

Proposal Response

(Attachment#1A)

RFP FFD-2204R

Revised

**SPECIFICATION FOR HARLEY-DAVIDSON™ ROAD KING FLHP
POLICE MOTORCYCLE LEASE OR PURCHASE**

Projects: Project 0800 – Police Motorcycles
Replacing: Vehicles: Various – Seattle Police Department
Specification
prepared by: Matheau Rathke, Automotive Engineer
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Fleet Services Division
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IMPORTANT

Complete response to each item is required; responses must be written on this form. Attach any information necessary to explain or clarify your bid. **Bids failing to include specific responses may be rejected.** Evaluation will be based on compliance with specifications. Non-compliant items must be clearly indicated. Any mandatory items (marked "shall", "minimum" or "maximum") must be in compliance or the bid will be rejected. Acceptable abbreviations for use on this form: Standard = (STD), Not Available = (N/A), No Charge = (NC), Comply = (CPL). All items described by attachments or addendum should be referenced on the submitted bid in proper numerical sequence. You are encouraged to list and price any options that you feel would enhance the use of this item and/or would be desirable. Option prices will not be considered as part of the pricing evaluation.

SCOPE:

The City of Seattle ("Seattle") seeks proposals to lease or purchase (at the Seattle's option) Harley-Davidson™ Road King FLHP Motorcycles with an authorized Harley-Davidson™ factory dealer representative. If Seattle opts to lease, each motorcycle lease will be for a 24 month lease term at Seattle's option at the time of order, with an effective start date for each motorcycle lease starting upon the delivery of the motorcycle to Seattle. Seattle intends to evaluate pricing on this RFP and obtain most of the motorcycles under that method which is in Seattle's best interest, as determined by Seattle.

Currently Seattle is leasing over forty-five (45) motorcycles on two year terms and will transition, as those existing leases expire, to replacing those motorcycles with ones provided by the winning Vendor. Seattle intends to order and replace motorcycles on a paced schedule, acquiring approximately five (5) to twelve (12) motorcycles quarterly as needed to retain a current fleet of approximately 45 motorcycles.

RESPONSE

Write in one of the following codes in each box below:

- Standard = (STD)
- Not Available = (N/A)
- No Charge = (NC)
- Comply = (CPL)

You may also add additional information.

ITEMS REQUIRED

Basic Specification shall include: All specifications in General Requirements, Basic Dimensions and Weight, Engine, Electrical Requirements, Vendor Added Wiring, Schematics, Warranty, and Delivery Requirements.

GENERAL REQUIREMENTS:

1.	Vendors are encouraged to offer options in their bid. Cost differences and alternatives should be detailed and completely defined on the bid.	<u>CPL</u>
2.	The apparent silence of this specification and supplemental specifications as to any detail, or the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practice is to prevail and that only materials and workmanship of first quality are to be used.	<u>CPL</u>
3.	All units shall be new, unused, up-to-date models and shall be delivered ready for service. Each unit shall include all inspection coupons and warranty identification cards furnished to general trade. All extended warranty months, miles or hours shall be clearly noted on a placard installed in the vehicle.	<u>CPL</u>
4.	All components and accessories cataloged as standard, unless superseded by these specifications, shall be provided with the unit.	<u>STD</u>
5.	In the event of a conflict between the specifications requirements and federal or state laws, the federal or state laws shall prevail.	<u>CPL</u>
6.	On all items that the bidder is requesting Automotive Engineer equivalent approval, the part number, model, description and performance data (if applicable) of the alternative must be provided. The term "Automotive Engineer" means the Fleets and Facilities Department, Fleet Services Division, Automotive Engineer whose name appears on the first page of this specification, or alternately, the Fleet Services Fleet Administration Manager.	<u>CPL</u>
7.	The City requires that the Vendor be a Certified Harley-Davidson™ motorcycle dealer. a. Provide references of any customers that you have provided two (2) or more motorcycles within the past three (3) years, for past performance evaluation. Attach additional pages if necessary.	<u>CPL</u>

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BASIC DIMENSIONS AND WEIGHT:

RESPONSE

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ITEMS REQUIRED

1. The most current model year Harley-Davidson™ Road King FLHP Police motorcycle available at time of order.	<u>STD 1FHM18-DOM</u>
2. Basic motorcycle color to be selected at time of order, provide a color chart of factory standard color options with bid.	<u>N/A</u>
3. Standard Police Solo Air Saddle.	<u>STD</u>
4. Standard "Police Package" saddle bag boxes, installed, one per side, to be black in color.	<u>STD</u>
5. Latest design windshield, utilizing "Lexan", or clear polycarbonate offered in the factory police package.	<u>STD</u>
6. Standard police package rear view mirrors. Harley-Davidson™ part number: 91904(2)-86A	<u>\$86.59</u>
7. Final belt drive, "Gates Aramid" fiber reinforced Poly Chain.	<u>STD</u>
8. Fuel System: <ul style="list-style-type: none"> a. Fuel tank to hold a minimum 5 US gallons b. Electric fuel pump. c. Low fuel light indicating when main fuel supply is exhausted and reserve fuel supply is being used. 	<u>STD</u>
9. Each motorcycle will have an individually coded key. The ignition key will operate all locks installed on the bike to include side bags and rear cargo bags. Four (4) sets of keys to be provided with each bike. The City's definition of a "set" is the complete group of keys needed to open all compartments and engage the ignition of the motorcycle. In this requirement, a single key that opens all compartments and is also the ignition key.	<u>2 EXTRA KEYS</u> <u>\$23.85</u>
10. One (1) copy of the operator's manual shall be provided for each motorcycle delivered. The operator's manual shall contain complete operating instructions for the motorcycle unit, accessories and the electrical systems.	<u>STD</u>

ENGINE:

1. Sequential Port Fuel Injection System (SPFI).	<u>STD</u>
2. 1690cc OHV Twin Cam 103 Vibration Isolated V-Twin.	<u>STD</u>
3. Minimum nine (9) to one (1) compression ratio.	<u>STD</u>
4. Minimum engine torque 102 ft/lbs @ 2500 RPM.	<u>STD</u>

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ITEMS REQUIRED

5. Deluxe Chrome Group to include: Chrome rocker boxes and timer cover, outer primary housing and transmission covers.	<u>STD</u>
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ELECTRICAL REQUIREMENTS:

1. Starting system - A minimum 12 volt starter with solenoid operated by a push button switch in reach of thumb from hand grip	<u>STD</u>
2. Electronic Ignition required.	<u>STD</u>
3. Turn signal lamps to be self - canceling. Four way flasher to be incorporated into the turn signal switch.	<u>STD</u>
4. "Pursuit mode" indicator lamp in dash.	<u>STD</u>
5. Charging System - A minimum 50 amp output alternator with a solid state regulator. Specify the type of regulator offered.	<u>STD</u>

WARRANTY:

1. Seattle may inspect bidder's parts and service facility before award of bid is made, at the option of Seattle.	<u>CPL</u>
2. The motorcycle shall be covered bumper to bumper including parts and labor for a period of 24 months with unlimited mileage. In addition to any warranties offered by the motorcycle manufacturer and OEM suppliers, the Vendor shall warrant the motorcycle, all accessories, all components and systems against all system and component failures for a period of two (2) years starting with the City of Seattle's in service date. Vendor will be notified of this date. Only items not to be covered under this warranty are wear items such as brake pads and tires. Any portion of the Manufacturer's standard warranty that exceeds the term of two (2) years shall apply to this contract.	<u>N/A</u> <u>ADDITIONAL</u> <u>WARRANTIES WILL BE</u> <u>MADE AVAILABLE FOR</u> <u>PURCHASE</u>
3. The Manufacturer's warranty shall not apply to deliberate abuse or vandalism.	<u>CPL</u>

DELIVERY REQUIREMENTS:

1. All vehicles shall have full dealer preparation and be ready for service when delivered.	<u>CPL</u>
2. If applicable, the vehicle(s) shall be delivered with registration and MSO made out per current State of Washington code. Enter legal and registered owner as: City of Seattle - FFD Fleet Services Division 700 Fifth Ave, Suite 5200	<u>CPL</u>

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ITEMS REQUIRED

Seattle, WA 98124-4689	
3. Vehicles shall be delivered to: City of Seattle -SPD 2203 Airport Way S. - Building C Seattle, WA 98134 Prior to delivery of vehicles, please contact: Seattle Police Departments: Charlotte Yin at 206-684-8722 Or Sgt. Paul Kloss at 206-684-7594	CPL
4. Order confirmation required for all orders received, within one (1) working day of receipt.	CPL
5. The authorized City representative of the Fleets and Facilities Department will issue an order to initiate a lease or purchase. Seattle will not sign any other supplemental lease agreements or forms provided by the Vendor. The Vendor is to confirm compliance and will not issue or request signature on a supplemental lease agreement.	CPL
6. Indicate the estimated number of calendar days to deliver vehicles after receiving notice to proceed:	<u>60</u> estimated. days
7. City Prompt Payment Discount: State the Prompt Discount you will provide to City, if any (Discount terms of 10 or more days will be considered in bid evaluation)	Terms: _____ % _____ days; Net _____ days.
8. The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies?	Yes: <input checked="" type="checkbox"/> No: _____
9. Businesses located and licensed within the Seattle City limits are eligible for Seattle tax consideration for purposes of calculation of low bid. This shall be equivalent to a reduction of the cost for purposes of bid evaluation only, of 0.020.	Yes: <input checked="" type="checkbox"/> No: _____

PRODUCT SUPPORTABILITY:

1. State the location of the closest parts and service facility from 2203 Airport Way South, Seattle WA 98134.	Location: 5711 188 TH LYNNWOOD, WA 98037
2. State the approximate value of parts inventory carried for 2004 or newer Harley Davidson FLH model motorcycles at this facility.	\$100,000
3. State the number of factory trained and / or certified mechanics employed at this facility. List the types of certifications and numbers of mechanics with each type of certification. Attach additional pages if necessary.	No. of Factory Trained Mechanics: <u>10</u> No. of Harley-Davidson Certified Police Mechanics: <u>0</u> MASTER OF TECHNOLOGIES= <u>0</u> MASTER POWERTRAIN = <u>1</u> MASTER ELECTRICAL = <u>1</u> EXPERT = <u>0</u>

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ITEMS REQUIRED

	TECHNICIAN = 2 STAFF = 1 Types of certifications: _____ No. of mechanics with each type of certification: _____
4. State any additional details on how you intend to support your product proposed. Attach additional pages if necessary.	N/A
5. Successful bidder is asked to fill out attached EQUIPMENT DATA ENTRY FORM as a part of the initial delivery documents. (Attachment#3)	CPL

MANDATORY OFFER SHEET (Attachment#1B)-

Full compliance to base specification (excluding desired options which will not be part of the evaluation) and bid pricing on the offer sheet shall be determining factors for bid award. **This is a mandatory form. Submit this form along with Attachment#1A or the City will reject your proposal.**



Attachment#1B.xls

****** IMPORTANT ******

The manufacturer's local representative must print the representative's firm name, address, phone number and the VIN number on all written warranty statements and/or manuals. VIN numbers furnished must match the respective item numbers on the contracts. Additionally, all such warranty instruments must be complete with all manufacturer/dealer responses contained therein (typewritten or neatly printed in ink, no exceptions) before acceptance of the vehicle/equipment will be made.

LEGAL BUSINESS NAME: HARLEY-DAVIDSON OF SEATTLE
 BUSINESS PHONE: (425) 921-1100
 FAX: (425) 921-1150 EMAIL: R.LUCE@H-DOFSEATTLE.COM
 NAME: RICHARD LUCE GENERAL MANAGER
 (Print) (Title)

I have read and understand the above specifications

SIGNATURE: 12/15/07
 (Date)

City of Seattle Offer Form for Purchase and or Lease of Harley_Davidson Police Motorcycle

Bidder Instructions: City of Seattle will evaluate pricing separately for Motorcycle Purchase and Motorcycle Lease Rates.

Description

Motorcycle Purchase Price

Prices below shall remain fixed and firm for the first two years of the contract. Price adjustments for subsequent years are outlined in the contract instructions.

Bid Price

Quote price to provide for 2008 model year motorcycle, per Basic Specification.	\$15,042.44
Quote price to provide for 2009 model year motorcycle, per Basic Specification.	\$15,342.44
Quote price to provide 2008 model year motorcycle per Basic Specification, with the addition of factory ABS installed.	\$15,837.44
Quote price to provide 2009 model year motorcycle per Basic Specification, with the addition of factory ABS installed.	\$16,137.44
For Evaluation Purposes only:	
Quote trade in value as a percentage of original purchase price assuming the trade in unit is in good service, in service 2 years or less and has less than 35,000 miles. Note: Trade-in price excludes sales tax and licensing.	65%
Quote trade in value as a percentage of original purchase price assuming the trade in unit is in good condition and in service 3 years or less, and has less than 42,000 miles. Note: Trade-in price excludes sales tax and licensing.	55%

Motorcycle Lease Rates

Prices below shall remain fixed and firm for the first two years of the contract. Price adjustments for subsequent years are outlined in the contract instructions.

Bid Price

Quote price for 24 month unit lease price for 2008-09 year model unit per Basic Specification, not including Washington State sales tax. List any restrictions pertaining to lease term mileage if applicable.	\$336.33
Quote price for 24 month unit lease price for 2008-09 year model unit with Harley-Davidson ABS braking included in addition to the Basic Specification, not including Washington State sales tax. List any restrictions pertaining to lease term mileage if applicable.	\$373.15
Provide if any additional monthly fee to extend lease month-to-month beyond the lease term. ADDITIONAL FEE OF \$25.00 PER DAY BEGINNING THE 8TH DAY AFTER END OF LEASE	\$25 PER DAY
List monetary penalty if any for ending any lease agreement early. Provide details as they pertain. BALANCE OF LEASE PAYMENTS LESS DIFFERENCE IN WHOLESALE VALUE AT TERMINATION. SEE ATTACHED LEASE	\$200
Provide price to purchase unit, at end of lease term.	\$9,200.00

Legal Co. Name: H-D of SEATTLE

Description

CONFIGURATION OPTIONS

(Option prices are not included in price evaluation)

Prices below shall remain fixed and firm for the first two years of the contract. Price adjustments for subsequent years are outlined in the contract instructions. (See requirements below for options involving vendor added wiring.)

Bid Price

Quote any options that would be a benefit to the City of Seattle which have been omitted from this specification. Attach additional pages if necessary.	SEE ATTACHED
Quote a deduct price for any alternate items superseded by this specification, which may be cost effective, without hampering vehicle function, for the City of Seattle to evaluate. Attach additional pages if necessary.	N/A
Quote price to provide an additional 12 months, unlimited mile extension to the warranty section listed in the Basic Specification. ONLY A 1 YEAR EXTENSION IS AVAILABLE FOR A TOTAL OF 3 YEARS	\$1,139
Quote price to provide a 48 month – 50,000 mile bumper to bumper manufacturer warranty, in addition to the Basic Specification warranty provided. List any restrictions applicable	N/A
Quote price to provide a 48 month-50,000 mile power train warranty, in addition to the Basic Specification warranty provided. List any restrictions applicable	N/A
Quote price to provide a 60 month – 65,000 mile bumper to bumper manufacturer warranty, in addition to the Basic Specification warranty provided. List any restrictions applicable.	N/A
Quote price to provide a 60 month-65,000 mile power train only warranty, in addition to the Basic Specification warranty provided. List any restrictions applicable.	N/A
Quote price to install additional options for the following items a-e:	
a. Lower engine protection bar covers, part #58525-95A NOT INSTALLED	\$59.95
b. Touring pull back handlebar kit #55935-98 with all throttle and idle cables required for proper installation. PART SUPERCEDED TO # 55914-98	\$530.85
c. Headlight cutout switch. Activation switch location to be Automotive Engineer Approved PART # 91474-07	\$307.50
d. One (1) set Harley-Davidson Heated Hand Grips part #56619-08. PART NUMBER SHOULD BE #56512-08	\$462.92
e. Give quote for one (1) front and one (1) rear complete spare tire/wheel assembly that may be easily changed by the City of Seattle's shop. ASSEMBLED BUT NOT INSTALLED A: Non-ABS Wheel & Tire by model year. B: ABS Wheel & Tire by Model Year	A:\$ 1057.60 B:\$ 1077.60
Quote price for the factory provided battery be replaced by a Sealed Drycell, Absorbed Glass Matt (AGM) battery (Odyssey) or Automotive Engineer approved equal. Center mount, 12 Volt, rated at a minimum capacity of 270 cold cranking amps with a 110 minute reserve capacity (per SAE J2185).	\$126.95
Quote price for the installation of a "Harley-Davidson" battery charging harness part #94624-97A. The harness must be connected directly to battery.	\$24.95

Legal Co. Name: H-D of SEATTLE

Request for Proposal FFD_2204R
Attachment#1B

City of Seattle Offer Form for Purchase and or Lease of Harley_Davidson Police Motorcycle

Description

Response

Any vendor added electrical circuits or components shall follow the processes and procedures described below:

Write in one of the following codes in each box below: CPL-
Comply Not
Available-N/A No
Charge- N/C

1. Seattle desires that all emergency lighting installed shall be wired through a fused power supply that bypasses the motorcycle ignition, providing emergency lighting while the bike is turned off. If power supply is added by the dealer, follow all electrical guidelines stated below:	CPL
2. Emergency lighting wire shall be provided from factory (green/red) shall be re-routed from rear of bike to be incorporated in the accessory plug located under the seat.	CPL
3. Seattle desires that any dealer/vendor added electrical runs shall use the following mil-spec wire: "Alpha" part number 7046, MIL-W-16878D Type D or Automotive Engineer approved equivalent. MIL-W-16878D Type D is a multi-strand, tinned copper wire with a Polyefin insulation rated at 125 degrees Celsius and 600 volts. All wiring circuits other than the Truck-Lite lighting systems described elsewhere in these specifications shall use this type of wire.	CPL
a. It is desired that all wiring shall be color coded and/or numerically laser etched a minimum of every twelve (12) inches.	CPL
b. Load circuit wires shall be based upon load current and wire run length. SAE standards for wire size vs. run length are to be followed.	CPL
4. DESIRED WIRE TERMINATIONS: All wiring circuits using the MIL-W-16878D Type D wire shall utilize terminals conforming to MIL-T-7928, MS25036, Type II, Class 2 (insulated with an insulation grip).	CPL
a. Seattle desires that added runs shall use dual crimped (insulator crimp and conductor crimp), using the crimping tool designed for the specific wire.	CPL
b. Ring terminals with proper diameter mounting screws shall be used on all MIL-Spec wires. Spade or hook terminals are unacceptable.	CPL
c. Inexpensive, plastic type splices known as "Scotch Locks" or equal will be aggressively rejected and wires using them will be rejected and replaced at Vendor's expense. DO NOT USE THESE DEVICES.	CPL
d. Full length wire runs only will be accepted. Connections will be made at junction box, lamp housing, appliance or through weather proof connectors such as Deutsch or Weather	CPL
5. Wire or wire bundles shall be routed free of chafing and abrasions and shall be supported using industrial grade, non-corrosive, insulated clamps. Clamp spacing will be approximately 12-inches.	CPL
a) All wiring harnesses shall be "Kellems" PVC jacketed loom, or Automotive Engineer approved equivalent.	CPL

Legal Co. Name: H-D OF SEATTLE



ON PATROL HARLEY-DAVIDSON® POLICE MOTORCYCLES

HARLEY-DAVIDSON POLICE ACCESSORIES

Part No.	Description	Retail
TOUR-PAK KITS-POLICE FL		
53631-04	POLICE TOUR-PAK – BLACK – FOR LED KITS (excludes auxiliary battery and LED light kit)	\$1,299.00
53632-04	POLICE TOUR-PAK – WHITE – FOR LED KITS (excludes auxiliary battery and LED light kit)	\$1,299.00
53634-04	POLICE TOUR-PAK – BLACK – WITHOUT HOLES (Box Only)	\$699.00
53637-04	POLICE TOUR-PAK – WHITE – WITHOUT HOLES (Box Only)	\$699.00
65989-97A	AUXILIARY BATTERY	\$85.95
TOUR-PAK LED LIGHT KITS-POLICE – FL		
67634-04	TOUR-PAK, LED LIGHT KIT – (3) RED	\$649.95
67638-04	TOUR-PAK, LED LIGHT KIT – (3) BLUE	\$649.95
67650-04	TOUR-PAK, LED LIGHT KIT – (1) RED, (1) BLUE & (1) SPLIT – RED/BLUE	\$649.95
PURSUIT PAR 36 EXTENDED LENS LED LIGHT KITS – FL		
(Includes Flasher Module and Wiring Harness that powers up to 4 LED lights)		
69250-04	PURSUIT LAMP, PAR 36, LED LIGHT KIT – (1) RED & (1) BLUE EXTENDED LENS	\$529.95
69262-04	PURSUIT LAMP, PAR 36, LED LIGHT KIT – (2) RED EXTENDED LENS	\$529.95
69263-04	PURSUIT LAMP, PAR 36, LED LIGHT KIT – (2) BLUE EXTENDED LENS	\$529.95
ENGINE GUARD LED LIGHT KITS – FL		
(Must order Wiring Harness (Part 70673-04) and Flasher Module (Part 70671-04) if NOT ordering a PAR 36 LED Light Kit)		
69251-04	ENGINE GUARD LED LIGHT KIT – (1) RED and (1) BLUE	\$649.95
69264-04	ENGINE GUARD LED LIGHT KIT – (2) RED	\$649.95
69265-04	ENGINE GUARD LED LIGHT KIT – (2) BLUE	\$649.90
REPLACEMENT LED LIGHTS		
53638-04	TOUR-PAK LED LIGHT, RED, (One Light and Lens)	\$185.00
53639-04	TOUR-PAK LED LIGHT, BLUE, (One Light and Lens)	\$185.00
53642-04	TOUR-PAK LED LIGHT, RED/BLUE SPLIT, (One Light and Lens)	\$225.00
69259-04	TOUR-PAK LED LENS, RED (Lens Only)	\$40.00
69260-04	TOUR-PAK LED LENS, BLUE (Lens Only)	\$40.00
69261-04	TOUR-PAK LED LENS, SPLIT RED/BLUE (Lens Only)	\$95.00
68547-04	PAR 36, RED LED LIGHT EXTENDED LENS, (One Light and Lens)	\$210.00
68557-04	PAR 36, BLUE LED LIGHT EXTENDED LENS, (One Light and Lens)	\$210.00
69257-04	PAR 36, LED LENS, RED (Lens Only)	\$15.00
69258-04	PAR 36, LED LENS, BLUE (Lens Only)	\$15.00
69216-04	ENGINE GUARD, RED LED LIGHT (One Light and Lens)	\$175.00
69217-04	ENGINE GUARD, BLUE LED LIGHT (One Light and Lens)	\$175.00
69255-04	ENGINE GUARD LENS, RED (Lens Only)	\$15.00
69256-04	ENGINE GUARD LENS, BLUE (Lens Only)	\$15.00
69700-02	TAIL/BRAKE LED LIGHT KIT FOR POLICE TOUR-PAK	\$149.95
Part No.	Description	Retail
LED REPLACEMENT PARTS		
69254-04	ENGINE GUARD LIGHT HOUSING (1 – Housing and Mounting Hardware ONLY)	\$175.00
70672-04	BALLAST / MODULE LED, 4-CHANNEL for Tour-Pak LED Lights	\$284.95
70671-04	BALLAST / MODULE LED, 4-CHANNEL for PAR 36 Extended Lens & Engine Guard LED Lights	\$98.79
70673-04	LED WIRING HARNESS for PAR 36 Pursuit LED's & Engine Guard LED Lights (module to LED lights)	\$89.00

HARLEY-DAVIDSON MOTOR COMPANY, POLICE AND FLEET SALES

Address: P.O. Box 653, Milwaukee, WI 53201 U.S.A. Phone: 1-800-luv-2ride Online: www.harley-davidsonpolicemotors.com or www.harley-davidson.com

STEALTH SWITCH KITS

*** Police Department Letter or Purchase Order required with order**

91474-07	..... POLICE STEALTH SWITCH KIT, LEFT SIDE ON/OFF SWITCH, 2007 MY*	.....\$95.00
91459-07	..... POLICE STEALTH SWITCH KIT, RIGHT SIDE ON/OFF SWITCH, 2007 MY*	.....\$95.00
91270-92	..... HEADLIGHT ON/OFF SWITCH – 2006 MY AND EARLIER*	.....\$127.00

EMERGENCY HEADLIGHT STROBE KITS AND PARTS

90050-02	..... EMERGENCY HEADLIGHT w/STROBES KIT (Police Department letter or PO required with order)	.....\$349.95
68691-02	..... EMERGENCY HEADLIGHT w/STROBES REPLACEMENT LIGHT ASSEMBLY (No Power Supply)	.....\$299.00
90051-02	..... HEADLIGHT STROBE POWER SUPPLY-TWO POINT (for 90050-02 Strobe Headlight)	.....\$99.00
68692-02	..... HEADLIGHT STROBE REPLACEMENT BULB (01-0461403-H0) (for 90050-02 Strobe Headlight)	.....\$69.00

EMERGENCY RESPONSE KITS

SIRENS / MICROPHONES / POLE STROBE LIGHTS

91453-00	..... EMERGENCY RESPONSE KIT, NO POLE LIGHT, 100W Siren, 100W Amplifier & Microphone	.....\$749.95
91446-00	..... EMERGENCY RESPONSE KIT, BLUE POLE LIGHT, 100W Siren, 100W Amplifier & Microphone	.....\$1,149.95
91447-00	..... EMERGENCY RESPONSE KIT, RED POLE LIGHT, 100W Siren, 100W Amplifier & Microphone	.....\$1,149.95

SIRENS / MICROPHONES / POLE STROBE LAMPS

INDIVIDUAL PARTS

91156-93	..... SIREN AMPLIFIER	.....\$380.00
91157-88A	..... SIREN SPEAKER ASSEMBLY	.....\$399.00
91448-00	..... MICROPHONE MOUNTING KIT (Includes PA Microphone)	.....\$149.95
67623-88A	..... POLE STROBE LAMP KIT, BLUE (self-contained strobe light)	.....\$419.95
67624-88A	..... POLE STROBE LAMP KIT, RED (self-contained strobe light)	.....\$419.95
67598-88	..... POLE STROBE REPLACEMENT BULB, (S100 FLASH TUBE) LIGHT BULB	.....\$55.95

RADAR KITS / INTEGRATED

Kits Require the Separate Purchase of Antennas and Speaker Assembly

Radar unit is manufactured to use (2) Antennas, One Front (7 Feet Length) and One Rear (3 Feet Length) in Corresponding Band

Speaker Assembly is determined by Model Type of Police Unit

76122-04	..... VEHICLE INTEGRATED RADAR KIT – MPH – Ka BAND (Antennas & Speaker Sold Separately)	.....\$1,995.95
76123-04	..... VEHICLE INTEGRATED RADAR KIT – MPH – K BAND (Antennas & Speaker Sold Separately)	.....\$1,995.95
76124-04	..... VEHICLE INTEGRATED RADAR KIT – KPH – Ka BAND (Antennas & Speaker Sold Separately)	.....\$1,995.95
76125-04	..... VEHICLE INTEGRATED RADAR KIT – KPH – K BAND (Antennas & Speaker Sold Separately)	.....\$1,995.95
76126-04	..... VEHICLE INTEGRATED RADAR KIT – MPH – Ka BAND – FLORIDA SOFTWARE (Antennas & Speaker Sold Separately) (Florida software - self test and clear every 15 minutes)	.....\$1,995.95
76127-04	..... VEHICLE INTEGRATED RADAR KIT – MPH – K BAND – FLORIDA SOFTWARE (Antennas & Speaker Sold Separately) (Florida software - self test and clear every 15 minutes)	.....\$1,995.95

RADAR ANTENNAS

76094-04	..... Ka BAND RADAR ANTENNA – THREE FEET CABLE LENGTH	.....\$749.95
76095-04	..... Ka BAND RADAR ANTENNA – SEVEN FEET CABLE LENGTH	.....\$749.95
76347-04	..... K BAND RADAR ANTENNA – THREE FEET CABLE LENGTH	.....\$719.95
76348-04	..... K BAND RADAR ANTENNA – SEVEN FEET CABLE LENGTH	.....\$719.95

RADAR SPEAKER ASSEMBLIES

77016-04	..... RADAR SPEAKER ASSEMBLY – POWERED BULLET STYLE CHROME (FLHP)	.....\$146.95
77024-04	..... RADAR SPEAKER ADAPTER and AMPLIFIER MODULE (FLHP)	.....\$89.95

HANDHELD RADAR UNITS

91642-02	..... RADAR GUN – HANDHELD – POLICE – MPH	.....\$1,575.00
91680-02	..... RADAR GUN – HANDHELD – POLICE – KPH	.....\$1,575.00
91681-02	..... RADAR GUN – HANDHELD – POLICE – MPH – FLORIDA SOFTWARE	.....\$1,575.00

RADAR REPLACEMENT PARTS

75224-02	..... RADAR TUNING FORK, 33.2 MPH	.....\$45.00
75225-02	..... RADAR TUNING FORK, 77.6 MPH	.....\$45.00
75223-02	..... HOLSTER FOR HANDHELD RADAR-INSIDE SADDLEBAG MOUNTING	.....\$79.99
77019-04	..... RADAR SPEAKER TRIM RING (Replacement Part for 77016-04 / FLHP Speaker Assembly)	.....\$14.95
77020-04 RADAR SPEAKER HOUSING (Replacement Part for 77016-04 / FLHP Speaker Assembly)\$14.95

Part No.	Description	Retail
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RADAR REPLACEMENT PARTS (continued from Page 2)

91647-04	RADAR HANDLEBAR CONTROL ASSEMBLY – RIGHT	\$279.95
91646-04	RADAR HANDLEBAR CONTROL ASSEMBLY – LEFT	\$279.95
91644-04	RADAR DISPLAY HEAD UNIT	\$675.00
50903-85T	ANTENNA BRACKET – FRONT	\$9.95
76166-04	ANTENNA BRACKET – REAR	\$35.00

FAN KITS / OIL COOLERS – FL

26082-05B	OIL COOLER KIT-PREMIUM (1999 to 2006 MY)	\$298.95
91550-00C	FAN KIT, CHROME (1997 to 2006 MY)	\$379.95
91196-08	FAN KIT, CHROME (2007 to 2008 MY)	\$449.95

RETRO-FIT OLDER FAN KITS TO 2007 AND 2008 MY FL POLICE MOTORCYCLES USING NEW BRACKETS AND HARDWARE LISTED BELOW, AND SOME HARDWARE FROM YOUR EXISTING UNIT

2007 MY

91197-08	MOUNTING BRACKET – LOWER	\$11.58
3097	SPECIALTY STUD/BOLT	\$30.16
7766	NUT	\$1.00

2008 MY

91197-08	MOUNTING BRACKET – LOWER	\$11.58
16313-08	MOUNTING BRACKET – UPPER STRAP	\$19.67
3097	SPECIALTY STUD/BOLT	\$30.16
7766	NUT	\$1.00

STROBE LIGHT KITS

91460-01	2 POINT STROBE SYSTEM KIT, Two Par 36 strobes (one red and one blue), wiring harness and one SPS 660 / 6-channel power supply	\$399.95
91462-01	3 POINT STROBE SYSTEM KIT, Two Par 36 strobes (one red and one blue) and a BLUE POLE STROBE LAMP, wiring harness and one SPS 660 / 6-channel power supply	\$699.95
91463-01	3 POINT STROBE SYSTEM KIT, Two Par 36 strobes (one red and one blue) and a RED POLE STROBE LAMP, wiring harness and one SPS 660 / 6-channel power supply	\$699.95
69113-02	ENGINE GUARD STROBE LIGHT KIT, (1) RED (1) BLUE, HOUSINGS & HARDWARE WITH WIRING HARNESS*	\$479.95

*Requires Part 91141-01 / Strobe 6-Channel Power Supply Sold Separately Below

STROBE LIGHT REPLACEMENT PARTS

69172-01	STROBE LIGHT KIT, PAR36, (1) Red & (1) Blue with wiring harness, no power supply	\$169.90
68542-01	STROBE LIGHT, PAR 36, RED	\$84.95
68554-01	STROBE LIGHT, PAR 36, BLUE	\$84.95
67628-01	STROBE LIGHT, RECTANGULAR-RED	\$89.95
67629-01	STROBE LIGHT, RECTANGULAR-BLUE	\$89.95
67630-01	STROBE LIGHT, RECTANGULAR-SPLIT RED/BLUE	\$89.95
67640-01	STROBE LENS, RECTANGULAR-RED	\$34.95
67641-01	STROBE LENS, RECTANGULAR-BLUE	\$22.95
67642-01	STROBE LENS, RECTANGULAR-SPLIT RED/BLUE	\$95.00
69107-00	STROBE LIGHT, ENGINE GUARD- RED	\$244.95
69108-00	STROBE LIGHT, ENGINE GUARD-BLUE	\$244.95
70669-01	STROBE HARNESS, CONTROL TO POWER SUPPLY	\$19.49
70670-01	STROBE HARNESS, PAR 36 LIGHT TO POWER SUPPLY	\$19.49
91141-01	STROBE POWER SUPPLY, 6-CHANNEL	\$259.95

TOUCH-UP PAINT

93910	PEACE OFFICER SPECIAL TOUCH-UP PAINT (BLUE)	\$22.10
98601LZ	SCARLET RED TOUCH-UP PAINT	\$19.95
98601BRK	05 MY FIREFIGHTER TOUCH-UP PAINT (RED)	\$22.10

REPLACEMENT TIRES (POLICE ONLY)

43762-96A	FL FRONT TIRE	\$131.95
40549-96A	FL REAR TIRE	\$153.95

HARLEY-DAVIDSON MOTOR COMPANY, POLICE AND FLEET SALES

Address: P.O. Box 653, Milwaukee, WI 53201 U.S.A. Phone: 1-800-luv-2ride Online: www.harley-davidsonpolice.motors.com or www.harley-davidson.com

Part No.	Description	Retail
MISCELLANEOUS ACCESSORIES		
40287-07	ISOLATED DRIVE SPROCKET KIT (FITS 2007MY / OEM 2008MY)	\$305.00
56512-02B	HAND GRIPS-HEATED / CONTOURED CHROME AND RUBBER (1996 to 2007MY)	\$219.95
56512-08	HAND GRIPS-HEATED / CONTOURED CHROME AND RUBBER (2008MY)	\$229.95
57804-07	AIR DEFLECTORS-ADJUSTABLE FOR FAIRING-LIGHT SMOKE (1996 to 2007MY)	\$86.95
58166-08	AIR DEFLECTORS-ADJUSTABLE FOR FAIRING-LIGHT SMOKE (2008MY)	\$99.95
58156-08	AIR DEFLECTORS-ADJUSTABLE FOR FAIRING-DARK SMOKE (2008MY)	\$99.95
58022-07A	AIR DEFLECTORS-MID FRAME (2001 to 2008MY)	\$64.95
91904-86A	MIRROR, LONG STEM, REAR VIEW, TRUE-VISION, RIGHT HAND	\$27.00
91902-86A	MIRROR, LONG STEM, REAR VIEW, TRUE-VISION, LEFT HAND	\$27.00
91875-82TA	MIRROR, SHORT STEM, REAR VIEW, TRUE-VISION, RIGHT HAND	\$17.95
91892-82TA	MIRROR, SHORT STEM, REAR VIEW, TRUE-VISION, LEFT HAND	\$17.95
98990-02	FIRE EXTINGUISHER SADDLEBAG MOUNTED	\$49.95
53255-01	SHIFT BAG, POLICE TOUR-PAK ORGANIZER	\$59.95
91991-98	BAG AND WATER BOTTLE HOLDER FOR SADDLEBAG GUARD LEFT SIDE	\$74.95
91992-98	BAG AND WATER BOTTLE HOLDER FOR SADDLEBAG GUARD RIGHT SIDE	\$74.95
90955-97	BAG FOR SADDLEBAG GUARD LEFT SIDE (All Bag-No Water Bottle Holder)	\$69.95
90939-97	BAG FOR SADDLEBAG GUARD RIGHT SIDE (All Bag-No Water Bottle Holder)	\$69.95
58904-03	MULTI-POCKET WINDSHIELD POUCH (FLHP)	\$109.95
58900-98B	MULTI-POCKET WINDSHIELD POUCH (FLHTP)	\$109.95
50233-00	JIFFY STAND EXTENSION KIT	\$39.95
99002-97A	DISPLAY STAND CHROME (will not work with Oil Coolers)	\$249.95
91573-06	CHROME CENTER STAND (1999 to 2008MY)	\$329.95
68230-97B	LICENSE PLATE / LIGHT KIT CHROME	\$192.95
70312-04	WIRING HARNESS ADAPTER (allows connection of up to 3 powered accessories)	\$8.99
94843-01	PENLIGHT-FLASHLIGHT / WHITE LED	\$21.95
25405-04	POLICE DERBY COVER	\$119.95
32713-04	POLICE TIMING COVER	\$59.95
29033-04	POLICE AIR CLEANER TRIM	\$99.95
92001-04	POLICE FRONT FENDER MEDALLION (Curved Adhesive Back)	\$58.95
91717-04	POLICE MEDALLION (Flat Adhesive Back)	\$55.95
14813-03	POLICE OFFICER SPECIAL EDITION INNER FAIRING MEDALLION	\$14.95
25410-04	FIREFIGHTER DERBY COVER	\$119.95
32788-04	FIREFIGHTER TIMING COVER	\$59.95
29035-04	FIREFIGHTER AIR CLEANER TRIM	\$99.95
92002-04	FIREFIGHTER FRONT FENDER MEDALLION (Curved Adhesive Back)	\$58.95
91719-04	FIREFIGHTER FLAT MEDALLION (Flat Adhesive Back)	\$55.95
14814-03	FIREFIGHTER SPECIAL EDITION INNER FAIRING MEDALLION	\$14.95
XL SPORTSTER		
49060-04	ENGINE GUARD BAR	\$199.95
57716-01	DETACHABLE WINDSHIELD (requires Part#58164-96A & 68603-01)	\$264.95
58164-96A	WINDSHIELD DOCKING HARDWARE	\$69.95
68603-01	TURN SIGNAL RELOCATION KIT	\$39.95
68746-03A	XL EMERGENCY PURSUIT LAMP KIT, RED / BLUE	\$339.95
91412-04AV	SADDLEBAGS, BIRCH WHITE	\$949.95
91412-04DH	SADDLEBAGS, VIVID BLACK	\$949.95
53929-06AV	TOUR-PAK-SPORTSTER, BIRCH WHITE (requires Part #53655-04, 53529-04, 52872-01 & 91405-04)	\$649.00
53929-06DH	TOUR-PAK-SPORTSTER, VIVID BLACK (requires Part #53655-04, 53529-04, 52872-01 & 91405-04)	\$649.00
53655-04	TOUR-PAK DETACHABLE MOUNTING RACK	\$99.95
53529-04	DOCKING HARDWARE (Tour-Pak Detachable Mounting Rack & Solo Detachable Rack)	\$34.95
91405-04	SADDLEBAG HARDWARE KIT	\$39.95
52872-01	TOUR-PAK BACKREST PAD	\$89.95
53494-04	DETACHABLE SOLO PACKAGE RACK (requires Part #53529-04 & 91405-04)	\$159.95
50250-04	JIFFY STAND EXTENSION	\$44.95



**POLICE AND SPECIAL EDITION - 2008 MODEL YEAR
CONFIDENTIAL PRICE LIST**

(Effective July 2007)

MODEL	MODEL CODE	COLORS	DEALER NET	MSRP
Police / Fleet				
FLHTP / Fairing Electra Glide	1FMM18-DOM	Birch White, Black or Birch White w/Black Bags	\$ 12,821	N/A
FLHP / Windshield - Road King	1FHM18-DOM	Birch White, Black or Birch White w/Black Bags	12,617	N/A
FLHPE Road King Escort (California Only)	1FTM38-CAL	Birch White, Black or Birch White w/Black Bags	13,127	N/A
XL 883 Sportster (Domestic)	4CN218	Birch White, Glacier White Pearl or Black	5,356	N/A
XL 883 Sportster (California)	4CN238	Birch White, Glacier White Pearl or Black	5,436	N/A

Anit-Lock Braking System (ABS) Option -
 \$636 Dealer Net/ FLHTP, FLHP AND FLHPE Models Only
 > Security System Option: \$276 Dealer Net / \$345 MSRP
 > Special paint requires additional time, pricing and special paint form. See Police paint matrix for color options.
 Solid Special Paint FLHTP/FLHP/FLHPE \$350
 Two-tone Special Paint FLHTP \$595
 Two-tone Special Paint FLHP/FLHPE \$550
 FL Models Only: \$350 for CHP Paint, Black tank with Birch White panel with pinstriping on parting line only, black saddlebags and white fenders, fairing if required would be Solid Birch White.
 > Fire Rescue Paint FLHTP / FLHP/ FLHPE \$350

2008 MODEL YEAR FREIGHT CHARGES	
Touring (FL)	\$345
Sportster (XL)	\$270

Firefighter, Peace Officer and Shrine Special Edition - Domestic

FLHTCU	1FL418-DOM	Two-Tone	\$ 17,474	\$ 21,843
		Metallic, Pearl, Denim	17,130	21,413
		Dark Peace Officer Blue, Fire Engine Red	17,130	21,413
		Vivid Black	16,706	20,883
FLHR	1FW418-DOM	Two-Tone (Peace Officer Special Only)	\$ 14,810	\$ 18,513
		Dark Peace Officer Blue, Fire Engine Red	14,526	18,158
		Vivid Black	14,226	17,783
FLSTC	1JH518-DOM	Two-Tone	\$ 15,030	\$ 18,788
		Metallic, Pearl, Denim	14,782	18,478
		Dark Peace Officer Blue, Fire Engine Red	14,782	18,478
		Vivid Black	14,506	18,133
FLSTF	1JG518-DOM	Two-Tone (Peace Officer Special Only)	\$ 14,430	\$ 18,038
		Metallic, Pearl, Denim	14,182	17,728
		Dark Peace Officer Blue, Fire Engine Red	14,182	17,728
		Vivid Black	13,906	17,383

Firefighter, Peace Officer and Shrine Special Edition - California

FLHTCU	1FL438-CAL	Two-Tone	\$ 17,634	\$ 22,043
		Metallic, Pearl, Denim	17,290	21,613
		Dark Peace Officer Blue, Fire Engine Red	17,290	21,613
		Vivid Black	16,866	21,083
FLHR	1FW438-CAL	Two-Tone (Peace Officer Special Only)	\$ 14,970	\$ 18,713
		Dark Peace Officer Blue, Fire Engine Red	14,686	18,358
		Vivid Black	14,386	17,983
FLSTC	1JH538-CAL	Two-Tone	\$ 15,190	\$ 18,988
		Metallic, Pearl, Denim	14,942	18,678
		Dark Peace Officer Blue, Fire Engine Red	14,942	18,678
		Vivid Black	14,666	18,333
FLSTF	1JG538-CAL	Two-Tone (Peace Officer Special Only)	\$ 14,590	\$ 18,238
		Metallic, Pearl, Denim	14,342	17,928
		Dark Peace Officer Blue, Fire Engine Red	14,342	17,928
		Vivid Black	14,066	17,583

Anti-Lock Braking System (ABS) Option -
 \$636 Dealer Net/ \$795 MSRP FLHTCU/ FLHR Models Only
 > Cruise Control Option -
 \$196 Dealer Net / \$245 MSRP FLHR Model Only
 > Security System Option: \$276 Dealer Net / \$345 MSRP
 > Chrome Aluminum Profile Laced Wheel: FLHTCU/FLHR/FLSTC - \$360 Dealer Net / \$450 MSRP

2008 MODEL YEAR FREIGHT CHARGES	
Touring (FL)	\$345
Softail (FX)	\$300