

7/9/08

NATIONAL BARRICADE CO LLC

REVISED BID OFFER SHEET

City of Seattle

ITB No. SDOT-2363

TITLE: BARRICADE, SIGN AND MISCELLANEOUS
RENTALS

FREIGHT: Freight and delivery is to be included in the cost of each individual item.

If applicable, all items listed below and in the Options Section shall comply with prevailing regulations of WISHA, OSHA and the Manual on Uniform Traffic Control Devices (MUTCD). MUTCD can be found at <http://mutcd.fhwa.dot.gov/HTM/2003/html-index.htm> Substrate material for the barricades shall be plywood.

Provide pricing for the rental of the following items.

Description	Estimated Quantity	Unit Price Price Per Day MANDATORY	Extended Price Excluding sales tax
Barricade with Flashing Light	1619	\$ 0.35	\$ 566.65
Barricade with Steadyburn Light	51	\$ 0.40	\$ 20.40
Barricade without Light	1461	\$ 0.25	\$ 365.25
Traffic Standard	4032	\$ 0.25	\$ 1,008.00
Type III Barricade 2-F1 Lights	167	\$ 3.00	\$ 501.00
Type III Barricade No Lights	55	\$ 2.00	\$ 110.00
4' x 4' Signs	1845	\$ 1.25	\$ 2306.25
4' Sign Stands	1978	\$ 0.40	\$ 791.20
48" x 30" Sign	170	\$ 0.75	\$ 127.50
48" x 60" Sign	4	\$ 1.75	\$ 7.00
30" x 30" Sign	698	\$ 0.50	\$ 349.00
36" x 24" Sign, Refl	768	\$ 0.50	\$ 384.00
36" x 24" Sign, Non	153	\$ 0.40	\$ 61.20
48" x 18" Sign	44	\$ 0.50	\$ 22.00
30" x 24" Sign	464	\$ 0.40	\$ 185.60
24" x 24" Sign	281	\$ 0.40	\$ 112.40
18" x 24" Sign	98	\$ 0.40	\$ 39.20
60" x 18" Sign	46	\$ 0.75	\$ 34.50
60" x 30" Sign	19	\$ 1.25	\$ 23.75
48" x 18" Sign, Refl	6	\$ 0.50	\$ 3.00
48" x 30" Sign, Refl	27	\$ 1.00	\$ 27.00
48" x 60" Sign, Refl	5	\$ 1.75	\$ 8.75
60" x 18" Sign, Refl	2	\$ 0.75	\$ 1.50
60" x 30" Sign, Refl	1	\$ 1.25	\$ 1.25
4' x 4' Sign Bracket with Flags	4	\$ 0.75	\$ 3.00
Plaque, "TRAIL"	2	\$ 0.25	\$ 0.50
Plaque, "BICYCLE"	77	\$ 0.25	\$ 19.25
Delineator Post with Base	1313	\$ 0.25	\$ 328.25
Extra Base ONLY	104	\$ 0.15	\$ 15.60
Cone, 18"	500	\$ 0.15	\$ 75.00
Cone, 28"	60	\$ 0.20	\$ 12.00

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Cone, 28" Refl	1293	\$ 0.25	\$ 323.25
Dbl Stop Barrel Set-Up	15	\$ 4.50	\$ 67.50
Barrel with Base	104	\$ 0.50	\$ 52.00
Barrel with Tire-Ring Base	80	\$ 0.50	\$ 40.00
Steadyburn Lights	253	\$ 0.50	\$ 126.50
Flashing Light	19	\$ 0.50	\$ 9.50
T39 No Parking Signs	4043	\$ 0.30	\$ 1,212.90
Sand Bags, filled	57	\$ 0.15	\$ 8.55
Variable Message Board	26	\$ 200.00	\$ 5,200.00
Arrowboard Trailer	30	\$ 75.00	\$ 2,250.00
Truck Mounted Attenuator	5	\$ 275.00	\$ 1,375.00
Pedestrian Barriers	27	\$ 0.90	\$ 24.30
Minimum Order Charge			\$ 15.00
Minimum Emergency Order Charge	2 hrs @ \$ 55.00		\$ 110.00
	TOTAL	\$ 580.85	\$ 18,214.00

OPTIONS TO PURCHASE THE FOLLOWING ITEMS

If you can provide additional options, please include them in your bid. If you can provide Traffic Control which includes both equipment and services, provide your pricing structure in the options section below. (Options will not be part of the pricing evaluation)

Description	Estimated Quantity	Manufacturer Name	Discount Rate	Current Manufacturer List Price	Current City Price with Discount Rate Applied	Extended City Price With Discount Rate (excluding sales tax)
Type I Barricades	23	BENT	% 22.6	\$ 32.95	\$ 25.50	\$ 586.50
Type II Barricades	215	BENT	% 19.6	\$ 37.30	\$ 30.00	\$ 6,450.00
Unicade all Plastic	100	BENT	% 21.0	\$ 49.25	\$ 38.95	\$ 3,895.00
Flashing lights to attach to barricade	430	Sundowner	% 16.9	\$ 18.35	\$ 15.25	\$ 6,557.50
T-39 No Parking Easel	425	NABCO	% 35.2	\$ 45.50	\$ 29.50	\$ 12,537.50
Delineator Post w/12# Base	270	BENT	% 21.3	\$ 20.25	\$ 15.95	\$ 4,306.50
Cones 28" Refl w/Imprint	2795	WAP	% 20.6	\$ 19.95	\$ 15.85	\$ 44,300.75
12" x 18" Signs	30	NABCO	% 16.7	\$ 22.50	\$ 16.50	\$ 495.00
30" x 30" Signs	136	NABCO	% 23.5	\$ 58.44	\$ 44.69	\$ 6,077.85
36" x 24" Signs	180	NABCO	% 35.8	\$ 56.10	\$ 36.00	\$ 6,480.00
Sign Stan 30" Orange	72	NABCO	% 20.0	\$ 47.50	\$ 38.00	\$ 2,736.00
Sign Stand 48" White	136	NABCO	% 34.5	\$ 45.00	\$ 29.50	\$ 4,012.00
Traffic Drum (Barrel)	75	Plasticade	% 42.0	\$ 68.00	\$ 39.50	\$ 2,962.50
			TOTAL	\$ 521.09	\$ 375.19	\$ 101,397.10

↑
AVG 28%

✓ Barricades shall be delivered to various jobsites or department storage areas within the Seattle City limits and picked up or moved by the vendor within 24 hours of any request and to be maintained or repaired on the job sites by the supplier at no additional cost to the City. The vendor shall have the capability of delivering within two (2) hours. The City of Seattle reserves the right to inspect supplier's facility.

The vendor will provide the following during the contract term:

- ✓ • assume full responsibility for all theft or damage of rental items excluding the Variable Message Board, Arrowboard Trailer, Truck Mounted Attenuator, and Pedestrian Barriers. The vendor will provide the replacement value of the excluded items on their packing slip when they deliver for rental.
- ✓ • (2) maintain adequate batteries (installed) at all times at no additional cost,
- ✓ • (3) maintain adequate photocell (installed) to provide automatic shutoff during daylight.

✓ The vendor will release and agree to hold harmless the City of Seattle from any and all causes of action, lawsuits, claims, or demands, or from any liability of any nature growing out of the performance of this contract on the part of the supplier.

- ✓ 1. It is MANDATORY that you provide a Unit Price. If there is an error between Unit Price (price per each) and extended price, the City will correct the extended price.
- ✓ 2. The above prices include and cover all duties, handling and transportation charges, and all charges incidental to the requested work excluding Sales Tax or Use Tax. Offer shall agree to all the original City contract terms and conditions without exception.
- ✓ 3. Do not mark, write-in or add any exceptions to the specifications, schedule, terms or conditions. Do not attach alternative boilerplate. Any such exceptions can invalidate your Offer and the Buyer reject your Bid.
- ✓ 4. Price Changes in future contract years shall be in accordance with the specifications. Whole sale and mark-up discount rates will not change through the life of the contract. Other price changes are restricted to the specifications stated in the solicitation and the contract.
5. Prompt Payment Discount:) % 10 days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount.
6. Specify if the Business is located within the Seattle City Limits: Businesses located and licensed within the Seattle City limits are eligible for Seattle tax consideration for purposes of calculation of low bid. This shall be equivalent to a reduction of the cost for purposes of bid evaluation only, of .025. Yes: X No:
7. Interlocal Agreement: The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a

separate competitive bid. Does Vendor agree to provide this product or service to such agencies? Yes: No: _____

8. During a 24-hour emergency situation, if the City needs your services or products due to a disaster would your company be able to respond within two (2) hours?

Yes: No: _____

9. **Selling to City Vendors:** The City has Vendors that perform small or large construction projects or maintenance jobs. The City is interested in whether you will accept orders from City Vendors who are working on City projects, and sell the Vendors your products at the City price. A "Yes" answer will still reserve your right to decline orders at the time a Vendor places a call to you, however a YES answer allows the City to notify City Vendors that you are willing to receive order requests, although you reserve your right to refuse to accept the order. This is optional, and does not affect the evaluation of your bid.

Yes: No: _____

Full Legal Name of Company: NATIONAL BARRICADE CO. LLC

Signed By: Steve Vita Print Name: STEVE VITA

Date: July 9th, 2008