## Robert Nellams, Director

Department Information Line: (206) 684-7200 On the Web at: http://www.seattlecenter.com/



# **Department Overview**

Seattle Center is home to cultural and education organizations, sports teams, festivals, community programs, including cultural and community celebrations, and entertainment facilities. Millions of people visit the 74-acre Seattle Center campus annually. Consistently rated as one of the City's top attractions, Seattle Center is a premier urban park whose mission is to delight and inspire the human spirit, and to bring people together as a rich and varied community.

The history of Seattle Center dates back to a time well before the organization existed as a City department in its current form. Prior to the 1850's, the land on which Seattle Center sits was a part of a Native American trail which was later homesteaded by the David Denny family and eventually donated to the City of Seattle. In 1927, the new Civic Auditorium, now Marion Oliver McCaw Hall, and Arena were constructed with funding from a levy and a contribution from a local business owner. In 1939, a large military Armory, until recently called the Center House, was constructed. In 1948, the Memorial Stadium was built, with the Memorial Wall added in 1952. Finally, in 1962, the community pulled together these facilities and added new structures to host the Seattle World's Fair/Century 21 Exposition. At the conclusion of the Fair, the City took ownership of most of the remaining facilities and campus grounds to create Seattle Center. Since its creation in 1963, the Center has nurtured artistry and creativity by providing a home for and technical assistance to a wide variety of arts and cultural organizations. These tenants play a critical role in the arts and cultural landscape of the region.

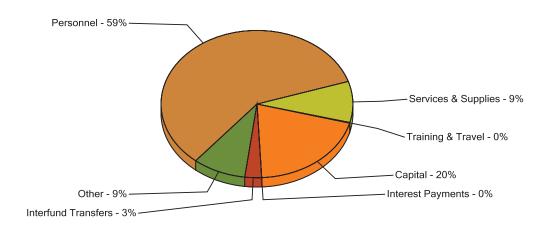
Seattle Center is financed by a combination of tax dollars from the City's General Fund and revenue earned from commercial operations. Major sources of commercial revenues include charges to private clients for facility rentals, parking fees, long-term leases to non-profit organizations, sponsorships, and monorail fares.

Due to its heavy reliance on commercial revenues, Seattle Center faces many of the same financial challenges confronting other businesses. Consumer preferences, fluctuating demand, and competition for customer discretionary spending all influence the financial performance of Seattle Center. Over the next biennium, Seattle Center will face financial pressures in several areas including market competition with competing facilities, financial challenges of long-term, non-profit tenants on campus, and balancing the mix of public and private uses on the campus. However, it is making important strides in realigning its operations to fit within the revenue it generates.

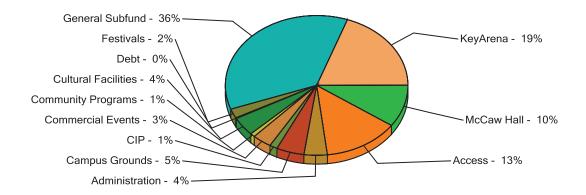
<b>Budget Snapshot</b>				
Department Support	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
General Fund Support	\$12,919,814	\$12,875,760	\$12,966,348	\$13,463,862
Other Funding - Operating	\$21,552,036	\$21,586,368	\$22,964,210	\$23,409,994
<b>Total Operations</b>	\$34,471,850	\$34,462,128	\$35,930,558	\$36,873,856
Other funding - Capital  Total Appropriations	\$6,815,855 <b>\$41,287,705</b>	\$3,878,000 <b>\$38,340,128</b>	\$8,980,000 <b>\$44,910,558</b>	\$5,151,000 <b>\$42,024,856</b>
Full-time Equivalent Total*	245.12	245.12	241.62	241.62

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

# 2013 Adopted Budget - Expenditure by Category



# 2013 Adopted Budget - Revenue by Category



## **Budget Overview**

In recent years, Seattle Center has faced the dual challenge of constrained General Fund resources as well as weakness in its other operating revenues. These challenges collided in 2011 when Seattle Center operated from a negative cash position, resulting in an interfund loan for Seattle Center in mid-2011. Since that time, Seattle Center has worked diligently to better align its operations with available revenues. While the loan duration will be extended to 2017, for 2013-2014, Seattle Center is projected to have made sufficient strides to ensure that the size of the loan does not grow beyond current projections.

The economic challenges brought on by the Great Recession have lead to weakness in Seattle Center's operating revenues. Seattle Center has more than 75 sources of earned revenue, with the largest being parking fees, facility rentals, programming at McCaw Hall, and sales of tickets and suites at KeyArena. One of Seattle Center's revenue areas that has been affected the most by the economic downturn are the long-term facility leases which primarily consist of theaters, museums, and other arts groups, often referred to as "resident tenants." These resident tenants rely on the discretionary income from arts patrons, as well as donations from funders. In the economic downturn, both of these revenue sources have decreased, making it difficult for a number of them to pay the full amounts of their contractual lease payments.

To ensure that its operating costs are aligned with its revenues, Seattle Center has spent the past year looking for efficiencies and cost savings. The 2013 Adopted and 2014 Endorsed budgets reflect the results of this work and include sufficient costs savings to ensure that Seattle Center's expenditures are aligned with its revenues. Budget reduction strategies focus on administrative and operational efficiencies that minimize direct service impacts. Reductions include: cuts to maintenance, reduced contract fees, administrative consolidations, and the elimination of positions. Funding for programs at Seattle Center is retained, allowing visitors to Seattle Center to continue to have access to a vast array of events and performances. The 2013 Adopted and 2014 Endorsed budgets assume that Seattle Center's interfund loan will extend through 2017. While Seattle Center has made significant progress in aligning its costs with its revenues, additional time is needed to identify financial strategies for paying off the interfund loan. Seattle Center will work in the coming

year to identify longer-term strategies for paying off the loan. Possible solutions could include restructuring leases, setting up payment plans, and in some cases forgiving portions of the accumulated debt, or implementing other operational changes.

Not all Seattle Center revenues have suffered as a result of the recent economic weakness. Event bookings at KeyArena have continued to grow after hitting a low point in 2009 after the departure of the Seattle SuperSonics. Along with steady growth in bookings and more diverse programming, additional changes, including a restructured KeyArena management team, a new concessionaire, and an improved ticketing arrangement, have further enhanced revenues. By 2011, Seattle Center had succeeded in bringing the KeyArena back to operating at a profit. The City is currently considering proposals to build a new indoor sports and entertainment arena in the downtown core. Whatever the outcome of the proposal, Seattle Center looks forward to adapting to its role in any new environment, and continuing to maximize the utility of the venue. Any adjustments to the budget that may be necessary as a result of a new arena are not contemplated in the 2013 Adopted and 2014 Endorsed budgets.

McCaw Hall continues to have consistent event bookings and attendance. In addition to attracting new concerts and events, the building's primary users, Pacific Northwest Ballet and Seattle Opera, continue to draw large audiences for their productions. In 2012, Seattle Center opened a redeveloped food service area in the Armory (formerly known as the Center House), which features a number of upgraded restaurants and concessions. With these new tenants in place, the Center has added a modest increase to its commercial revenues to reflect the popularity of this new offering. Lastly, parking revenues are projected to increase based on the implementation of a new hourly rate system.

The City has also reached an agreement with local radio station KEXP for lease of the upper Northwest Rooms. Although a final date for their arrival has not yet been determined, Seattle Center is looking forward to welcoming KEXP as early as 2013.

#### **City Council Changes to Proposed Budget**

The Judgment and Claims budget is adjusted to align revenues more accurately with actual expenditures. This change resulted in a small decrease to the Judgment and Claims charges in Seattle Center's 2013 Adopted and 2014 Endorsed budgets. No further changes were made to Seattle Center's budget.

Although the following change does not directly impact Center's budget, it does relate to Center's operations. Funding has been added to the Legislative Department in 2013 to support a comprehensive economic analysis and planning study to inform future decisions about the use of KeyArena and the KeyArena site. This study is consistent with the recently approved Memorandum of Understanding (MOU) between the City, King County, and the developer of the proposed SoDo arena (ArenaCo), requiring that the City carry out an assessment of whether it will be feasible to operate KeyArena in its current configuration, or another configuration that would effectively serve the Seattle Storm, once the SoDo arena is open for business.

In addition to the KeyArena analysis in 2013, a broader analysis of Seattle Center's existing costs and revenue sources will take place in 2013. This work, which would also be completed with the assistance of an independent consultant and overseen by the Libraries, Utilities, and Seattle Center Committee, would occur prior to, or concurrently with, the KeyArena study. The primary goal of the campus-wide analysis is to help establish a revised baseline operating budget for Seattle Center that is practical, sustainable, and supported by new and expanded sources of revenue.

Incremental Budget Changes				
Seattle Center				
	2013		2014	
	Budget	FTE	Budget	FTE
Total 2012 Adopted Budget	\$ 34,462,128	245.12	\$ 34,462,128	245.12
Baseline Changes				
Citywide Adjustments for Standard Cost Changes	\$ 1,319,780	0.00	\$ 2,421,953	0.00
Net-Zero Transfer Between BCLs to Align Budget with Actual Costs	\$ 0	0.00	\$ 0	0.00
Proposed Policy Changes				
Administrative Efficiencies	-\$ 146,000	-2.00	-\$ 149,800	-2.00
Maintenance Reductions	-\$ 129,000	0.00	-\$ 130,000	0.00
Seattle Center Foundation FTE Reduction	-\$ 156,000	-1.00	-\$ 159,100	-1.00
Teen Tix Transition	\$0	0.00	-\$ 40,000	0.00
Food Service Management Reduction	-\$ 61,000	-0.50	-\$ 62,200	-0.50
One-Time Major Maintenance Spending	\$ 397,600	0.00	\$ 87,600	0.00
Proposed Technical Changes				
Final Citywide Adjustments for Standard Cost Changes	-\$ 475,764	0.00	-\$ 434,240	0.00
Technical Adjustment	\$ 733,124	0.00	\$ 879,767	0.00
Council Phase Changes				
Reduce Appropriation for Judgment and Claims Fund Charge	-\$ 14,310	0.00	-\$ 2,252	0.00
Total Incremental Changes	\$ 1,468,430	-3.50	\$ 2,411,728	-3.50
2013 Adopted/2014 Endorsed Budget	\$ 35,930,558	241.62	\$ 36,873,856	241.62

## **Descriptions of Incremental Budget Changes**

#### **Baseline Changes**

## Citywide Adjustments for Standard Cost Changes - \$1,319,780

Citywide technical adjustments made in the "Baseline Phase" reflect changes due to inflation, central cost allocations, retirement, health care, workers' compensation, and employment costs. These adjustments reflect initial assumptions about these costs and inflators early in the budget process.

#### Net-Zero Transfer Between BCLs to Align Budget with Actual Costs

These changes are net-zero adjustments between BCLs and accounts to align the budget with actual expenditures.

#### **Proposed Policy Changes**

#### Administrative Efficiencies - (\$146,000)/(2.00) FTE

Consolidations in two areas will take place with this adjustment: Admissions and Campus Catering. With the Admissions operations, the Admissions Manager 1 will be reduced from 1.0 FTE to 0.50 FTE, for a savings of \$52,000, and a vacant Accounting Technician I will be eliminated for a savings of \$64,000. The Manager 1 will now focus on field operations, as some of the administrative duties will be reassigned to the facility managers who use Admissions personnel. The vacant Accounting Technician I pocket was previously filled by a Regular Admissions Employee, and this work will be absorbed by the remaining fifteen staff members whose work includes ticket-taking, showing customers to their seats, and monitoring the entrances.

Similar to the Admissions reduction, the Catering position, which coordinates the Campus Catering Program, also handles some administrative duties related to managing the contract process for commercial clients. This Administrative Specialist II position will be reduced from 1.0 to 0.50 FTE for a savings of \$30,000 and will retain responsibility for coordinating the Catering Program as well as some functions related to contract facilitation. Other administrative duties relating to the contract process will be absorbed by other Campus Commercial Event staff.

#### Maintenance Reductions - (\$129,000)

Seattle Center evaluated its maintenance budget and identified reductions in various areas including office supplies, maintenance supplies, and the elimination of a specialized vehicle. In most cases, these reductions will have a minimal impact to Seattle Center operations. For example, the reduction of a boom truck will be mitigated by utilizing a scissor lift Seattle Center has onsite, as well as the timely use of other vehicles that the Center rents at various times for events and special projects. However, if the Center experiences significant maintenance and repair issues, there may be delays in addressing items like graffiti removal or grounds restoration. Seattle Center will prioritize life safety functions (fire alarms, ADA access, etc.), revenue generation, and contractual responsibilities.

#### Seattle Center Foundation FTE Reduction - (\$156,000)/(1.00) FTE

This change eliminates City funding for the Strategic Advisor 3 position which currently acts as the Executive Director of the Seattle Center Foundation. The Executive Director will continue but will now be an employee of the Foundation. In order to provide financial support to the Foundation operation, Seattle Center will convert a storefront, previously run by Frontier Gallery and then used in 2012 to sell Seattle World's Fair memorabilia, into a permanent store run by the Foundation, with net profits used to fund Foundation administrative overhead. The Foundation will pay Seattle Center a reduced annual lease payment of \$15,000. Seattle Center had previously assumed it would receive \$100,000 in rent revenue if the space was rented out to a commercial vendor. Savings from eliminating funding for this position are partly offset by the loss of approximately \$85,000 in lease revenue from the space. The net savings from this reduction is \$71,000, or \$156,000 minus forgone revenues of \$85,000.

#### **Teen Tix Transition**

This change removes Teen Tix from Seattle Center's public program offerings in 2014 with the intention of transitioning the program to a non-profit organization to ensure the program's continuity. This transfer reduces Center's 2014 budget by \$40,000. Started in 2005, Teen Tix serves teenagers by making Seattle's rich cultural life affordable to them. Approximately 7,500 day-of-show tickets were leveraged in 2011 for use at 37 participating organizations. The savings from this reduction come from the elimination of a contract position that coordinates the program. Seattle Center will work with the Seattle Center Foundation to transition the program to a viable non-profit by the end of 2013.

#### Food Service Management Reduction - (\$61,000)/(.50) FTE

Seattle Center has 2.0 FTEs assigned to contracts and food service management: a Manager 2 and an Administrative Specialist 2. The Manager 2 previously functioned as the Contracts Manager for Seattle Center, with approximately 75% of their time related to food service operations. These duties have now been transferred to Levy Restaurants, the contractor that Seattle Center began working with in 2011 to manage the Armory food court. Additionally, a new Armory Operations Board is in place to provide overall facility oversight. This proposal reduces the Manager 2 from 1.0 FTE to 0.5 FTE to reflect the reduction in responsibilities that comes with having a professional food service management company operating the food court. The manager's remaining time will be fully spent on managing other Armory non-food vendor tenants, leasing of peripheral spaces, and contract management. The Administrative Specialist position currently supporting the Contracts Manager will be retained to process contracts and provide general administrative support to the new Operating Board.

#### One-Time Major Maintenance Spending - \$397,600

In 2013 and 2014, Center will use McCaw Hall reserve funds, which are collected annually to fund the replacement of various pieces of equipment that have come to the end of their life cycle. The current reserve balance is approximately \$1.3 million. It is expected that the facility, now ten years old, will begin to utilize the reserves more regularly for maintenance and equipment replacement.

#### **Proposed Technical Changes**

#### Final Citywide Adjustments for Standard Cost Changes - (\$475,764)

Citywide technical adjustments made in the "Proposed Phase" reflect changes due to inflation, central cost allocations, retirement, health care, workers' compensation, and unemployment costs. These adjustments typically reflect updates to preliminary cost assumptions established in the "Baseline Phase."

#### Technical Adjustment - \$733,124

The technical adjustment is comprised of changes to the budget to accommodate the food court management contract, a change in an accounting practice, the adjustments for the most recent event forecast, and net-zero transfers of budget authority between BCLs to better align the Seattle Center's budget with actual spending.

Although the food court management contract with Levy Restaurants began in 2011 at an annual cost of \$240,000, it was not included in the 2012 budget. The contract, which has recently been renegotiated, will now cost \$120,000 annually beginning in 2013. This adjustment adds the contract with Levy Restaurants into Seattle Center's budget.

The change in accounting practices relates to third-party security charges. In the past, Center would work with the vendor and then pass the security charges to the clients who would then pay the vendor directly. To increase transparency and more accurately reflect the true cost of producing events, Seattle Center will now record the charges in the budget, and bill the clients themselves, making this add of \$300,000 entirely revenue backed.

Another fully revenue backed change is the biennial adjustment of the budget to incorporate the most recent projection of how many, and what type of events are expected to take place over the next biennium at all campus venues. As event projections change from year to year as a result of entertainment industry trends and competition, Seattle Center's associated revenues and expenses also fluctuate. Based on the latest event projections for 2013-2014, an increase of approximately \$313,000 of expense authority is needed. This expense authority is supported by revenue earned by the events themselves.

The final component of this adjustment comprises net-zero adjustment between BCLs to better align the budget with actual spending.

#### **Council Phase Changes**

### Reduce Appropriation for Judgment and Claims Fund Charge - (\$14,310)

This adjustment reduces the appropriation for the Judgment and Claims Fund due to excess revenue above estimated costs in the Fund.

# **City Council Provisos**

There are no Council provisos.

Expenditure Overview					
Appropriations	Summit Code	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Access Budget Control Level	SC670	1,101,651	1,135,412	1,209,050	1,249,107
Administration-SC Budget Control Level	SC690	7,465,293	6,920,926	6,893,147	7,170,263
Campus Grounds Budget Control Level	SC600	11,541,598	11,560,165	11,678,551	12,045,194
Commercial Events Budget Control Level	SC640	921,826	942,407	891,893	946,293
Community Programs Budget Control Level	SC620	1,978,208	2,037,462	2,060,255	2,078,338
Cultural Facilities Budget Control Level	SC630	146,941	212,848	220,830	229,145
<b>Debt Budget Control Level</b>	SC680	139,194	135,994	134,850	126,450
Festivals Budget Control Level	SC610	821,595	715,490	1,481,593	1,505,509
Judgment and Claims Budget Control Level	SC710	931,564	931,564	588,291	702,856
KeyArena Budget Control Level	SC660	5,488,518	5,800,596	6,297,392	6,613,284
McCaw Hall Budget Control Level	SC650	3,935,463	4,069,262	4,474,705	4,207,416
Department Total		34,471,850	34,462,128	35,930,558	36,873,856
Department Full-time Equivaler	nts Total*	245.12	245.12	241.62	241.62

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

# **Revenue Overview**

2013	<b>Fstim</b>	ated	Rev	enues
2013	LJUIII	aleu		CHUCS

2013 E	stilliated Reveilues				
Summit Code	Source	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
462300	Parking	4,302,181	4,601,944	4,377,247	4,351,817
462800	Monorail	447,842	450,000	450,000	450,000
	Total Access	4,750,023	5,051,944	4,827,247	4,801,817
441960	Seattle Center Fund	106,540	100,000	100,000	100,000
462900	Administration	21,283	7,000	12,000	12,000
481500	Lease Settlement	0	0	0	0
541490	CIP	1,199,787	1,550,085	1,371,877	1,402,522
	<b>Total Administration</b>	1,327,610	1,657,085	1,483,877	1,514,522
462500	Leases - Campus Grounds	782,184	1,207,432	894,151	1,134,207
462800	Amusement Park Concessions	737	0	0	0
462800	Center House Concessions	1,018,831	901,899	881,697	1,044,144
	<b>Total Campus Grounds</b>	1,801,752	2,109,331	1,775,848	2,178,351
462400	Campus Commercial Events	1,092,665	1,301,664	1,234,200	1,214,723
	<b>Total Commercial Events</b>	1,092,665	1,301,664	1,234,200	1,214,723
439090	Campus Sponsorships	2,000	350,000	250,000	250,000
441960	Seattle Center Productions	78,005	60,800	58,400	58,400
	Total Community Programs	80,005	410,800	308,400	308,400
462500	Leases - Cultural Facilities	1,409,516	1,265,362	1,556,711	1,513,899
	Total Cultural Facilities	1,409,516	1,265,362	1,556,711	1,513,899
462500	McCaw Hall Tenant Use Fees - Debt	69,596	67,997	67,425	63,225
	Total Debt	69,596	67,997	67,425	63,225
441960	Festivals	598,170	528,079	780,835	793,814
	Total Festivals	598,170	528,079	780,835	793,814
587001	General Fund - McCaw Hall	528,931	538,981	557,950	573,759
587001	General Fund - McCaw Hall Debt	69,597	67,997	67,425	63,225
587001	General Subfund Support	11,389,722	11,337,218	11,752,682	12,124,022
587001	Judgment and Claims Allocation	931,564	931,564	588,291	702,856
	Total General Subfund	12,919,814	12,875,760	12,966,348	13,463,862
441710	KeyArena Miscellaneous	-22,827	115,366	513,953	630,040
441960	KeyArena Reimbursables	2,003,262	1,711,414	2,257,997	2,254,282
462400	KeyArena Premium Seating	297,288	380,000	338,849	388,130
462400	KeyArena Rent	1,277,278	1,354,418	1,498,336	1,510,393
462800	KeyArena Concessions	808,334	604,854	1,218,331	1,261,984
462800	KeyArena Sponsorship	1 403 000	1 640 451	1 180 070	1 227 602
462800	KeyArena Ticketing	1,492,099	1,640,451	1,180,970	1,337,692

	Total KeyArena	5,855,434	5,806,503	7,008,436	7,382,521
441960	McCaw Hall Reimbursables	1,346,391	1,350,661	1,365,618	1,406,111
462400	McCaw Hall Rent	329,263	426,677	300,139	420,155
462500	McCaw Hall Tenant Use Fees	1,229,753	1,116,439	1,441,206	1,288,271
462800	McCaw Hall Catering & Concessions	316,275	335,000	270,000	270,000
462800	McCaw Hall Miscellaneous	160,911	182,974	146,668	166,585
	Total McCaw Hall	3,382,593	3,411,751	3,523,631	3,551,122
Total R	evenues	33,287,178	34,486,276	35,532,958	36,786,256
379100	Use of (Contribution To) Fund Balance	0	-24,147	397,600	87,600
	Total Use of Fund Balance	0	-24,147	397,600	87,600
Total R	esources	33,287,178	34,462,129	35,930,558	36,873,856

# Appropriations By Budget Control Level (BCL) and Program

## **Access Budget Control Level**

The purpose of the Access Budget Control Level is to provide the services needed to assist visitors in coming to and traveling from the campus, while reducing congestion in adjoining neighborhoods. Program services include operating parking services, maintaining parking garages, managing the Seattle Center Monorail, and encouraging use of alternate modes of transportation.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Access	1,101,651	1,135,412	1,209,050	1,249,107
Total	1,101,651	1,135,412	1,209,050	1,249,107
Full-time Equivalents Total*	11.23	11.23	11.23	11.23

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Administration-SC Budget Control Level**

The purpose of the Administration-SC Budget Control Level is to provide the financial, human resource, technology, and business support necessary to provide effective delivery of the Department's services.

	Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
ı	Administration-SC	7,465,293	6,920,926	6,893,147	7,170,263
	Total	7,465,293	6,920,926	6,893,147	7,170,263
ı	Full-time Equivalents Total*	22.61	22.61	20.11	20.11

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Campus Grounds Budget Control Level**

The purpose of the Campus Grounds Budget Control Level is to provide gathering spaces and open-air venues in the City's urban core. Program services include landscape maintenance, security patrols and lighting, litter and garbage removal, recycling operations, hard surface and site amenities maintenance, and management of revenues associated with leasing outdoor spaces.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Campus Grounds	11,541,598	11,560,165	11,678,551	12,045,194
Total	11,541,598	11,560,165	11,678,551	12,045,194
Full-time Equivalents Total*	78.97	78.97	77.97	77.97

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Commercial Events Budget Control Level**

The purpose of the Commercial Events Budget Control Level is to provide the spaces and services needed to accommodate and produce a wide variety of commercial events, both for profit and not for profit, and sponsored and produced by private and community promoters.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Commercial Events	921,826	942,407	891,893	946,293
Total	921,826	942,407	891,893	946,293
Full-time Equivalents Total*	7.48	7.48	7.48	7.48

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Community Programs Budget Control Level**

The purpose of the Community Programs Budget Control Level is to produce free and affordable programs that connect diverse cultures, create learning opportunities, honor community traditions, and nurture artistry, creativity, and engagement.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Community Programs	1,978,208	2,037,462	2,060,255	2,078,338
Total	1,978,208	2,037,462	2,060,255	2,078,338
Full-time Equivalents Total*	11.88	11.88	11.88	11.88

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Cultural Facilities Budget Control Level**

The purpose of the Cultural Facilities Budget Control Level is to provide spaces for performing arts and cultural organizations to exhibit, perform, entertain, and create learning opportunities for diverse local, national, and international audience.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Cultural Facilities	146,941	212,848	220,830	229,145
Total	146,941	212,848	220,830	229,145
Full-time Equivalents Total*	3.26	3.26	3.26	3.26

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

#### **Debt Budget Control Level**

The purpose of the Debt Budget Control Level is to provide payments and collect associated revenues related to the debt service for McCaw Hall.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Debt	139,194	135,994	134,850	126,450
Total	139,194	135,994	134,850	126,450

#### **Festivals Budget Control Level**

The purpose of the Festivals Budget Control Level is to provide a place for the community to hold major festival celebrations.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Festivals	821,595	715,490	1,481,593	1,505,509
Total	821,595	715,490	1,481,593	1,505,509
Full-time Equivalents Total*	8.72	8.72	8.72	8.72

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **Judgment and Claims Budget Control Level**

The purpose of the Judgment/Claims Budget Control Level is to pay for judgments, settlements, claims, and other eligible expenses associated with legal claims and suits against the City.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
Judgment and Claims	931,564	931,564	588,291	702,856
Total	931,564	931,564	588,291	702,856

#### **KeyArena Budget Control Level**

The purpose of the KeyArena Budget Control Level is to manage and operate the KeyArena. Included in this category are all operations related to sports teams playing in the arena, along with concerts, family shows, and private meetings.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
KeyArena	5,488,518	5,800,596	6,297,392	6,613,284
Total	5,488,518	5,800,596	6,297,392	6,613,284
Full-time Equivalents Total*	65.99	65.99	65.99	65.99

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

### **McCaw Hall Budget Control Level**

The McCaw Hall Budget Control Level includes funds for the operation and maintenance of the McCaw Hall. In cooperation with Seattle Opera and Pacific Northwest Ballet, Seattle Center manages and operates McCaw Hall as the home of the Opera and Ballet. The Seattle International Film Festival also holds its annual festival and many other film screenings in this facility.

Program Expenditures	2011 Actual	2012 Adopted	2013 Adopted	2014 Endorsed
McCaw Hall	3,935,463	4,069,262	4,474,705	4,207,416
Total	3,935,463	4,069,262	4,474,705	4,207,416
Full-time Equivalents Total*	34.98	34.98	34.98	34.98

<sup>\*</sup> FTE totals are provided for information purposes only. Changes in FTEs resulting from City Council or Personnel Director actions outside of the budget process may not be detailed here.

Seattle Center Fund Table					
Seattle Center Fund (11410)					
	2011 Actuals	2012 Adopted	2012 Revised	2013 Adopted	2014 Endorsed
Beginning Fund Balance	1,895,568	1,873,402	710,896	609,884	212,285
Accounting and Technical Adjustments	0	0	0	0	0
Plus: Actual and Estimated Revenues	33,287,178	34,486,276	34,761,000	35,532,958	36,786,256
Less: Actual and Budgeted Expenditures	34,471,850	34,462,128	34,862,126	35,930,558	36,873,856
<b>Ending Fund Balance</b>	710,896	1,897,550	609,884	212,285	124,687
McCaw Hall Reserves		1,087,000	1,200,000	700,000	600,000
Inventories		259,000			
Total Reserves		1,346,000	1,200,000	700,000	600,000
Ending Unreserved Fund Balance	710,896	551,550	(590,116)	(487,715)	(475,313)

## **Capital Improvement Program Highlights**

Seattle Center's 2013-2018 Capital Improvement Program (CIP) is at the heart of Seattle Center's vision to be the premier urban park. Seattle Center's CIP repairs, renovates, and redevelops the facilities and grounds of Seattle Center's 74-acre campus to provide a safe and welcoming place for millions of visitors and 5,000 events each year. In 2013, Seattle Center continues implementation of the Seattle Center Century 21 Master Plan. Adopted by the City Council in August 2008, the Century 21 Master Plan will guide development of the Seattle Center campus over the next 20 years.

The 2013-2018 CIP includes funding for continued renovation of the Armory (formerly Center House) including mechanical systems, restrooms, and meeting rooms. Funding is also included for asset preservation investments in Seattle Center's other two large public assembly facilities, KeyArena and McCaw Hall, as well as for campus open space and the Seattle Center Monorail.

The costs of managing Seattle Center's CIP, including project management and administration, are presented in Seattle Center's operating budget. These costs are offset by revenues to the Seattle Center Fund from the funding sources of the CIP projects.

Funding for Seattle Center's 2013-2018 Adopted CIP comes primarily from the Cumulative Reserve Subfund, property sale proceeds, federal grant funds, and private sources.

More information and background on Seattle Center's CIP can be found in the 2013-2018 Adopted CIP online here: <a href="http://www.seattle.gov/financedepartment/1318adoptedcip/default.htm">http://www.seattle.gov/financedepartment/1318adoptedcip/default.htm</a>

#### **Capital Improvement Program Appropriation**

Budget Control Level	2013 Adopted	2014 Endorsed	
Campuswide Improvements and Repairs: S03P01			
Cumulative Reserve Subfund - REET I Subaccount (00163)	1,924,000	1,145,000	
Cumulative Reserve Subfund - Unrestricted Subaccount (00164)	1,030,000	30,000	
Seattle Center Capital Reserve Subfund	220,000	0	
Subtotal	3,174,000	1,175,000	
Center House Rehabilitation: S9113			
Cumulative Reserve Subfund - REET I Subaccount (00163)	1,509,000	1,044,000	
Subtotal	1,509,000	1,044,000	
Facility Infrastructure Renovation and Repair: S03P02			
Cumulative Reserve Subfund - REET I Subaccount (00163)	779,000	200,000	
Subtotal	779,000	200,000	
Fisher Pavilion: S9705			
Cumulative Reserve Subfund - REET I Subaccount (00163)	35,000	50,000	
Subtotal	35,000	50,000	