

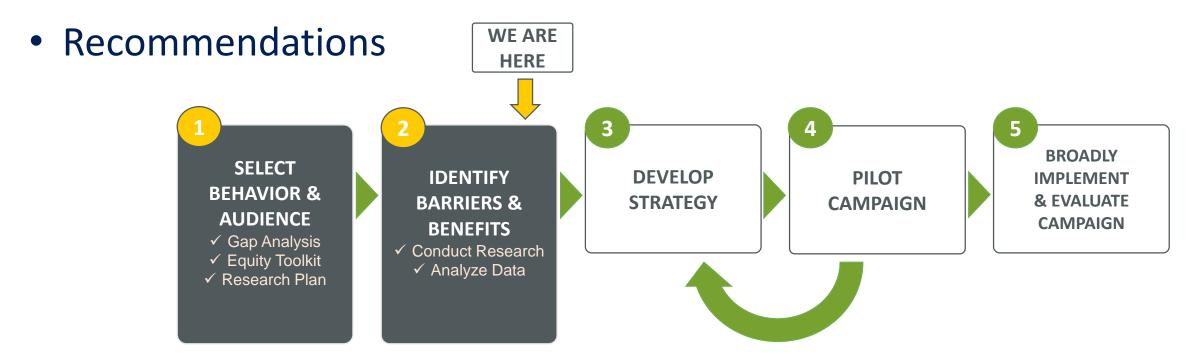
Presentation to Creeks, Drainage and Wastewater Advisory Committee

Rachel Garrett, Wastewater Education & Outreach Program Manager



# What We're Covering Today

- Audience research goal
- What we learned



# **Customer Research Goal:**

 Develop research-based strategies for SPU to better inform and educate Seattle property owners about their responsibility to maintain privately-owned pipes (side sewers).



# Research Audience Groups

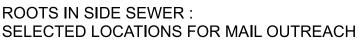
- Single-family homeowners
  - Survey (WWSA/DSA partnership)
  - Direct outreach
- Multi-family property managers (6)
- Plumbers (12 completed in Dec 2017)
- Real estate professionals (7)
- Side sewer inspectors (3)

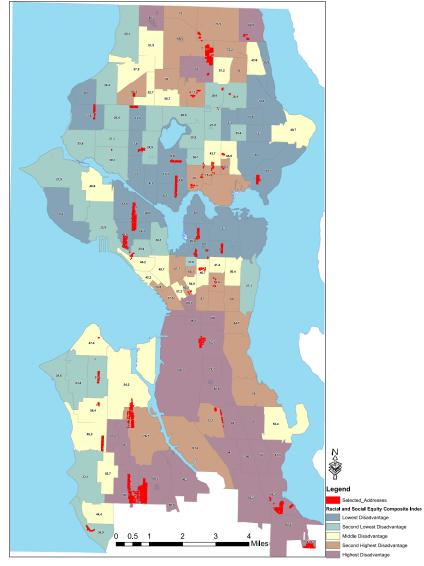


# Mailed Survey Locations

# Single-family zoned areas based on SPU's analysis of:

- Tree root data
- Modeled sewer overflow high-risk areas
- Income and homeowner data to identify lowerincome participants (Race & Social Justice Composite Index)
- High priority outreach areas









# **Demographics of Survey Respondents**



- . If you experience sewer backups or bad flooding during a storm, call our 24/7 Emergency Services line at (206) 386-1800
- For non-urgent plugged storm drains, use our online drain report form by visiting seattle.gov/util/myservices/drainagesewer, a crew membe will respond in 3-5 business days

After filling out our survey you can enter into a raffle to receive prizes from these local EnviroStars businesses:



For more information about this project, please visit SPURainCheck.participate.online

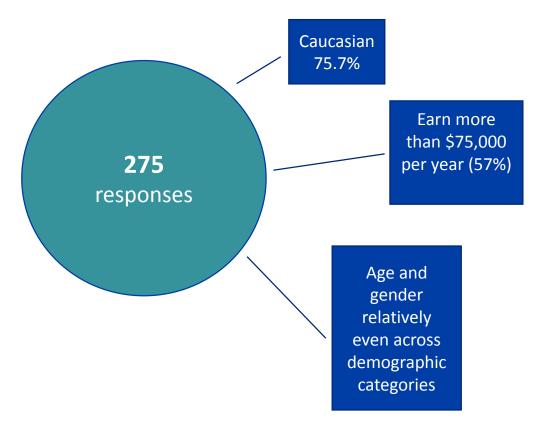














# What We Heard - Words Used

# Sewer lateral pipes side sewer lateral sewe

# What We Heard - Awareness

86%
aware of
maintenance
and repair
responsibility

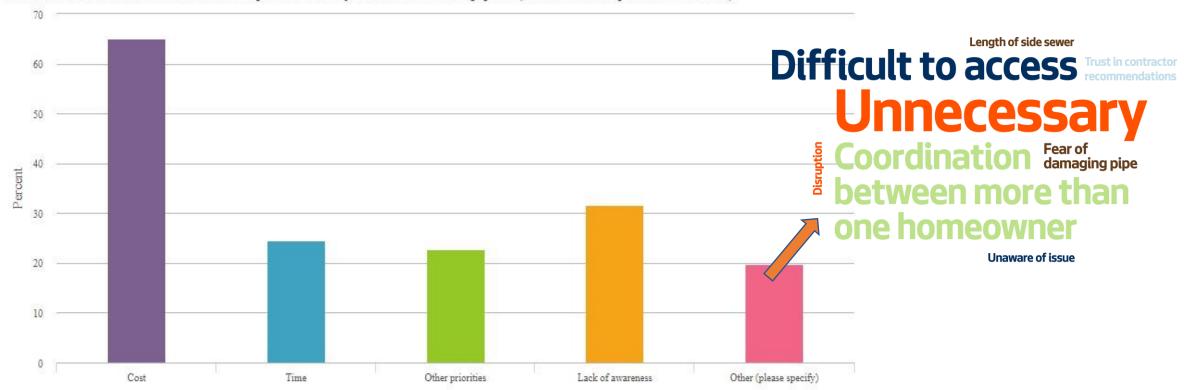
66.8%
aware of side
sewer's
location

- Self-selected respondents
- Largely white, earn \$75k+
- Interest in issue



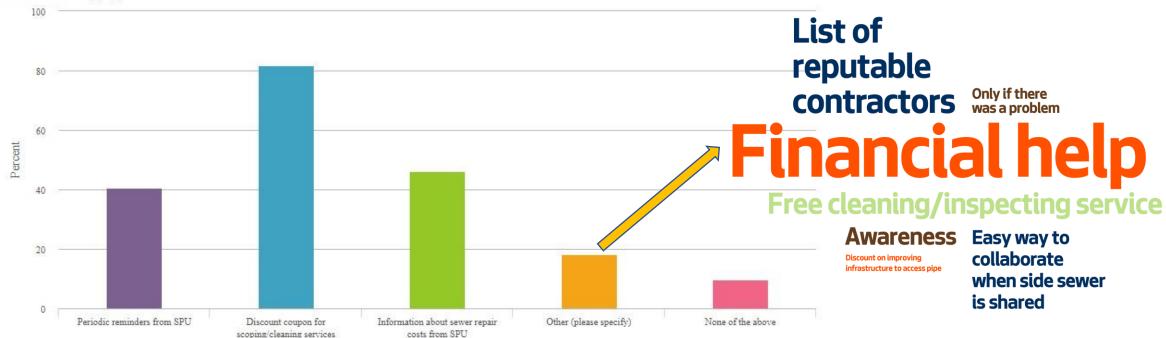
# What We Heard - Barriers

72. What factors make it difficult to inspect or clean your home's sewer pipes? (Please select up to three factors)

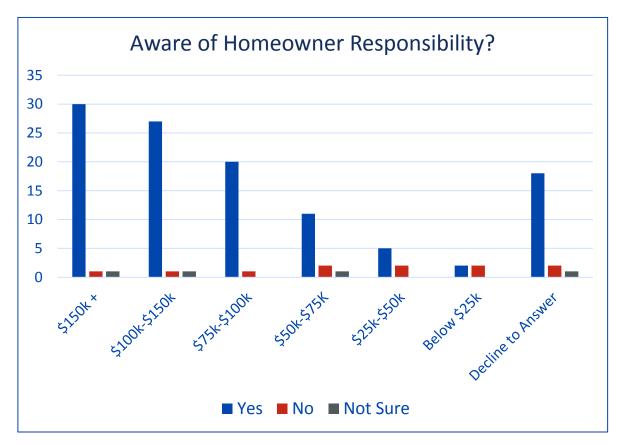


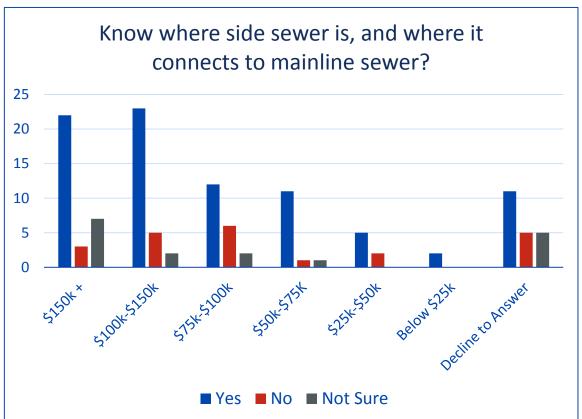
# What We Heard - Motivators

73. Sewer pipe repair can often be avoided by having your home's pipes inspected and cleaned every one to five years, depending on site conditions. What if anything, would motivate you to have your home's sewer pipes inspected/cleaned more often? (Please check all that apply).

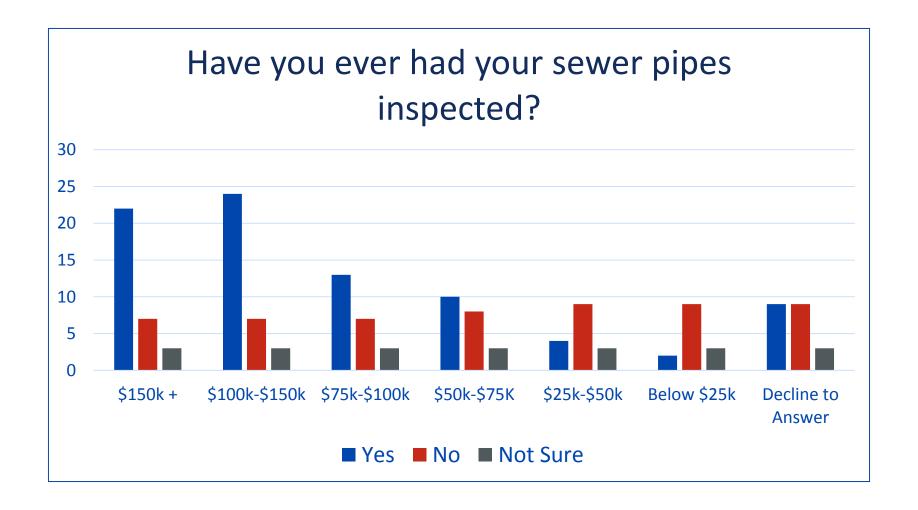


# **Income Level and Awareness**

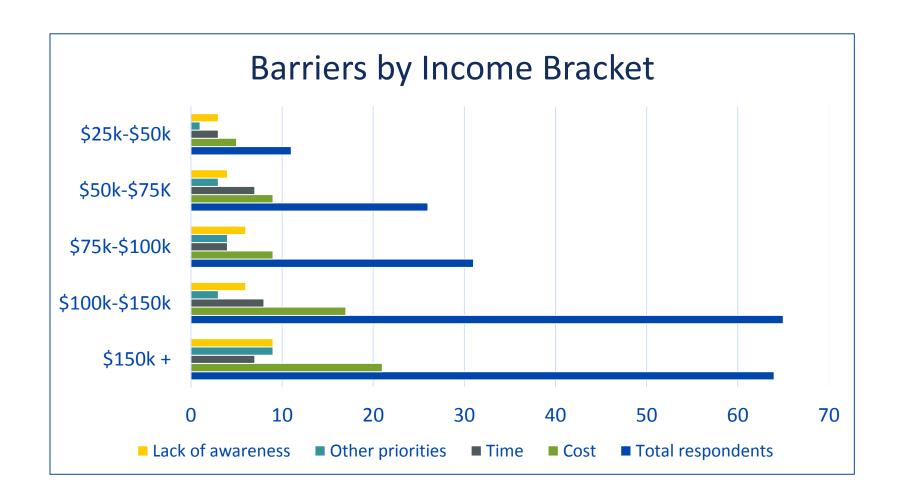




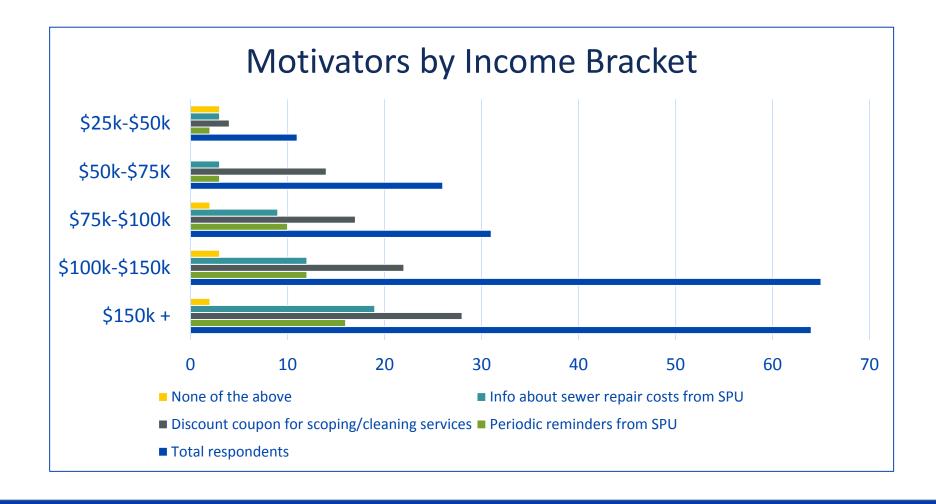
# **Income Level and Behavior**



# **Income Level and Barriers**



# **Income Level and Motivators**



# What We Heard - Horn of Africa Services (n=28)

### 100%

Knew it was the homeowner's responsibility to maintain and repair their side sewer

Did not know where their side

# 42%

Would like to have a coupon available for inspections or cleanings

### 57.7%

Prefer to repair their sewer pipe when it fails vs having it routinely inspected

### 42.9%

Have had their pipes inspected; primarily as part of a remodel or as part of a repair



# What We Heard - Multifamily Property Manager (n=4)

Interviews took place in **Beacon Hill, Queen Anne** & **University District/Wallingford** 

- Do not proactively scope or clean side sewers unless purchasing or constructing a new building
- Not unusual to have monthly backups in larger buildings
- Use contractors from an approved list provided by the management company or by word of mouth
- Would use an easy-to-navigate website that offered potential costs, steps to fix problem & who to call

Most issues in multifamily buildings are backups that can be solved by a handyman with a snake





# What We Heard - Real Estate Professionals

n=6 (1 agent was Chinese bilingual and works primarily with Asian / Asian American customer base)

- Most first-time buyers are unaware of responsibility
- Homeowners know more if there has been a previous issue
- Scoping frequency correlates to the real estate climate
- Home inspectors do not always encourage sewer scoping
- Not a lot of support for mandatory scoping regulations
- Agents willing to help educate new homeowners about side sewer responsibility



# Recommendations from the Interviewed Real Estate Agents

### Resources Real Estate Agents would like to see:

- Educational piece in mail / bill insert
- Email blast
- Local MLS offer class or webinar to agents
- Sample sewer line scope reports and videos
- Classes for residents about side sewers

### Other recommendations:

- Offer economic resources / incentive to pay for a sewer scope
- Provide list of City-approved sewer scoping companies
- Offer credit on utility bill



# **Observations - Side Sewer Inspectors** (n=3)



### **Observations:**

- Roots a major issue
- More issues in the International District area
- Many inspections for new development
- Most scoping happens at point of sale
- ~5% of owners aware of responsibilities
- ~10% of owners can locate side sewer
- Few property owners do their own repairs

### **Inspectors:**

- Think SPU could provide better resources
- Prefer online resources
- Want more translated information



# Plumbers: Feedback from the Field (Dec 2017)

### Common Residential Behaviors



- Improper use of garbage disposal
- Hygiene products (feminine hygiene, wipes, etc.)
- Hair in both sink and shower drains
- Grease/oil from cooking, especially after the holidays

Focus group participants = 9 (serving general population in Seattle)

1:1 interviews = 2 (providing services in-language to Spanish and Chinese residents)

# Recommendations: Improve Access to Information

- "No One Wants Their Sewage Back" umbrella campaign
  - ✓ Sewer Scoping and Cleaning Save Money
  - ✓ Scope and Save on Expensive Plumbing Surprises
- Distribute information to property owners about how to locate and maintain side sewer
  - ✓ Prioritize high-risk areas
  - ✓ Include a reminder to have sewer scoped



# Recommendations: Improve Access to Information

## Improve online tools

- ✓ Side sewer locator
- ✓ Sample sewer scope videos or reports
- ✓ Advice for new buyers and current homeowners
- ✓ Focus on visuals



### Connect with real estate network

- ✓ Educate buyers and sellers
- ✓ Provide online resource for agents
- ✓ Consider additional training for agents

# Recommendations: Other Tools & Interventions

- Explore financial incentive options
  - ✓ Discounted scoping/cleaning
  - ✓ Consider existing programs
- Improve Coordination with other city departments
  - ✓ Update online resources
  - ✓ Registered side sewer contractor list

# Recommendations: Engage Multicultural Homeowners

- Expand survey audience
  - ✓ Delivery methods matter
- Partner with CBOs and other programs
  - √ Horn of Africa Services model
  - ✓ Test outreach materials widely
- Identify additional needs
  - ✓ Are we reaching Seattle property owners at risk of losing their homes?









