controller	IM6020020	\$2,800.00	\$619.00	\$30.00	\$21.00	\$16.00	\$14.00	\$57.00
USB/Parallel Interface	IM6020070	\$250.00	\$172.00	\$9.00	\$6.00	\$5.00	\$4.00	\$5.00

Supplies

Toner	499-0	\$135.00	\$125.00					
Developer	499-1	\$215.00	\$205.00					
Staples for 9204	847-3	\$117.00	\$107.00					
Staples for 9202	499-3	\$107.00	\$107.00					

Product Description	Vendor Part Number	MSRP	TLGPC Price	24 Mo	36 Mo	48 Mo	60 Mo	36 Mo Rental
im6030 (Group 4: 41-65 ppm, Black & White Copiers)								
im6030 includes Base Unit, RADF, Duplex, 256MB RAM, 40GB HDD, 100 Sheet Bypass, 4 x 500 Cassettes								
	im6030	\$19,950.00	\$9,485.00	N/A	\$308.00	\$249.00	\$210.00	\$437.00
Accessories								
Starter Kit (required with every order)	670-SK	<u>\$700.00</u>	\$571.00	N/A	\$19.00	\$15.00	\$13.00	INC
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$365.00	\$372.00	N/A	\$12.00	\$10.00	\$8.00	INC
Multi-Position Stapling Finisher (50 Sheet Stapling)	9937	\$3,595.00	\$1,691.00	N/A	\$55.00	\$45.00	\$38.00	\$48.00
Multi-Position Stapling Finisher w/Saddle Stitch (50 Sheet Stapling)	9938	\$5,395.00	\$2,536.00	N/A	\$82.00	\$67.00	\$56.00	\$72.00
Multi-Position Stapling w/Saddle Stitch (100 Sheet Stapling)	9939	\$9,675.00	\$4,031.00	N/A	\$131.00	\$106.00	\$90.00	\$115.00
2/3 Hole Punch	9925	\$850.00	\$480.00	N/A	\$16.00	\$13.00	\$11.00	\$14.00
Post-Process Inserter Unit	9935	\$1,329.00	\$789.00	N/A	\$26.00	\$21.00	\$18.00	\$22.00
Exit Tray	6LA0685000	\$50.00	\$51.00	N/A	\$2.00	\$2.00	\$1.00	
Large Capacity Paper Feeder (Letter)	9941	\$2,095.00	\$1,223.00	N/A	\$40.00	\$32.00	\$27.00	\$35.00

Fax Board w/PCI Slot	im7230040	\$1,350.00	\$811.00	N/A	\$26.00	\$22.00	\$18.00	\$23.00
Print Enabler Kit	im7230010	\$2,799.00	\$1,468.00	N/A	\$47.00	\$39.00	\$33.00	\$52.00
Print/Scan Enabler Kit	im7230020	\$3,799.00	\$1,621.00	N/A	\$53.00	\$43.00	\$36.00	\$56.00
Scan Enabler	im7230030	\$1,499.00	\$1,223.00	N/A	\$40.00	\$32.00	\$27.00	\$45.00
Wirelss LAN w/Antenna	cm4530300	\$904.00	\$327.00	N/A	\$11.00	\$9.00	\$8.00	\$9.00
Bluetooth Module								
w/Antenna	cm4530310	\$386.00	\$250.00	N/A	\$8.00	\$7.00	\$6.00	\$7.00
Scrambler Board w/PCI								
Slot	im7230050	\$1,324.00	\$920.00	N/A	\$30.00	\$25.00	\$21.00	\$26.00
Data Overwrite	cm4530330	\$590.00	\$258.00	N/A	\$9.00	\$7.00	\$6.00	\$7.00
Advanced Installation: Up to 4 hrs DSS time to install drivers, validate applications, train users	97UT	\$850.00	\$750.00	N/A	\$25.00	\$20.00	\$17.00	
Line Filter w/20 Amp Surge Protector	982-7	\$299.00	\$199.00	N/A	\$7.00	\$6.00	\$5.00	

Supplies

Toner (4 bottles)	670-5	\$844.00	\$744.00	N/A				
Developer (1 bottle)	670-7	\$620.00	\$520.00	N/A				
Staples for 9937 and 9938								
Finishers	847-3	\$197.00	\$97.00	N/A				
Staples for 9938, 9939 and 9948 Finishers	747-1	\$198.00	\$98.00	N/A				
Staples for 9939 Finisher Only	454-9	\$210.00	\$110.00	N/A				