

**City of Seattle Sweetened Beverage Tax (SBT)  
Prenatal-to-Three Community Grant Program**

**Questions and Answers (Q&A)**  
Updated: 9/15/21

| <b>Questions and Answers (Q&amp;A)</b> |  |  |  |
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| Updated: 9/15/21                       |  |  |  |
|  | <b>Topic: Eligible Applicants</b>  |  |  |
| 1                                      | <p><b>Question:</b><br/>Priority is given to smaller organizations. What constitutes a smaller organization?</p>   | <p><b>Answer:</b><br/>Organizations that have less than 20 employees will receive some priority. Applicants with fewer FTEs will be prioritized over those with more (e.g., an organization with less than 5 FTEs will receive more priority than an organization with 15 FTEs).</p> | <p><b>Date Answered:</b><br/>9/7/21</p>  |
| 2                                      | <p><b>Question:</b><br/>Do we have to be based in Seattle? We serve families in Seattle but are based in South King County.</p>  | <p><b>Answer:</b><br/>The work outlined in the proposal must occur in Seattle. Where the applicant is located within King County is immaterial.</p>  | <p><b>Date Answered:</b><br/>9/7/21</p>  |
| 3                                      | <p><b>Question:</b><br/>We are a state agency (community college) that provides parent education, primarily targeting children and families of children 0 to 3. Are we eligible to apply if we do so through our college foundation, a 501(c) 3?</p>   | <p><b>Answer:</b><br/>Yes, an applicant that provides parent education in support of children and families in the 0-3 space is eligible to apply for this funding.</p>   | <p><b>Date Answered:</b><br/>9/7/21</p>  |
| 4                                      | <p><b>Question:</b><br/>I attended the Information Session for the Prenatal-Three Community Grant yesterday and left with a follow up question. Can you clarify for me if organizations are eligible to apply if they don't work with kids on a continuum of prenatal to three? Our work at [REDACTED] is with community partners and families that serve children ages 3-5. We meet the rest of the criteria, but are unclear about this one piece.</p> | <p><b>Answer:</b><br/>Eligible proposals must primarily serve families in the prenatal-to-three space.</p>   | <p><b>Date Answered:</b><br/>9/10/21</p> |

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| 5 | <p><b>Question:</b><br/>I would like to find out whether non-profits NOT within the Seattle area are eligible to apply for the grant?</p> <p>The reason I am asking this is because we are a non-profit called [REDACTED] and our residents are mostly within the Everett- Lynnwood area.</p>   | <p><b>Answer:</b><br/>Applicants are not required to be located in Seattle. The work with families in the proposal, however, must be focused within the City of Seattle.</p>  | <p><b>Date Answered:</b><br/>9/10/21</p> |
| 6 | <p><b>Question:</b><br/>How do you define a “small organization”?</p> <p>Our organization is based in the City of Seattle, but has locations around King County. Are we eligible for funding for programs at all our locations, or only those within the City of Seattle?</p> <p>a. We serve clients experiencing homelessness, many of whom do not have a permanent address. For some clients, they previously lived in the City of Seattle, but are receiving services in one of our shelter locations across the county. Given the fluidity of residency of families experiencing homelessness, we kindly request that funding is available to provide equitable access to programs at all of our sites.</p> | <p><b>Answer:</b><br/>Organizations in the category of having less than 20 paid employees will receive some priority. More priority will be awarded to organizations within this category with fewer FTEs (e.g. an organization with less than 5 FTEs will receive more priority than an organization with 15FTEs).</p> <p>Services funded by this grant program must originate in the City of Seattle. Without knowing the proposal, we cannot fully answer your question. However, there could potentially be some flexibility if services to a family originate in Seattle and the family transitions outside of the city.</p> | <p><b>Date Answered:</b><br/>9/15/21</p> |

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|   | <p><b>Topic: Process and Timeline</b></p>                                       |   |  |
| 1 | <p><b>Question:</b><br/>Will this presentation be sent out to participants?</p> | <p><b>Answer:</b><br/>This PowerPoint and the recorded presentation will be posted on our <a href="#">Prenatal-To-Three Community Grant Program RFI</a> site.</p> | <p><b>Date Answered:</b><br/>9/7/21</p>  |
| 2 | <p><b>Question:</b><br/>As I'm preparing our application, I have a quick</p>    | <p><b>Answer:</b><br/>Either approach is acceptable.</p>  | <p><b>Date Answered:</b><br/>9/10/21</p> |

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|   | question. For the narrative sections 3-5, it directs to complete them in an attached separate document. Should we prepare one separate document for sections 3-5, or three separate documents, one for each? |  |                                  |
| 3 | <b>Question:</b><br>Could you please provide more detail on the contract arrangements? Will the contract payments be performance based?  | <b>Answer:</b><br>The contract structure has not been finalized for awards, please see page 5-6 of the RFI Technical Overview for contracting details. | <b>Date Answered:</b><br>9/15/21 |

|   | <b>Topic: Program Requirements</b>  |  |                                  |
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| 1 | <b>Question:</b><br>Our small program is part of a statewide organization. All activities mentioned in our RFI would be provided at our program site. When answering the questions about the number of staff, budget etc., do we use our statewide info or just for our program site? | <b>Answer:</b><br>If the program site operates independent (incorporated separately) of the statewide organization your responses to the questions about staff, budget, etc. should reflect the program site.  | <b>Date Answered:</b><br>9/7/21  |
| 2 | <b>Question:</b><br>Do services have to be provided to only Seattle residents? Does the nonprofit have to be based in Seattle?  | <b>Answer:</b><br>Services must be provided to residents of Seattle. The nonprofit does not have to be in Seattle.   | <b>Date Answered:</b><br>9/7/21  |
| 3 | <b>Question:</b><br>For a direct services grant, do we need to apply as a partnership with a community organization? How much weight is given to community collaboration?   | <b>Answer:</b><br>You do not need to apply as a partnership with a community organization. Applicants that are not incorporated must find a fiscal sponsor. This is the only time a partnership is required.<br><br>Community collaboration, or community engagement, is weighted at 30% of the total score, please see page 8 of the RFI Technical Summary. | <b>Date Answered:</b><br>9/7/21  |
| 4 | <b>Question:</b><br>Could you please provide more detail on any Outcomes/Indicators we will be required to collect? Does  | <b>Answer:</b><br>On page 1 of the RFI Technical Overview, it states the guiding grant program outcomes:   | <b>Date Answered:</b><br>9/15/21 |

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|  | <p>the DEEL have required outcomes/indicators already established, or outcomes/indicators already in mind?</p> | <p><i>The guiding outcome of this investment is to support increased kindergarten readiness and reduce the disparities in outcomes for young children and families based on race, gender, or other socioeconomic factors. The program intends to accomplish this by supporting community informed proposals that address obstacles contributing to these disparities. These include providing families access to critical resources and services, supporting healthy and equitable births, increasing parental health and wellbeing, strengthening nurturing and responsive caregiver-child relationships, and supporting optimal child health and development.</i></p> |  |
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| Topic: Budget |  |   |  |
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| 1             | <p><b>Question:</b><br/>We provide services to pregnant African American women and families 0 to 3 years. Can the funds be used to expand our services in the Seattle area?</p>  | <p><b>Answer:</b><br/>Yes, these funds can be used to expand existing services within the City of Seattle.</p>  | <p><b>Date Answered:</b><br/>9/7/21</p>  |
| 2             | <p><b>Question:</b><br/>[REDACTED] provider organization that serves South King County, including parts of South Seattle.</p> <p>We are interested in possibly applying for this new PN-3 funding opportunity. We have staff members who serve both Seattle and other areas in South King County. Would it be possible to request funding for training for these staff members, even though they serve families who live both in Seattle and outside of Seattle?</p> | <p><b>Answer:</b><br/>Funding can be used for training staff members who serve clients in Seattle. Other funding will be required to support any staff training for staff that exclusively work with families outside of Seattle.</p> | <p><b>Date Answered:</b><br/>9/15/21</p> |