

| Product Description | Vendor Part Number | MSRP | TLGPC | | | | | 36 Mo Rental |
|--|--------------------|-------------|------------|----------|----------|----------|----------|--------------|
| | | | Price | 24 Mo | 36 Mo | 48 Mo | 60 Mo | |
| cm3520 (Group 3: 31- 40 ppm, Black & White Copiers) | | | | | | | | |
| cm3520 includes Color Base Unit with controller, duplex, RADF, 40GB HD & 512MB. | | | | | | | | |
| | cm3520 | \$14,725.00 | \$9,079.00 | \$432.00 | \$302.00 | \$240.00 | \$202.00 | \$459.00 |
| Accessories | | | | | | | | |
| Starter Kit (required with every order) | 493-S | \$695.00 | \$519.00 | \$25.00 | \$18.00 | \$14.00 | \$12.00 | included |
| Install/Connect Print Controller Fee (required to connect to customer's network) | DLD3 | \$423.00 | \$403.00 | \$20.00 | \$14.00 | \$11.00 | \$9.00 | included |
| Install/Connect Print Controller Fee | CDDN | \$160.00 | \$153.00 | \$7.00 | \$5.00 | \$4.00 | \$4.00 | Included |
| 2,500 Sheet Large Capacity Tray | 9992 | \$1,260.00 | \$908.00 | \$43.00 | \$30.00 | \$24.00 | \$20.00 | \$23.00 |
| 2 x 500 Sheet Paper Feed Unit | 9994 | \$1,260.00 | \$908.00 | \$43.00 | \$30.00 | \$24.00 | \$20.00 | \$23.00 |
| Line Filter 15 AMP | 982-6 | \$209.00 | \$199.00 | \$10.00 | \$7.00 | \$6.00 | \$5.00 | \$11.00 |
| Copy Desk | 9995 | \$175.00 | \$128.00 | \$6.00 | \$5.00 | \$4.00 | \$3.00 | \$4.00 |
| Saddle Stitch Finisher w/Punch Unit (9992 or 9994 or 9995 required) | 9996 | \$3,525.00 | \$2,551.00 | \$122.00 | \$85.00 | \$68.00 | \$57.00 | \$65.00 |
| Single Position Stapling Finisher (9992 or 9994 or 9995 required) | 9997 | \$1,595.00 | \$1,148.00 | \$55.00 | \$39.00 | \$30.00 | \$26.00 | \$29.00 |
| DocBuilder Pro Option | 45028338 | \$2,200.00 | \$2,245.00 | \$107.00 | \$75.00 | \$60.00 | \$50.00 | \$53.00 |
| Job Tray for 9997 or 9293 | cm3500010 | \$250.00 | \$184.00 | \$9.00 | \$7.00 | \$5.00 | \$4.00 | \$5.00 |
| System Connectivity | | | | | | | | |
| Accessories | | | | | | | | |
| Fiery X3e Controller w/Interface Kit (256MB/10GB HDD) | 9998 | \$3,995.00 | \$2,857.00 | \$136.00 | \$95.00 | \$76.00 | \$64.00 | \$68.00 |
| Token Ring Bridge (requires NIC on non-Fiery Controllers) | DL4600310 | \$995.00 | \$663.00 | \$32.00 | \$22.00 | \$18.00 | \$15.00 | \$17.00 |
| Supplies | | | | | | | | |
| Black Printpowder (11,500 yield at 5% coverage) | 493-1 | \$65.00 | \$55.00 | | | | | |

| | | | |
|--|-------|----------|---------|
| Yellow Printpowder (11,500 yield at 5% coverage) | 493-2 | \$100.00 | \$90.00 |
| Magenta Printpowder (11,500 yield at 5% coverage) | 493-3 | \$100.00 | \$90.00 |
| | 493-4 | \$100.00 | \$90.00 |
| Staples for 9211, 9244, 9285, 9293, 9710, 9747, 9942, & 9996 Finishers | 472-3 | \$107.00 | \$97.00 |
| Staples for 9242, 9284, 9711, 9748, 9965 & 9997 Finishers | 472-4 | \$72.00 | \$62.00 |

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| | | | | 24 Mo | 36 Mo | 48 Mo | 60 Mo | | |
| im3511 (Group 3: 31-40 ppm, Black & White Copiers) | | | | | | | | | |
| im3511 includes Base Unit B/W MFP (standard 128MB Memory, Scanner Rack, Scanner, Document Feeder) | | | | | | | | | |
| | im3511 | \$8,990.00 | \$3,667.00 | \$175.00 | \$121.00 | \$97.00 | \$82.00 | \$278.00 | |
| Accessories | | | | | | | | | |
| Starter Kit (required with every order) | ZBSK | \$450.00 | \$345.00 | \$16.00 | \$12.00 | \$9.00 | \$8.00 | Included | |
| Install/Connect Print Controller Fee (required to connect to customer's network) | DLD4 | \$430.00 | \$372.00 | \$17.00 | \$13.00 | \$10.00 | \$8.00 | Included | |
| Simple Finisher (when adding duplex, must add 9246) | 9242 | \$1,495.00 | \$915.00 | \$44.00 | \$31.00 | \$25.00 | \$21.00 | \$22.00 | |
| Saddle Stitch Finisher w/2/3-Hole Punch (9251000 required; when adding duplex must use 9245) | 9244 | \$3,095.00 | \$1,857.00 | \$88.00 | \$62.00 | \$49.00 | \$42.00 | \$43.00 | |
| Duplex Module | 9245 | \$450.00 | \$258.00 | \$12.00 | \$9.00 | \$7.00 | \$6.00 | \$6.00 | |
| Duplex Module w/100 Sheet Bypass Tray | 9246 | \$450.00 | \$265.00 | \$13.00 | \$9.00 | \$7.00 | \$6.00 | \$6.00 | |
| 3 x 500 Sheet System Stand | 9291 | \$1,645.00 | \$944.00 | \$45.00 | \$32.00 | \$25.00 | \$21.00 | \$22.00 | |
| 500 + 2,000 Sheet LCC | 9292 | \$1,645.00 | \$944.00 | \$45.00 | \$32.00 | \$25.00 | \$21.00 | \$22.00 | |

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|---|-----------|------------|------------|----------|---------|---------|---------|---------|
| Upper Exit Tray (required when no finisher is attached or when attaching 9244) Not required when attaching 9242 | 9251000 | \$35.00 | \$30.00 | \$2.00 | \$1.00 | \$1.00 | \$1.00 | \$1.00 |
| 8MB Fax Memory Upgrade (10MB total fax memory) | ZB3500060 | \$195.00 | \$112.00 | \$6.00 | \$4.00 | \$3.00 | \$3.00 | \$3.00 |
| Line Filter 15 AMP | 982-6 | \$209.00 | \$199.00 | \$10.00 | \$7.00 | \$6.00 | \$5.00 | \$11.00 |
| Bar Code Font Kit | ZB3500160 | \$595.00 | \$490.00 | \$24.00 | \$17.00 | \$13.00 | \$11.00 | \$12.00 |
| Desktop Document Manager Expansion Kit - 5 Licenses | ZB3500180 | \$390.00 | \$321.00 | \$16.00 | \$11.00 | \$9.00 | \$7.00 | \$9.00 |
| Desktop Document Manager Expansion Kit - 50 Licenses | ZB3500430 | \$2,380.00 | \$1,959.00 | \$93.00 | \$65.00 | \$52.00 | \$44.00 | \$54.00 |
| Desktop Document Manager Expansion Kit - 100 Licenses | ZB3500440 | \$3,570.00 | \$2,914.00 | \$139.00 | \$97.00 | \$77.00 | \$65.00 | \$81.00 |
| Fax Expansion Kit | ZB3500590 | \$1,095.00 | \$719.00 | \$35.00 | \$24.00 | \$19.00 | \$16.00 | \$17.00 |
| PS3 Expansion Kit | ZB3500600 | \$950.00 | \$408.00 | \$20.00 | \$14.00 | \$11.00 | \$10.00 | \$10.00 |
| 128MB Memory Upgrade | ZB3500770 | \$550.00 | \$286.00 | \$14.00 | \$10.00 | \$8.00 | \$7.00 | \$7.00 |
| 256MB Memory Upgrade | ZB3500780 | \$795.00 | \$408.00 | \$20.00 | \$14.00 | \$11.00 | \$10.00 | \$10.00 |
| Data Security Kit for ZB3500620 | ZB3500640 | \$395.00 | \$321.00 | \$16.00 | \$11.00 | \$9.00 | \$7.00 | \$9.00 |
| Data Security Kit for ZB3500630 | ZB3500650 | \$395.00 | \$321.00 | \$16.00 | \$11.00 | \$9.00 | \$7.00 | \$9.00 |
| System Connectivity Accessories | | | | | | | | |
| Network Scanner Kit | ZB3500610 | \$390.00 | \$439.00 | \$21.00 | \$15.00 | \$12.00 | \$10.00 | \$10.00 |
| PCL Print Controller + NIC | ZB3500620 | \$795.00 | \$612.00 | \$29.00 | \$21.00 | \$16.00 | \$14.00 | \$25.00 |
| PCL Print Controller + NIC + HDD | ZB3500630 | \$1,895.00 | \$1,362.00 | \$65.00 | \$45.00 | \$36.00 | \$31.00 | \$39.00 |
| Supplies | | | | | | | | |
| Developer (100,000 yield) | 794-2 | \$210.00 | \$200.00 | | | | | |
| Printpowder (1 bottle - 25,000 yield at 6% coverage) | 794-3 | \$160.00 | \$150.00 | | | | | |
| Staples for 9242, 9284, 9711, 9748, 9965 & 9997 | 472-4 | \$72.00 | \$62.00 | | | | | |
| Finishers | | | | | | | | |
| Staples for 9211, 9244, 9285, 9293, 9710, 9747, 9942 & 9996 Finishers | 472-3 | \$107.00 | \$97.00 | | | | | |