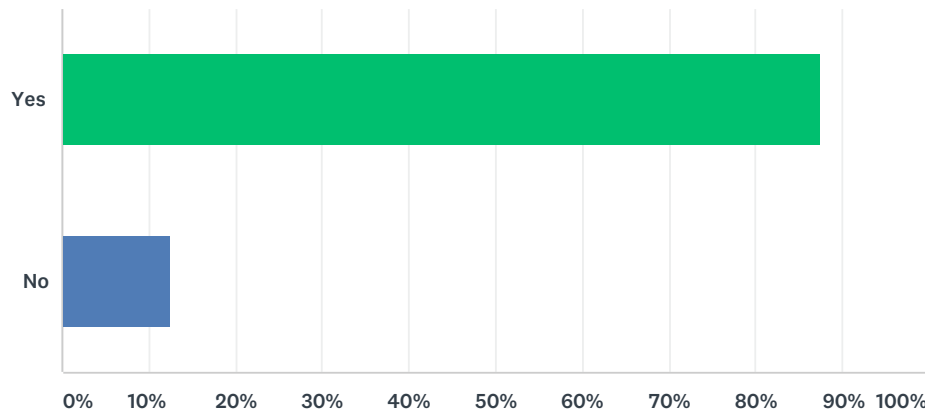


Q1 Does ownership of your business include one or more women or people of color?

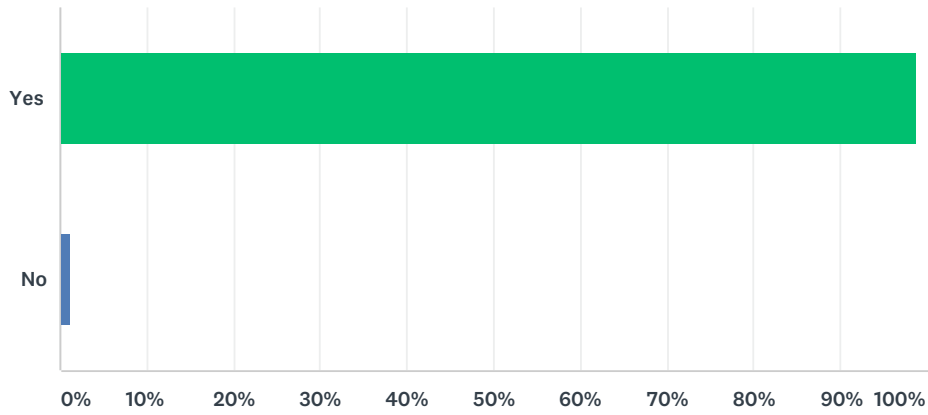
Answered: 942 Skipped: 3



ANSWER CHOICES	RESPONSES	
Yes	87.37%	823
No	12.63%	119
TOTAL		942

Q2 Do you consider your business to be a small business?

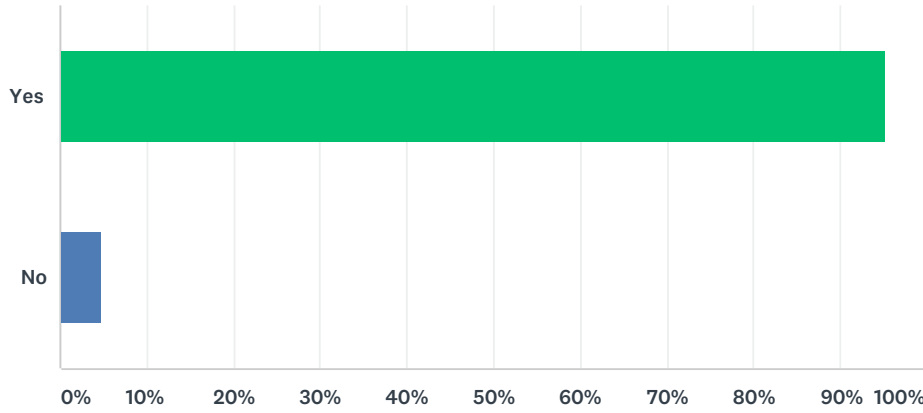
Answered: 834 Skipped: 111



ANSWER CHOICES	RESPONSES	
Yes	98.68%	823
No	1.32%	11
TOTAL		834

Q3 Are you interested in contracts with public agencies?

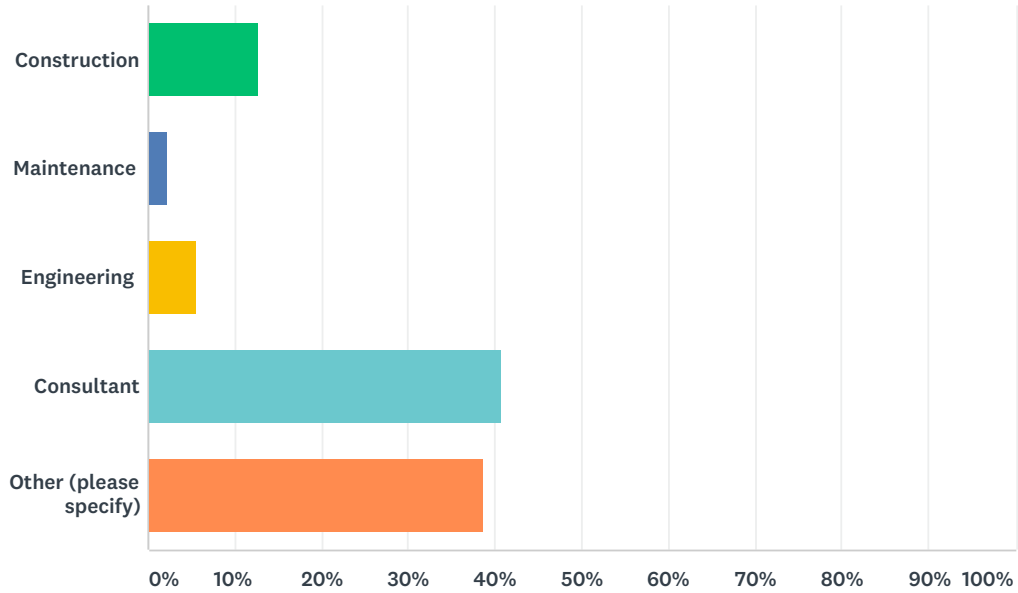
Answered: 848 Skipped: 97



ANSWER CHOICES	RESPONSES	
Yes	95.28%	808
No	4.72%	40
TOTAL		848

Q4 What type of business best describes your firm?

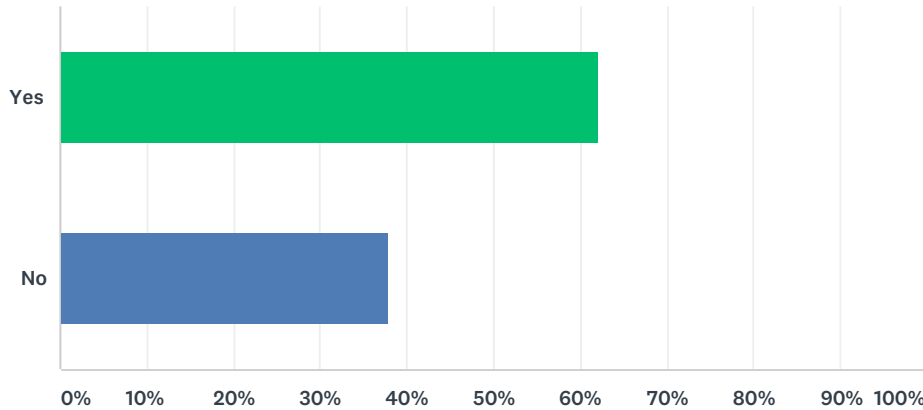
Answered: 792 Skipped: 153



ANSWER CHOICES	RESPONSES	
Construction	12.75%	101
Maintenance	2.27%	18
Engineering	5.56%	44
Consultant	40.78%	323
Other (please specify)	38.64%	306
TOTAL		792

Q5 Some firms feel comfortable and do not seek resources or support for their business. Are you interested in access to new resources or support services such as free office space, more training, technical assistance, mentorship or other similar things?

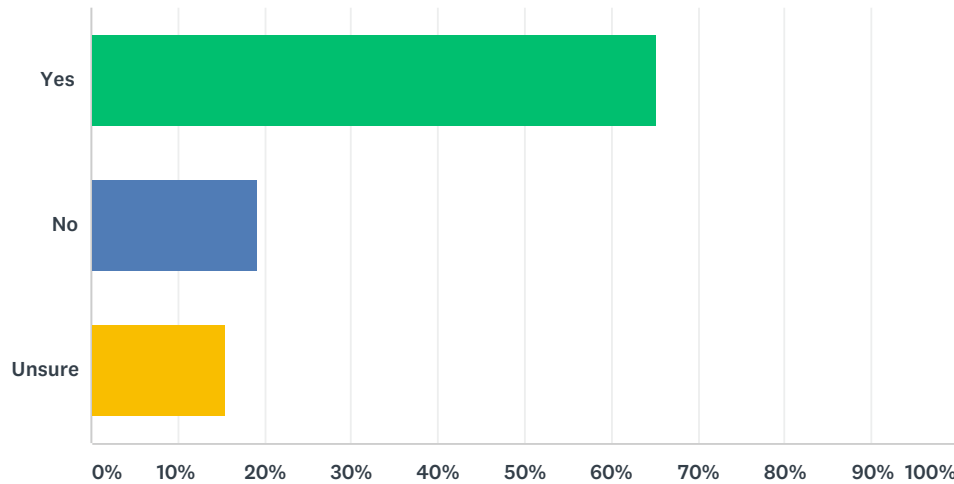
Answered: 789 Skipped: 156



ANSWER CHOICES	RESPONSES	
Yes	62.10%	490
No	37.90%	299
TOTAL		789

Q6 Some firms are content with their current size; others wish to grow larger. Do you wish to grow your business larger by increasing the size or number of jobs that your business can pursue?

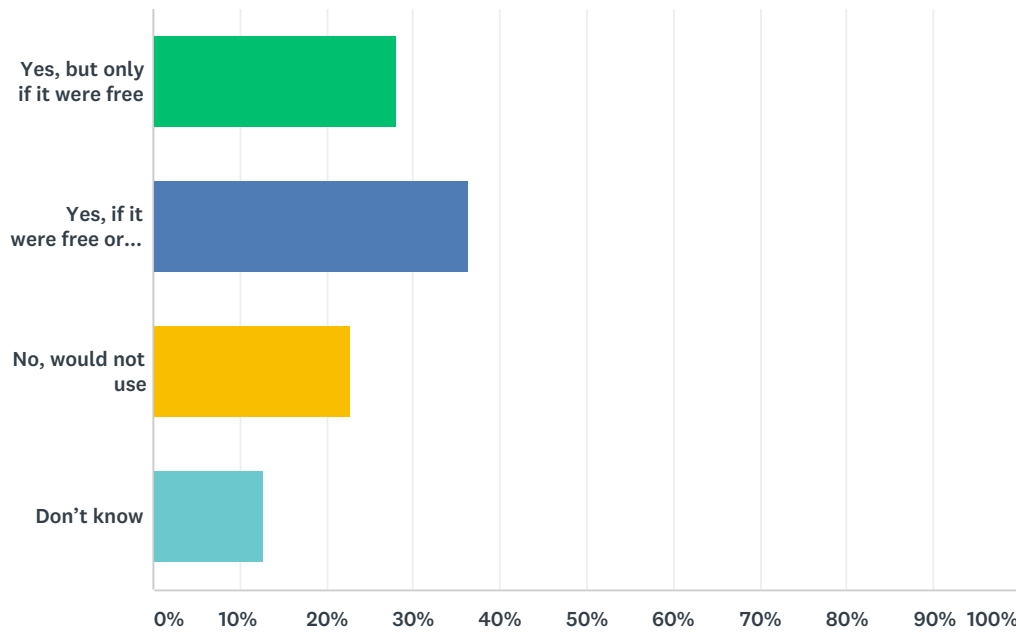
Answered: 791 Skipped: 154



ANSWER CHOICES	RESPONSES	
Yes	65.23%	516
No	19.22%	152
Unsure	15.55%	123
TOTAL		791

Q7 Would you make use of low- or no-cost shared office space that would be available for the occasional meeting or workspace?

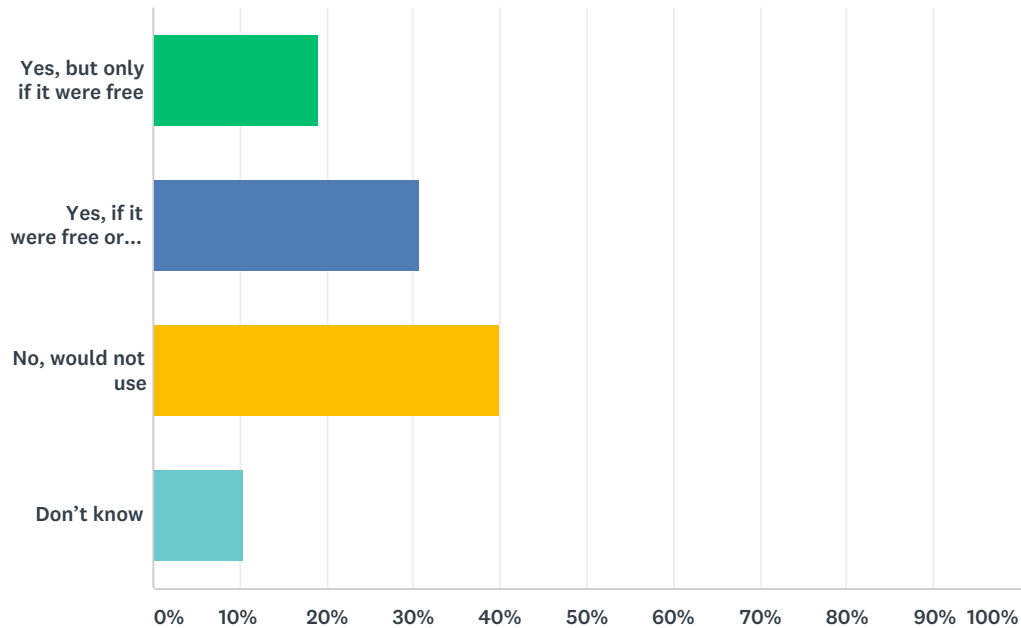
Answered: 456 Skipped: 489



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	28.07%	128
Yes, if it were free or for a small monthly fee	36.40%	166
No, would not use	22.81%	104
Don't know	12.72%	58
TOTAL		456

Q8 Would you make use of a shared receptionist that can handle calls and greet clients at low or no cost, in a shared office space with other small firms?

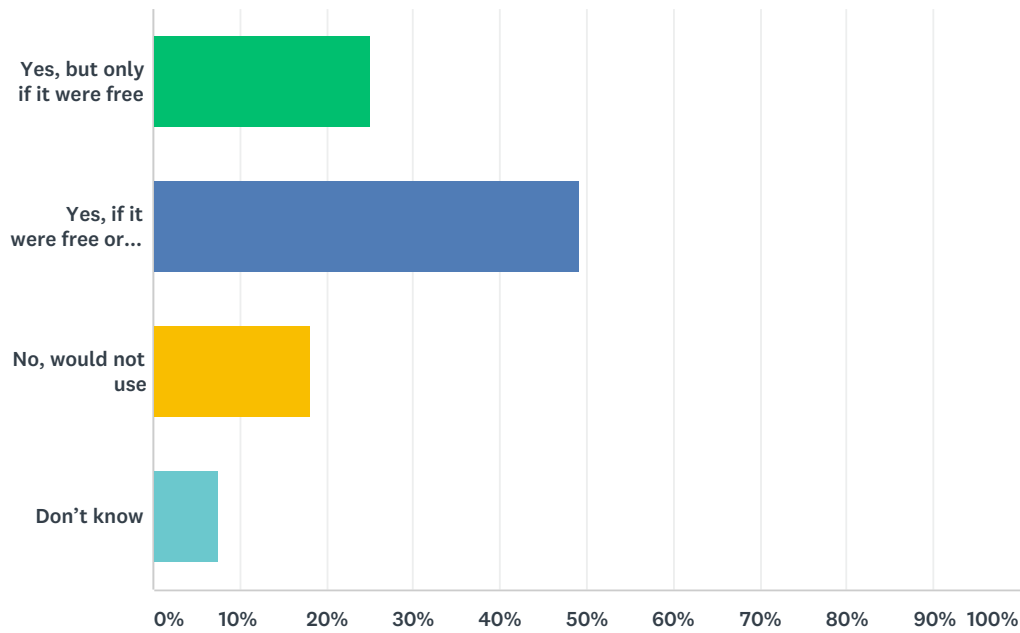
Answered: 453 Skipped: 492



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	18.98%	86
Yes, if it were free or a small monthly fee	30.68%	139
No, would not use	39.96%	181
Don't know	10.38%	47
TOTAL		453

Q9 Would you utilize a professional that could assist in writing RFP responses or building pricing with you, at low or no cost?

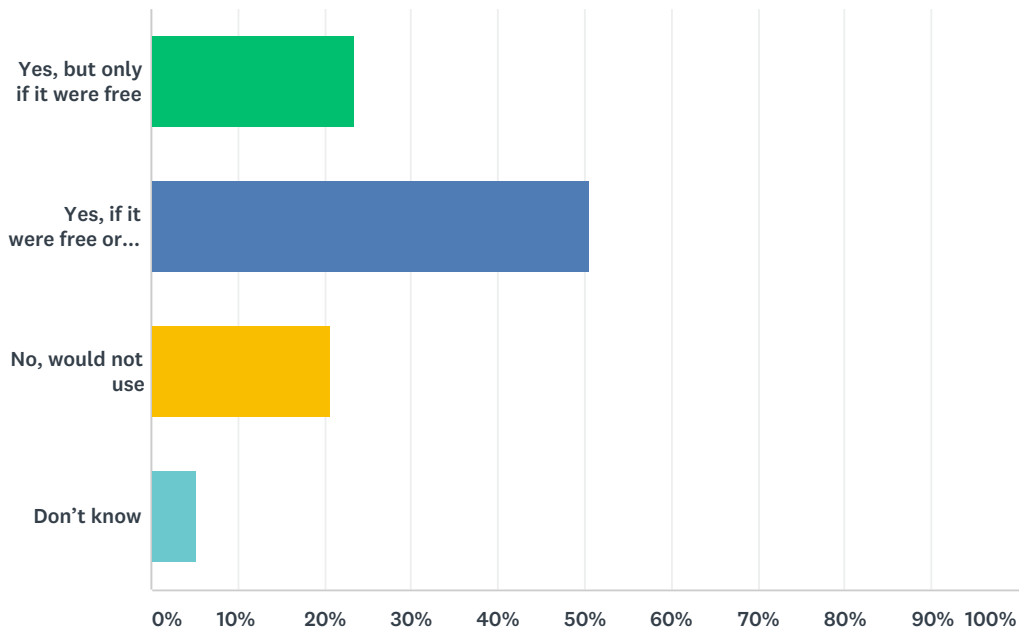
Answered: 453 Skipped: 492



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	25.17%	114
Yes, if it were free or a small monthly fee	49.23%	223
No, would not use	18.10%	82
Don't know	7.51%	34
TOTAL		453

Q10 Would you utilize a professional to help develop websites and marketing materials at low or no cost?

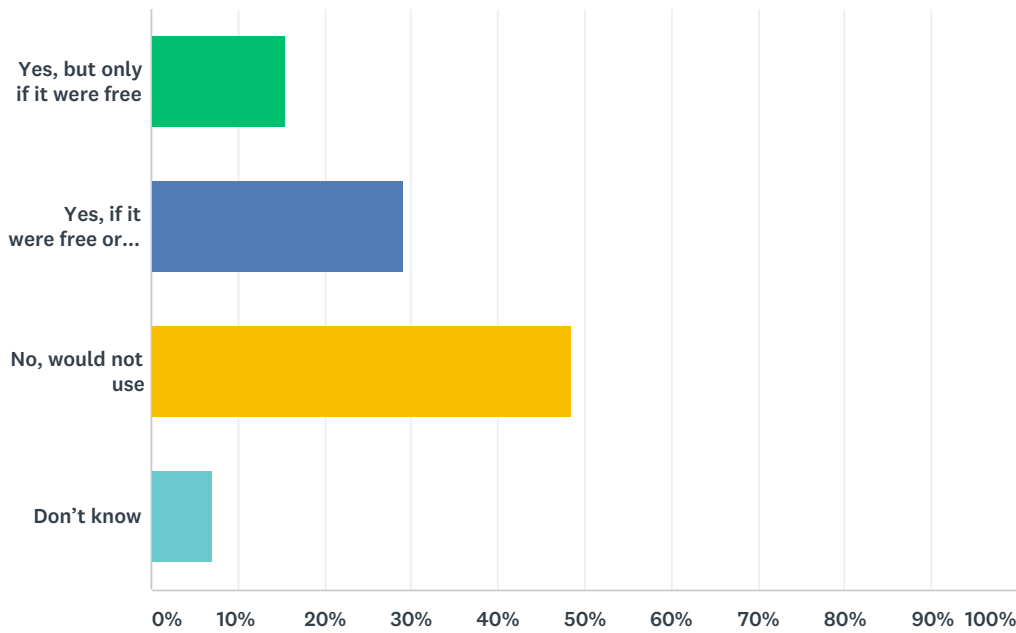
Answered: 456 Skipped: 489



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	23.46%	107
Yes, if it were free or a small monthly fee	50.66%	231
No, would not use	20.61%	94
Don't know	5.26%	24
TOTAL		456

Q11 Would it be helpful to have access to a billing professional, that can help you invoice and receive your payments, at low or no cost?

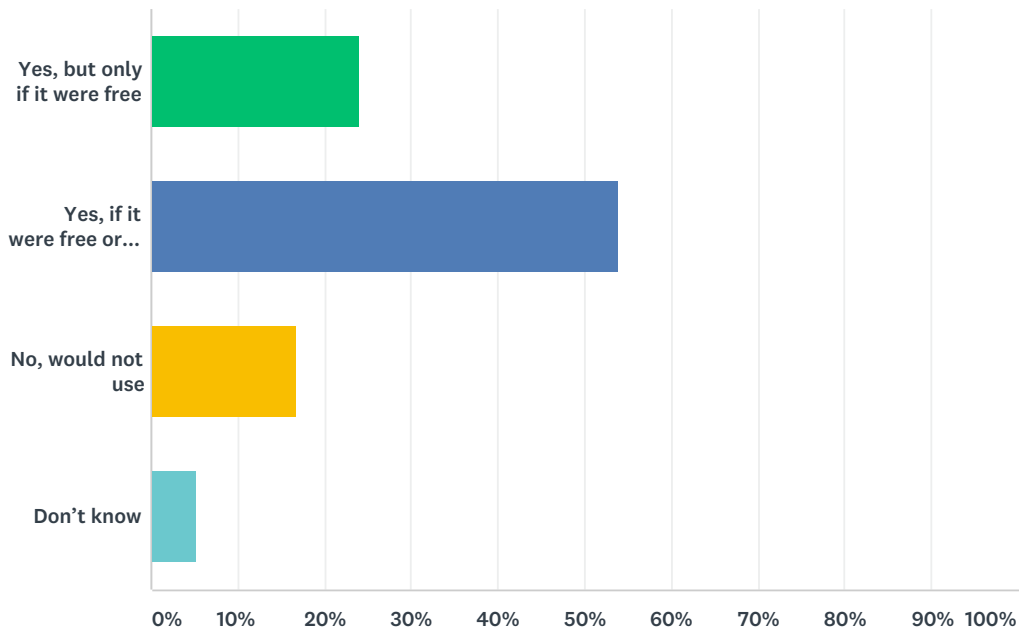
Answered: 454 Skipped: 491



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	15.42%	70
Yes, if it were free or a small monthly fee	29.07%	132
No, would not use	48.46%	220
Don't know	7.05%	32
TOTAL		454

Q12 Would it be helpful to have legal counsel available who can review your contracts and/or help you in contract disputes, at a low or no cost?

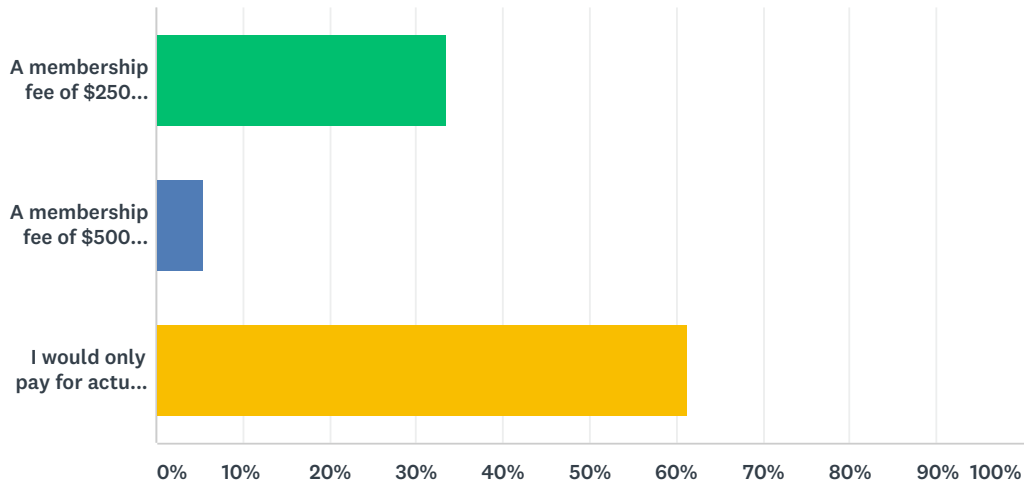
Answered: 454 Skipped: 491



ANSWER CHOICES	RESPONSES	
Yes, but only if it were free	24.01%	109
Yes, if it were free or a small monthly fee	53.96%	245
No, would not use	16.74%	76
Don't know	5.29%	24
TOTAL		454

Q13 What would you consider a small monthly fee?

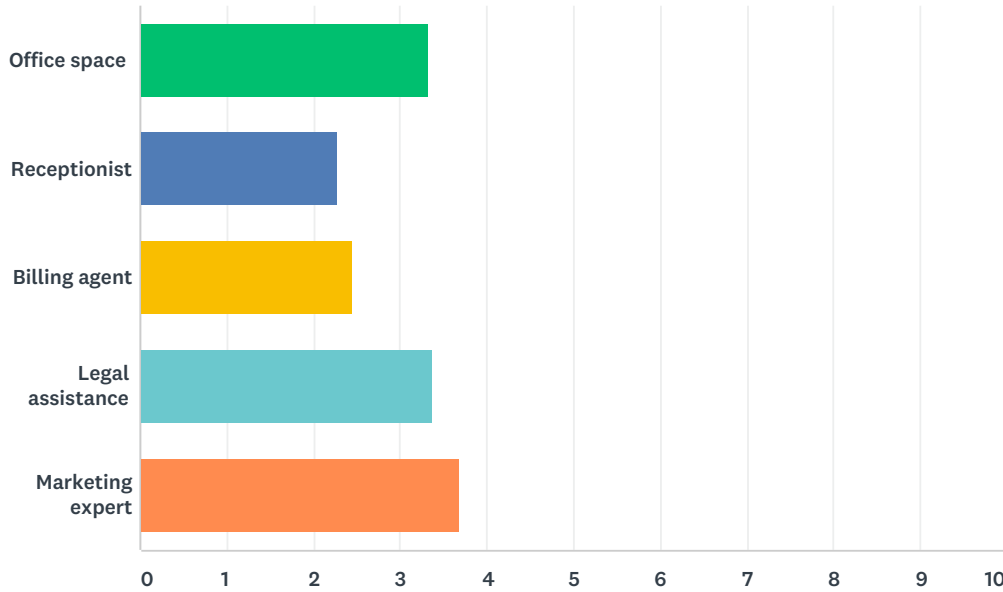
Answered: 446 Skipped: 499



ANSWER CHOICES	RESPONSES	
A membership fee of \$250 would be OK	33.41%	149
A membership fee of \$500 would be OK	5.38%	24
I would only pay for actual services used at some hourly rate	61.21%	273
TOTAL		446

Q14 We have listed out a series of services. Please put them in order of priority, 1 being the service you would like the most and 5 being the service of least importance to you.

Answered: 438 Skipped: 507



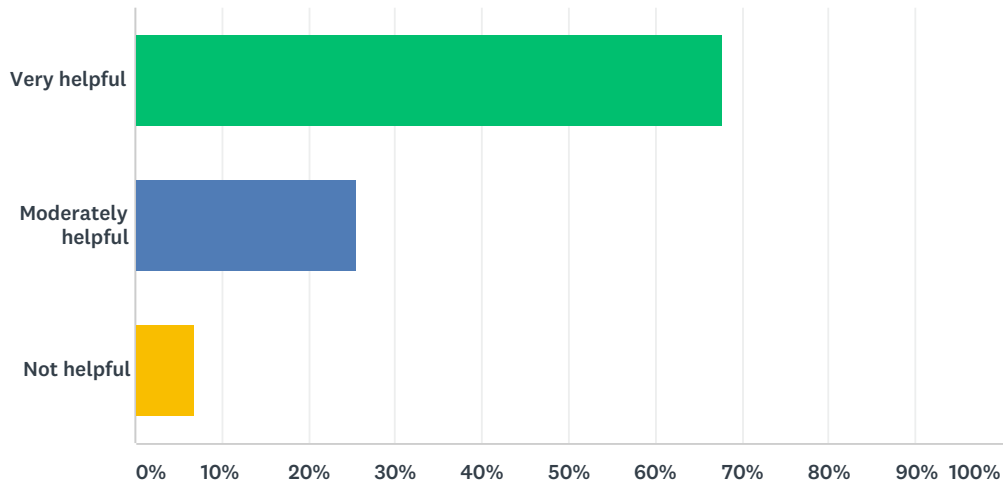
	1	2	3	4	5	TOTAL	SCORE
Office space	31.31% 124	18.43% 73	18.18% 72	14.65% 58	17.42% 69	396	3.32
Receptionist	4.27% 17	11.81% 47	21.86% 87	32.16% 128	29.90% 119	398	2.28
Billing agent	6.60% 26	13.20% 52	25.63% 101	26.40% 104	28.17% 111	394	2.44
Legal assistance	23.95% 97	29.63% 120	17.78% 72	17.04% 69	11.60% 47	405	3.37
Marketing expert	38.15% 161	26.07% 110	15.40% 65	6.64% 28	13.74% 58	422	3.68

Q15 Are there other services we didn't list that you find important?

Answered: 230 Skipped: 715

Q16 How helpful would you find a new website that provides information, training opportunities, bid postings and similar information for multiple local public agencies?

Answered: 440 Skipped: 505



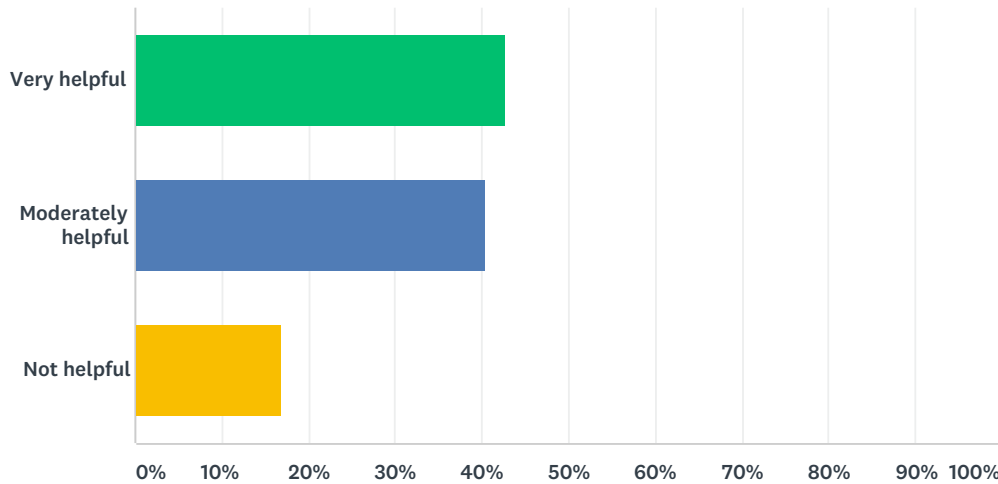
ANSWER CHOICES	RESPONSES	
Very helpful	67.73%	298
Moderately helpful	25.45%	112
Not helpful	6.82%	30
TOTAL		440

**Q17 What information would be most valuable to you on such a website?
List as many as you wish.**

Answered: 326 Skipped: 619

Q18 How helpful would you find it to have training videos that you could watch on-line, which focus on topics to increase your knowledge about public bidding and contracts?

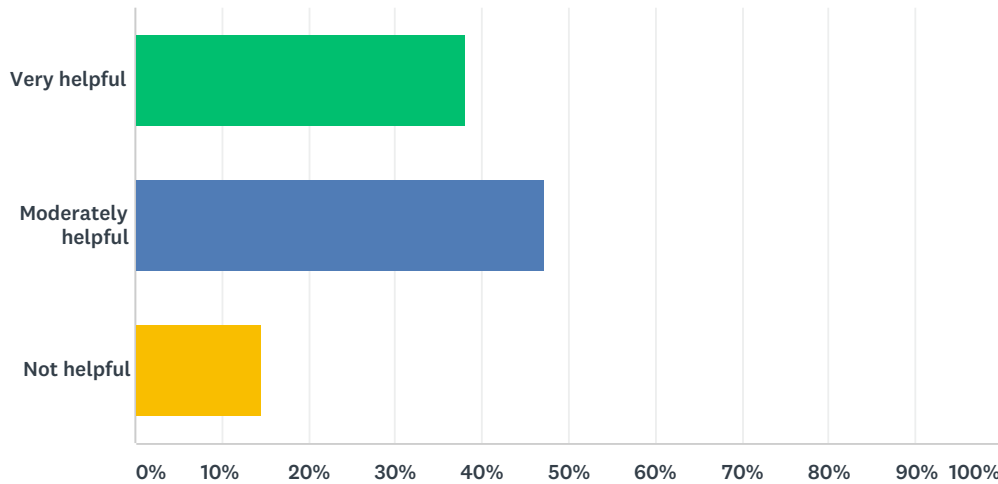
Answered: 438 Skipped: 507



ANSWER CHOICES	RESPONSES
Very helpful	42.69% 187
Moderately helpful	40.41% 177
Not helpful	16.89% 74
TOTAL	438

Q19 How helpful is it to establish an online forum, where you can post information, Q&As and comments for other WMBE firms or for public agencies?

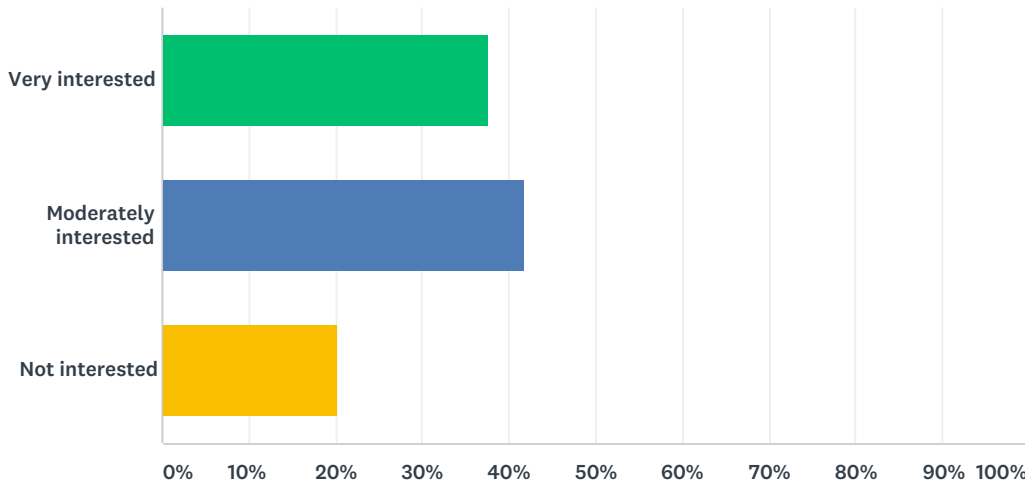
Answered: 437 Skipped: 508



ANSWER CHOICES	RESPONSES
Very helpful	37.99% 166
Moderately helpful	47.37% 207
Not helpful	14.65% 64
TOTAL	437

Q20 The website may provide video and other on-line training. Separate from that is to learn your interest for in-person training. How interested are you in in-person training, if provided by experts in public bidding?

Answered: 437 Skipped: 508



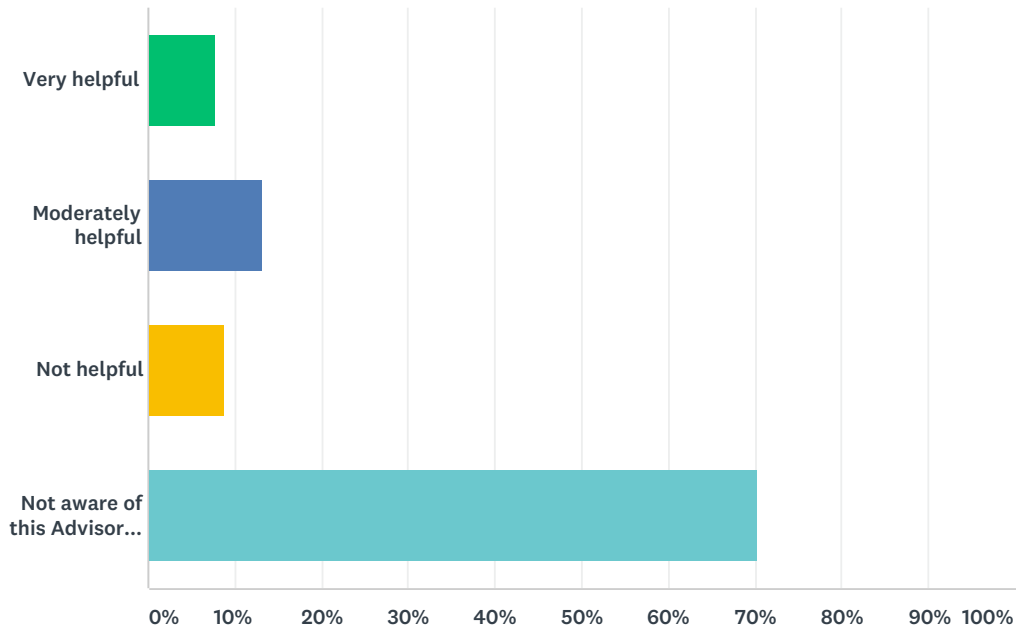
ANSWER CHOICES	RESPONSES	
Very interested	37.76%	165
Moderately interested	41.88%	183
Not interested	20.37%	89
TOTAL		437

Q21 If such training were offered at low or no cost, what topics would be most important to you? List as many as you wish.

Answered: 255 Skipped: 690

Q22 The City of Seattle has had a WMBE Advisory Committee over the past four years. Do you find this valuable in helping with issues or gaining business?

Answered: 435 Skipped: 510



ANSWER CHOICES	RESPONSES	
Very helpful	7.82%	34
Moderately helpful	13.10%	57
Not helpful	8.74%	38
Not aware of this Advisory Committee	70.34%	306
TOTAL		435