



# City of Seattle

March 10, 2017

Phillip D. Smith  
Head of Government and Institutional Banking  
Wells Fargo Bank, N.A.  
301 South College Street, 40<sup>th</sup> Floor  
MAC: D1053-40F  
Charlotte, NC 28202

Dear Mr. Smith:

This letter serves to notify you that the City will not exercise the option to extend the City's contract with Wells Fargo for banking services beyond the contract's current term ending December 31, 2018.

The City Council adopted, and the Mayor approved, Ordinance 125257 in February of this year. In light of the enforcement actions issued against Wells Fargo by the Consumer Financial Protection Bureau, Office of the Comptroller of the Currency, City and County of Los Angeles, and Department of Justice, identified in the files included in Clerk File 314368, the Ordinance directs City agencies to work with vendors "...who are committed to and consistently demonstrate engaging in fair and responsible business practices." The Ordinance also states the City's intent to limit its contracts with Wells Fargo for banking and investment services.

The City appreciates Wells Fargo's offer to terminate its banking services contract immediately. However, as you acknowledge in your letter dated February 28, the complexity of banking services used by the City will require a lengthy process to secure a new vendor. A gradual transition is needed to allow for time to identify and develop a new banking contract, and to ensure City business is not interrupted.

We will continue to work closely with your staff here in Seattle throughout this transition period. If you have any further questions about the City's approach, please contact Glen Lee, the City's Finance Director.

Sincerely,

Mayor Edward B. Murray

Council President Bruce Harrell

Councilmember Tim Burgess