



DATE: September 19, 2013

TO: Mayor Michael McGinn
Seattle City Council

FROM: Jorge Carrasco *Jorge Carrasco*

SUBJECT: Financial Update – August 2013

This memo provides an analysis of Seattle City Light's financial condition and operating results through August 31, 2013. The attached Income Statement Analysis, which is summarized in the chart below, provides a summary of how City Light performed year-to-date in 2013 compared to the same period of the previous year and the year-to-date 2013 Financial Plan. In addition, we have provided a forecast of City Light's financial results through December 2013 compared to the 2013 Financial Plan. The 2013 Financial Plan is based on the revenues and expense projections included in the adopted budget for 2013.

FINANCIAL HIGHLIGHTS
August 2013
(\$ millions)

	Year-to-date Plan	Year-to-date Actual		Year End Dec. 31		Forecast change from prior month
	2013	2013	2012	Plan	Forecast	
Retail Power Revenues ⁽¹⁾	\$ 465.1	\$ 456.5	\$ 442.7	\$ 707.2	\$ 700.1	\$ (3.1)
Net Wholesale Energy Sales ⁽²⁾	\$ 67.5	\$ 39.7	\$ 46.6	\$ 90.0	\$ 46.8	\$ 1.8
Net Power O&M	\$ (163.9)	\$ (159.2)	\$ (161.4)	\$ (257.2)	\$ (247.9)	\$ 1.6
Net Non-Power O&M	\$ (139.1)	\$ (125.5)	\$ (119.8)	\$ (224.4)	\$ (217.2)	\$ (8.4)
RSA Transfers, Net ⁽³⁾	\$ (0.9)	\$ 27.3	\$ 27.7	\$ (1.4)	\$ 42.7	\$ (2.5)
Taxes, Depreciation & Other	\$ (141.4)	\$ (151.4)	\$ (142.5)	\$ (209.6)	\$ (194.7)	\$ 6.0
Net Income	\$ 87.3	\$ 87.4	\$ 93.3	\$ 104.7	\$ 129.8	\$ (4.5)
Operating Cash	\$ 127.3	\$ 207.3	\$ 160.7	\$ 135.6	\$ 211.3	\$ 27.8
Construction Account - Restricted	\$ 164.5	\$ 144.9	\$ 188.7	\$ 42.8	\$ 19.6	\$ (15.6)
Rate Stabilization Account	\$ 92.5	\$ 101.0	\$ 113.8	\$ 93.0	\$ 85.5	\$ 2.5
Bond Reserve	\$ 47.0	\$ 36.8	\$ 34.1	\$ 57.0	\$ 46.7	\$ 0.0
Other Restricted Assets	\$ 4.8	\$ 4.2	\$ 6.1	\$ 16.7	\$ 8.4	\$ 0.0
Total Cash	\$ 436.1	\$ 494.2	\$ 503.4	\$ 345.1	\$ 371.6	\$ 14.7
Debt Coverage Ratio	n/a	n/a	n/a	1.8	1.9	0.0
Debt to Capitalization Ratio	62.9%	62.4%	63.2%	62.4%	61.5%	0.3%

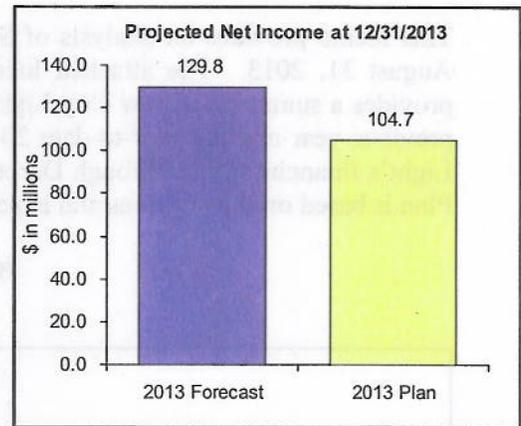
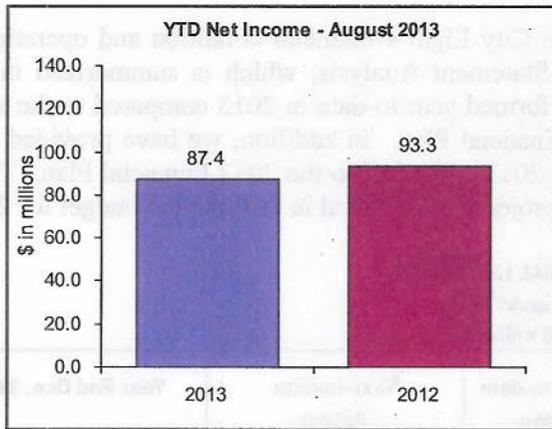
(1) Retail power revenues include revenues such as Green Power Program and power factor charges.

(2) Revenue from wholesale sales, before booked out long term purchases.

(3) Transfers from the RSA less transfers to the RSA.

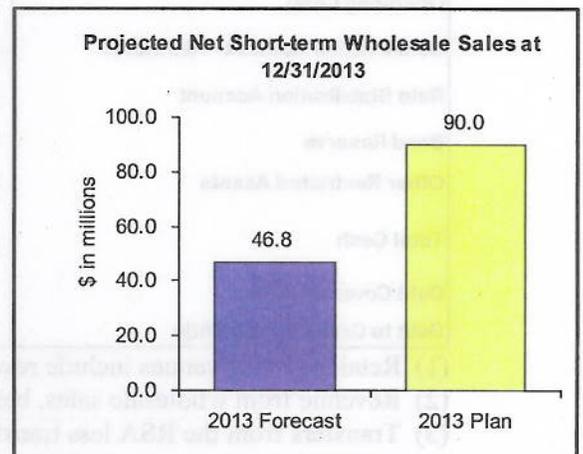
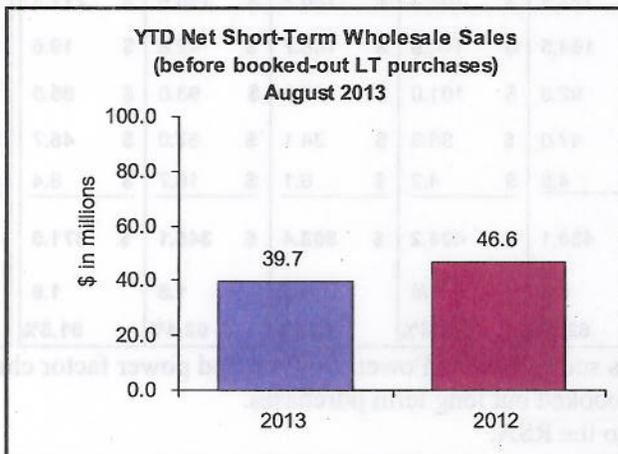
Net Income

As indicated in the table on the previous page and in the charts below, net income for the period ending August 31, 2013 was \$87.4 million, which is \$5.9 million or 6.3% lower compared to the same time period in 2012. Contributing factors to this difference include: higher customer service, administrative and general, and depreciation expenditures, and lower investment income. Offsetting these are higher retail power revenues due to the 4.4% system average rate increase.



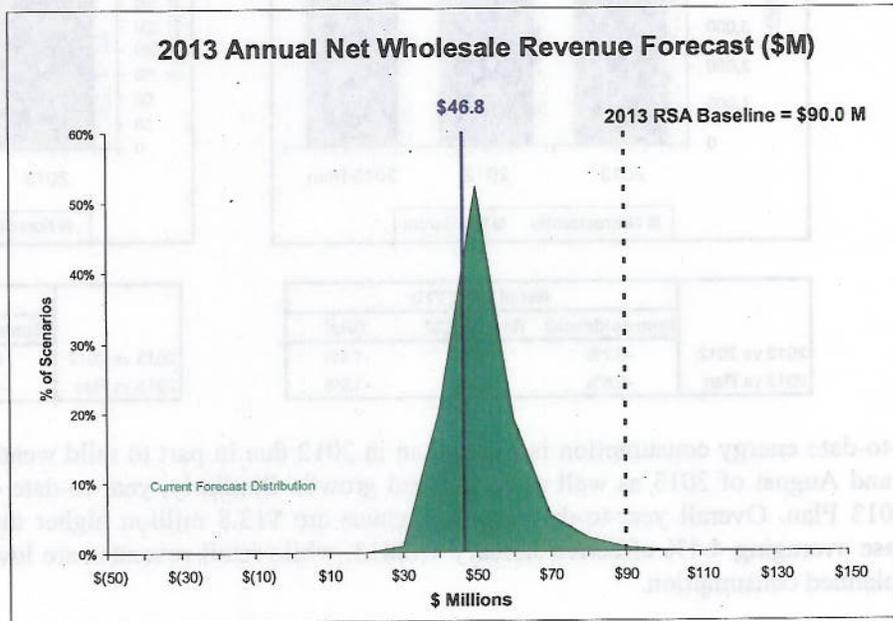
Projected net income at year-end December 31, 2013 is expected to be \$129.8 million, which is \$25.1 million or 24.0% higher than the 2013 Plan. Non-power O&M expenses are lower than planned due to higher than planned vacancies, which is offset by the write-off of costs for the planning of the Gorge second tunnel and various duct and vault assets that are no longer part of our system needs. In addition, capital contributions are much higher than planned due to increased in-kind CIAC from the 2013 completion of an SDOT Mercer corridor project and the Amazon HQ project. However, retail revenues are lower than planned due to an updated and more conservative load forecast and lower year-to-date consumption, which is slightly offset by the \$0.9/MWH BPA pass-through effective October 1, 2013. Also offsetting the increase in net income are lower investment income from lower than planned interest rates and higher than planned depreciation expenses.

Net Short-Term Wholesale Energy

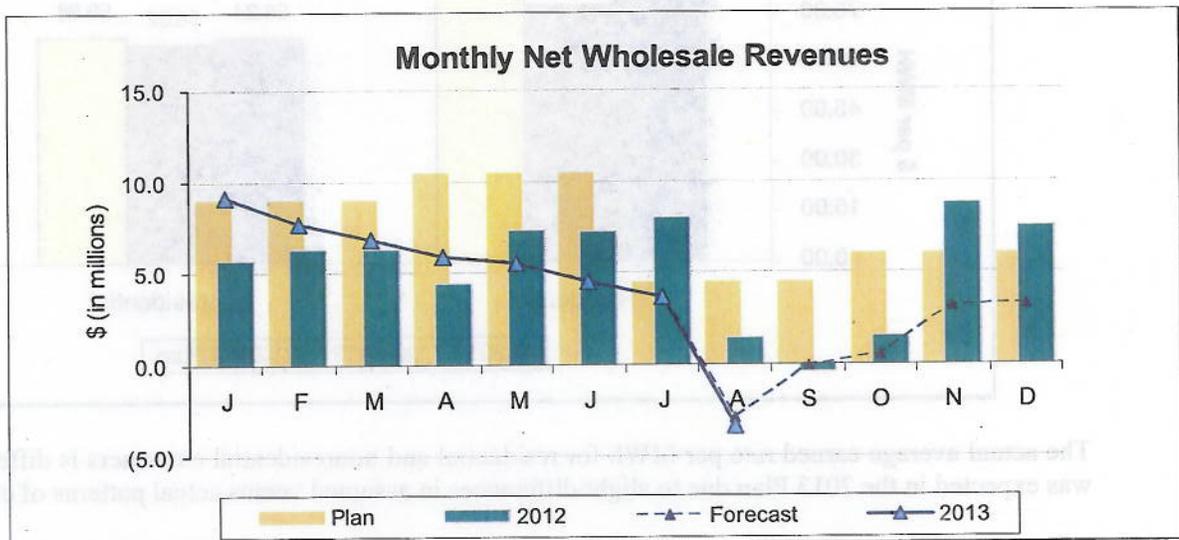


The projections of net short-term wholesale energy sales change weekly due to changes in water conditions, economic factors such as the price of natural gas, system load and the availability of surplus energy for resale. The chart below represents the current forecast for year-end net short-term wholesale revenues before booked-out long-term purchases, which is \$46.8 million.

In contrast, the 2013 planned net wholesale revenue is set as specified in the Strategic Plan 2013-2018, which was adopted by City Council in July 2012. Therefore, it does not reflect current market conditions.

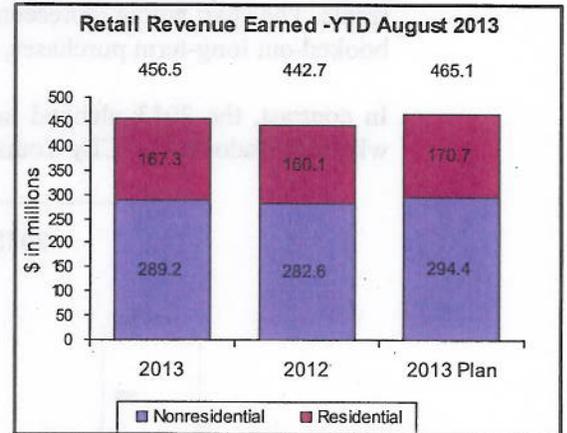
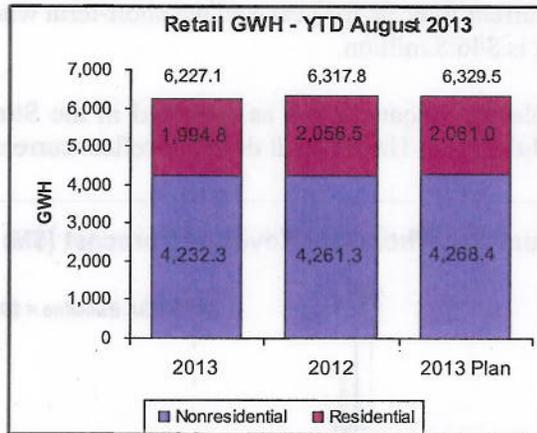


In August 2013 net wholesale revenues were \$(3.3) million, meaning City Light was a net purchaser on the wholesale market. This was \$4.7 million lower than in August 2012, which was largely the result of less surplus energy available to sell.



Retail Power Revenues

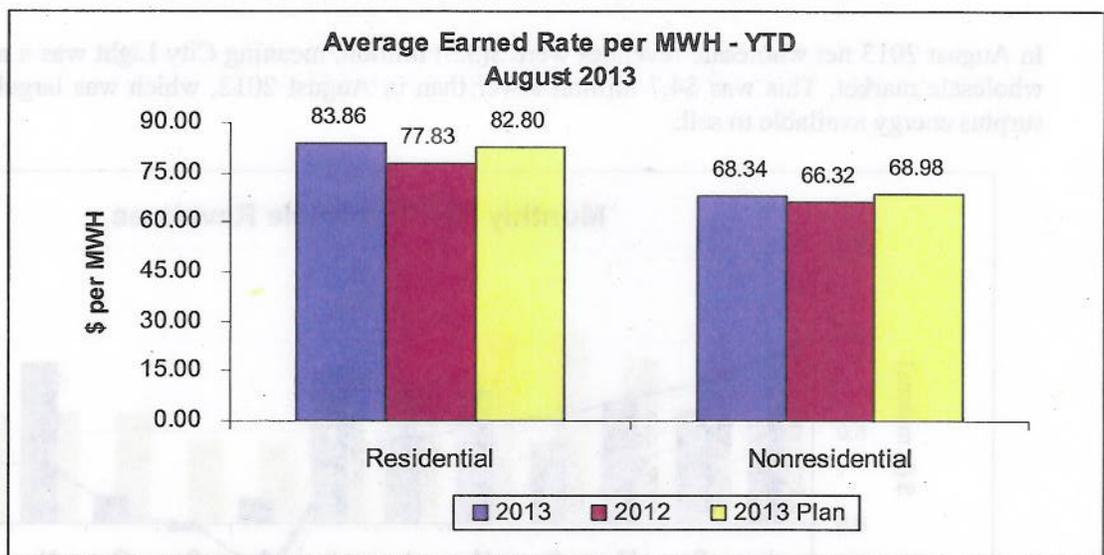
The charts that follow present selected data on year-to-date retail power revenues.



	Retail MWh YTD		
	Nonresidential	Residential	Total
2013 vs 2012	-0.7%	-3.0%	-1.4%
2013 vs Plan	-0.8%	-3.2%	-1.6%

	Retail Revenue YTD		
	Nonresidential	Residential	Total
2013 vs 2012	2.3%	4.5%	3.1%
2013 vs Plan	-1.8%	-2.0%	-1.8%

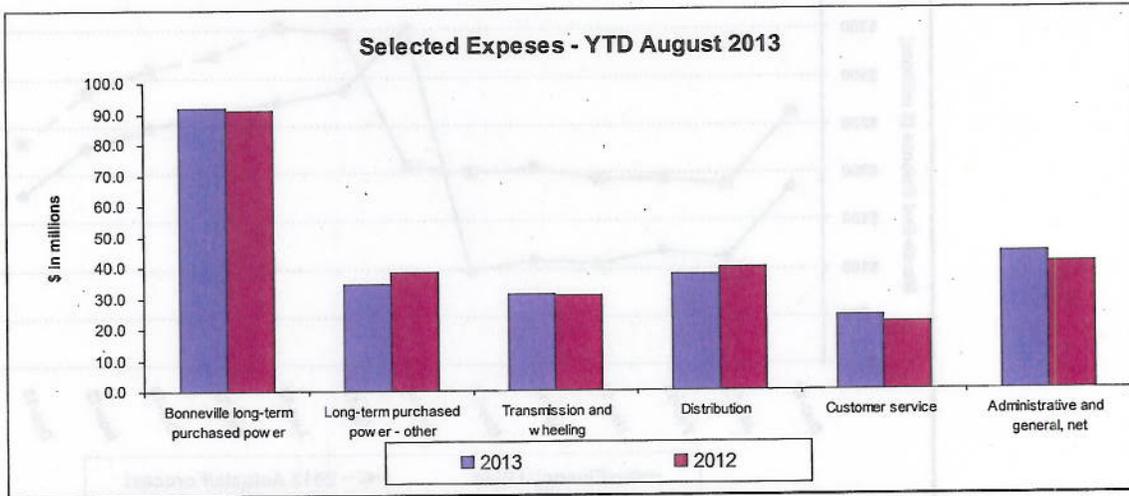
Year-to-date energy consumption is lower than in 2012 due in part to mild weather from February through June and August of 2013 as well as lower load growth. Similarly, year-to-date consumption is lower than the 2013 Plan. Overall year-to-date retail revenues are \$13.8 million higher than 2012 because of a rate increase averaging 4.4% effective January 1, 2013, while retail revenues are lower than Plan due to lower than planned consumption.



The actual average earned rate per MWh for residential and nonresidential customers is different from what was expected in the 2013 Plan due to slight differences in assumed versus actual patterns of consumption.

Expense Data for Selected Accounts

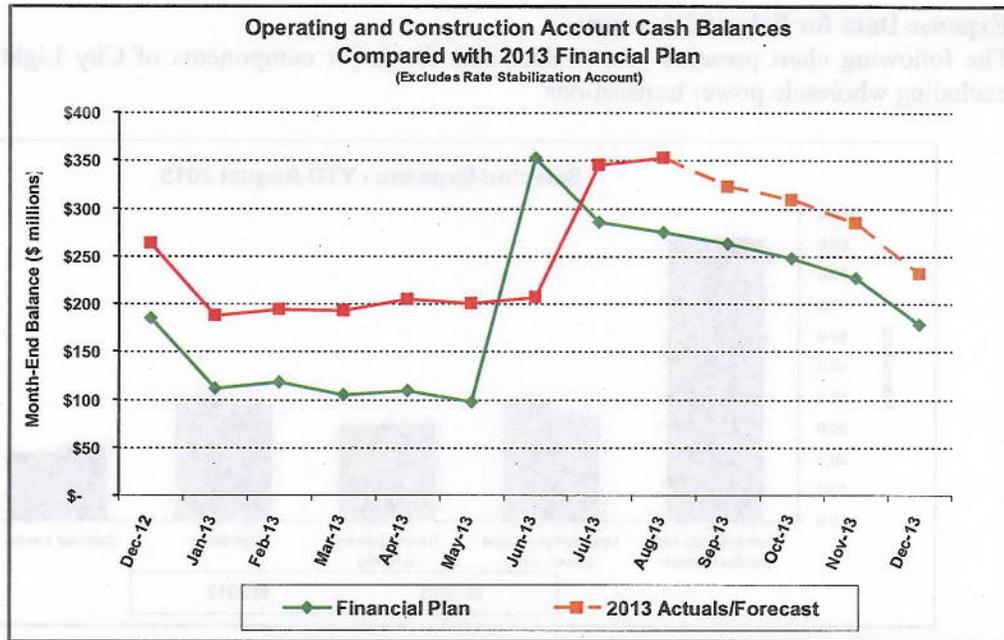
The following chart presents year-to-date data for major components of City Light’s operating expenses excluding wholesale power transactions.



Bonneville expenses year-to-date are not significantly different from 2012. Year-to-date long-term purchased power expenses are lower primarily due to lower expenses from the Lucky Peak project. Year-to-date transmission expenses are not significantly different from 2012. Distribution expenses are slightly lower due to lower pole maintenance and overhead inspection expenses. The customer service expenses year-to-date are higher than last year primarily due to higher billing and collection expenses, higher system operating expenses and higher bad debt expense. In 2012 bad debt expense had a negative expense balance resulting from actual write-offs processed during 2012 that were estimated in 2011. The 2012 actual write-offs processed reduced significantly the estimated allowance for bad debt and related expense. Administrative and general expenses are higher this year primarily due to higher salaries caused by COLAs and higher employee pension and benefits expenses.

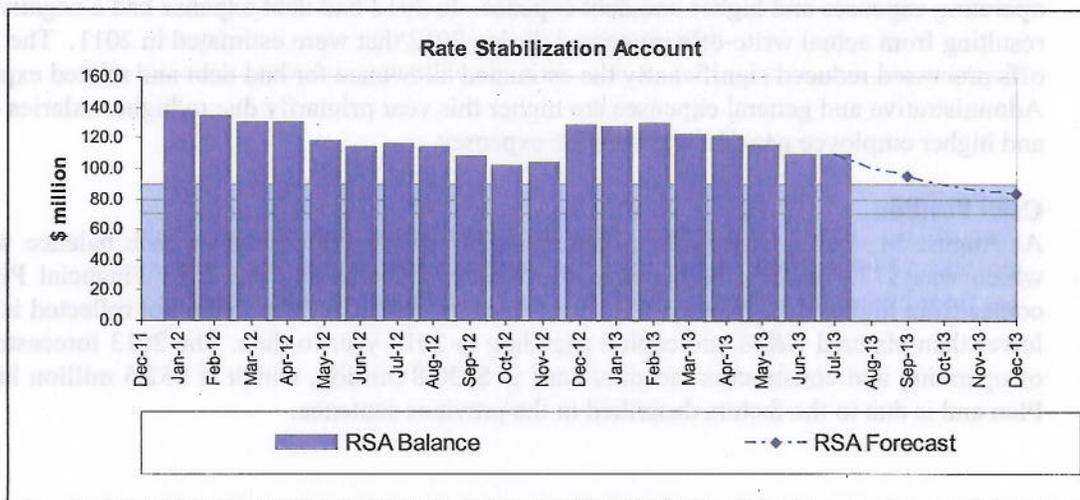
Cash Position

At August 31, 2013, City Light’s operating plus construction account cash balance was \$352.2 million, which was \$77.4 million higher than the balance projected in the 2013 Financial Plan. This difference comes from higher than planned 2012 year-end cash balances, which are not reflected in the 2013 Plan, and lower than planned O&M and capital spending in 2013 year-to-date. The 2013 forecasted year-end balance of operating and construction account cash is \$230.8 million, which is \$52.5 million higher than the 2013 Plan and is due to the factors described in the previous sentence.



RSA Position

The cash balance in the RSA was \$101.0 million as of August 31, 2013. The year-end RSA balance is projected to be \$85.5 million, which would trigger a surcharge of 1.5% effective February of 2014. No surcharge is expected in 2013.



2013 Budget

As of August 2013, City Light is projecting that overall it will be within its budget authority through year-end 2013. The Department has spent 67% of the overall O&M budget (O&M budget includes Non-Power O&M expenses, Purchased Power, Taxes and Debt Service) through August. At this point in the year we would normally expect to have spent 67% of the annual budget. City Light's spending on the Capital program through August is 87% of the 2013 work forecast for the year to date. City Light anticipates that the accomplishment rate will be 92% by year-end.

Debt-to-Capitalization

On August 31, 2013, City Light's debt-to-capitalization ratio was 62.4%, a decrease from 63.2% this time last year and a decrease from 62.8% reported at December 31, 2012. Based on the revised forecast, the 2013 year-end debt-to-capitalization ratio is now expected to be 61.5%, slightly lower than the 2013 Plan because of the lower bond issue in July and 2012 actuals that were not included in the Plan.

Compliance with Risk Policies and Standards

Attached for your information is the City Light Risk Oversight Status Report as of September 4, 2013, which conveys City Light's compliance with risk policies and standards at that point in time.

Performance Metrics

In addition to the financial information included above, we have provided a report on performance metrics for Distribution Operations, Vegetation Management, Safety and Human Resources, Power Resources and Customer Care. The updated Performance Metrics Report for August, 2013 with 2012 data included for comparison, is attached.

Attachments

Line No.	Unaudited In millions	Year Ending December 31, 2013								
		Year-to-date		2013						
		[A] Actuals August 31, 2013	[B] Actuals August 31, 2012	[A - B] Actuals to Actuals Variance	[C] 2013 Revised Forecast	[D] 2013 Financial Plan	[C - D]			
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Condensed Statements of Revenues and Expenses

Operating Revenues

Retail power revenues

Short-term wholesale power revenues, net (lines 41 + 44)

Power-related revenues - other

Transfers from/(to) rate stabilization account

Other revenues

Total operating revenues

Operating Expenses

Generation

Bonneville long-term purchased power

Long-term purchased power - other

Short-term wholesale power purchases

Power-related wholesale purchases - other

Other power costs

Transmission and wheeling

Distribution

Customer service

Conservation

Administrative and general, net

Taxes

Depreciation and amortization

Total operating expenses

Net Operating Income

Other Deductions, Net

Investment income

Other income (expense), net

Interest expense

Noncapital grants

Capital contributions

Capital grants

Total other deductions, net

Net Income

Note A:

Short-term wholesale energy sales, gross

Short-term wholesale energy purchases

Net ST wholesale sales before booked-out LT purchases

Booked-out long term purchases

Net short-term wholesale energy sales

Note B:

Power-related revenues, net (line 8 minus line 17)

**Net Income Variance Analysis
August 2013**

Variance Year-to-Date 2013 Compared to 2012 Actuals: (\$5.9) million or (6.3%)

Major components (\$ millions):

\$93.3	Net Income YTD through August 31, 2012
\$13.8	Higher retail revenues due to 4.4% rate increase effective January 1, 2013
(\$6.9)	Lower net surplus energy sales
(\$2.2)	Higher customer service expenses primarily due to higher bad debt expense compared to 2012 ytd.
(\$3.5)	Higher administrative and general, net
(\$6.3)	Higher depreciation and amortization
(\$0.8)	Other (net)
\$87.4	Net Income YTD through August 31, 2013

Variance 2013 Revised Forecast Compared to Financial Plan: \$25.1 million or 24.0%

Major components (\$ millions):

\$104.7	Net Income through December 31, 2013 - Financial Plan
(\$7.1)	Lower retail revenues due to an updated load forecast and warmer than planned weather
(\$43.3)	Lower net surplus energy sales than planned
\$44.2	Transfer from RSA to offset lower net surplus energy sales
\$12.3	Lower long-term purchased power expenses
\$4.2	Lower customer service expenses
(\$5.6)	Higher estimated depreciation and amortization
(\$6.8)	Lower investment income
\$23.6	Higher noncapital and capital grants, and capital contributions
\$2.7	Other (net)
\$128.9	Net Income through December 31, 2013 - Revised Forecast

City Light Risk Oversight Status Report As of Wednesday, September 4, 2013



Summary

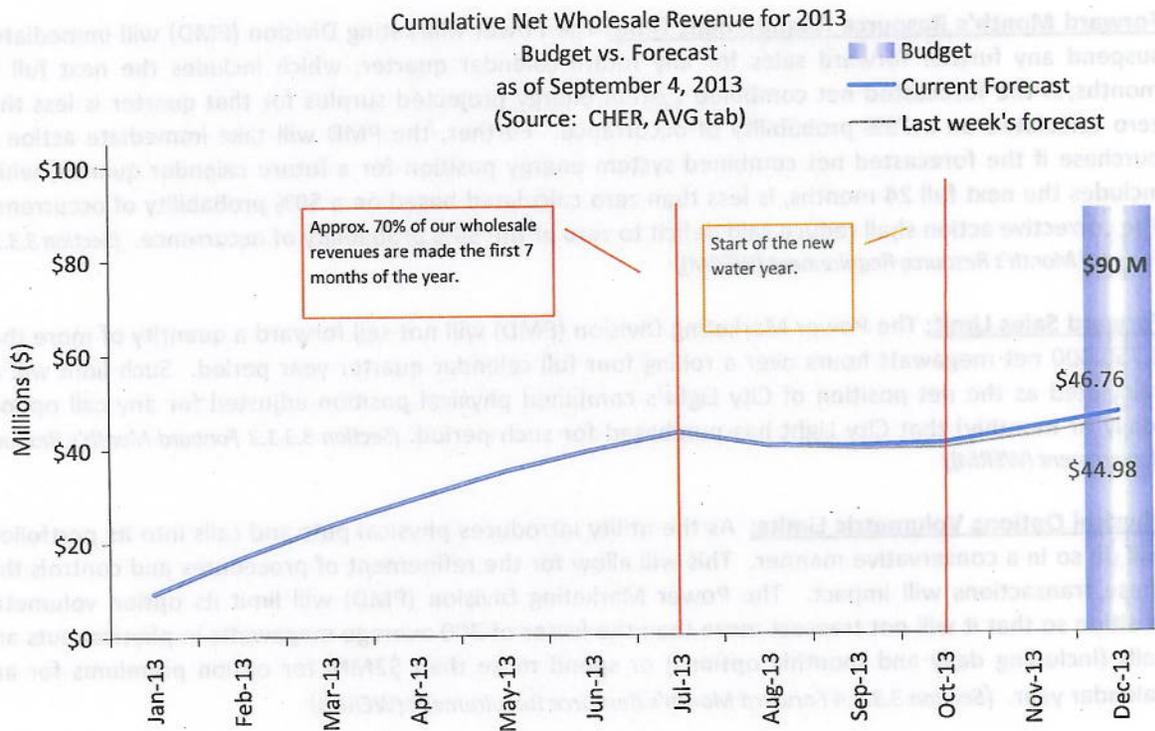
	<u>% of 5 yr Avg</u>	<u>Current '13 Avg</u>	<u>5 Yr Avg</u>
SCL Hydro Generation	88%	977 MW	1,108 MW
Peak Market Prices	97%	\$36.51	\$37.63

SCL Hydro Generation: The total average generation per hour for Seattle City Light's three major hydroelectric resources (Skagit, Boundary, and BPA Slice) for the 2013 calendar year. This average includes actual generation for past months, and forecasted MW for future months. The 5 year average value is comprised of actuals for years 2008-12.

Peak Market Prices: The average peak market price for the nearest electricity trading hub (Mid-C) for the 2013 calendar year. The 2013 average is comprised of monthly peak forward marks for future months and averaged Dow Jones firm peak index daily prices for past months. The 5 year average is calculated using Dow Jones peak daily prices for years 2008-12.

Wholesale Revenue Variance: Chart 1 below compares the 2013 annual approved Net Wholesale Revenue (NWR) budget of \$90MM with the latest NWR forecast of \$46.8MM. The NWR forecast increased by \$1.8MM from the previous forecast of \$44.98MM due to increase in prices and higher resource forecast.

Chart 1



City Light Risk Oversight Status Report As of Wednesday, September 4, 2013



Policy Compliance:

Tail Risk Limit	Prompt Month & Within Month Limit	Forward Month's Resource Requirement Limit	Forward Sales Limit	Physical Options Limit
Compliant	Compliant	Compliant	Compliant	Compliant

Tail Risk: For the current calendar year, the Power Marketing Division (PMD) will conduct its hedging activity to maintain the Utility's position within an \$8MM Risk Tolerance Band (RTB) around the calculated 5% Tail Risk metric. For the prompt year (the year immediately following the current calendar year), the Utility's position will remain within a \$10MM RTB around the 5% Tail Risk metric. *(Section 3.3.2 Prompt and Within the Month (WERM))*

Prompt Month & Within Month Volumetric Limit: The Power Marketing Division (PMD) will maintain City Light's power portfolio position for any prompt month or any Balance of the Month period so that such position shall not exceed a 50 average megawatt deficit during such period. Such limit will be calculated as the net position of City Light's combined physical position adjusted for any call options (daily or monthly) that City Light has purchased for such month. If this limit is exceeded, the Division will take immediate action to reduce the deficit to under 50 average megawatts. *(Section 3.3.1.1 Prompt and Within the Month (WERM))*

Forward Month's Resource Requirement Limit: The Power Marketing Division (PMD) will immediately suspend any further forward sales for any future calendar quarter, which includes the next full 24 months, if the forecasted net combined system energy projected surplus for that quarter is less than zero calculated on a 75% probability of occurrence. Further, the PMD will take immediate action to purchase if the forecasted net combined system energy position for a future calendar quarter, which includes the next full 24 months, is less than zero calculated based on a 50% probability of occurrence. The corrective action shall reduce said deficit to zero at the 50% probability of occurrence. *(Section 3.3.1.2 Forward Month's Resource Requirement (WERM))*

Forward Sales Limit: The Power Marketing Division (PMD) will not sell forward a quantity of more than 1,750,000 net megawatt hours over a rolling four full calendar quarter year period. Such limit will be calculated as the net position of City Light's combined physical position adjusted for any call options (daily or monthly) that City Light has purchased for such period. *(Section 3.3.1.3 Forward Month's Resource Requirement (WERM))*

Physical Options Volumetric Limits: As the utility introduces physical puts and calls into its portfolio it will do so in a conservative manner. This will allow for the refinement of procedures and controls that these transactions will impact. The Power Marketing Division (PMD) will limit its option volumetric position so that it will not transact more than the lesser of 300 average megawatts in physical puts and calls (including daily and monthly options) or spend more than \$2MM for option premiums for any calendar year. *(Section 3.3.1.4 Forward Month's Resource Requirement (WERM))*

City Light Risk Oversight Status Report As of Wednesday, September 4, 2013



5% Tail Risk Metric, 2013

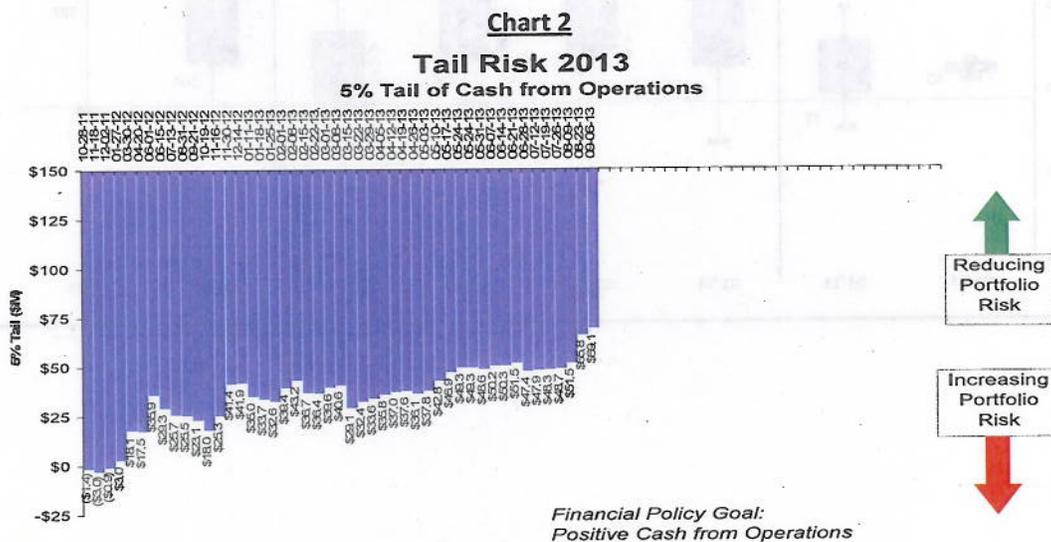
In October 2007, City Light implemented a risk metric named the “5% Tail Risk”. It is calculated as the average of the worst-case scenarios for City Light’s cash from operations for the calendar year. Cash from operations is a bottom-line financial metric defined as the cash available to finance capital projects. There are numerous drivers of cash from operations such as retail revenue, investment income, debt service, and O&M expenses; however wholesale energy revenue is typically the primary driver of uncertainty in this metric.

In 2011, the Rate Stabilization Account (RSA) became operational. The RSA is a cash reserve that is used to buffer the Utility from uncertainty in wholesale energy revenue. If the RSA becomes depleted, it is replenished via retail rate surcharges. The RSA significantly mitigates City Light’s financial (i.e. cash from operations) risk associated with wholesale energy revenue; however retail customers are exposed in part to the wholesale energy revenue risk via RSA surcharges of up to 4.5%. To appropriately encourage management of risk borne by both City Light and retail customers, the cash from operations amount used in the 5% Tail Risk calculation excludes any effects of the RSA.

The 5% Tail Risk metric is used as a risk control measure in City Light’s management of surplus hydro resources. It is used in concert with additional volumetric limits, as well as expert knowledge and analysis of western wholesale energy markets, river flow data, and generation unit outages, to inform power management decisions.

Every week, portfolio models are updated with the most current information and the 5% Tail Risk is recalculated for both the current portfolio (forecast position plus purchases, less sales) and planned portfolio (current portfolio plus remainder of existing hedge plan). The metric provides an indication as to whether the utility’s portfolios include too much or too little surplus resources.

Chart 2 (below) illustrates the 5% Tail Risk metric values for the calendar year 2013. During the course of the year, the 5% Tail Risk metric value has decreased from an initial projection of -\$1.4MM to the current projection of a worse case of \$69.1MM of Cash from Operations.



City Light Risk Oversight Status Report As of Wednesday, September 4, 2013



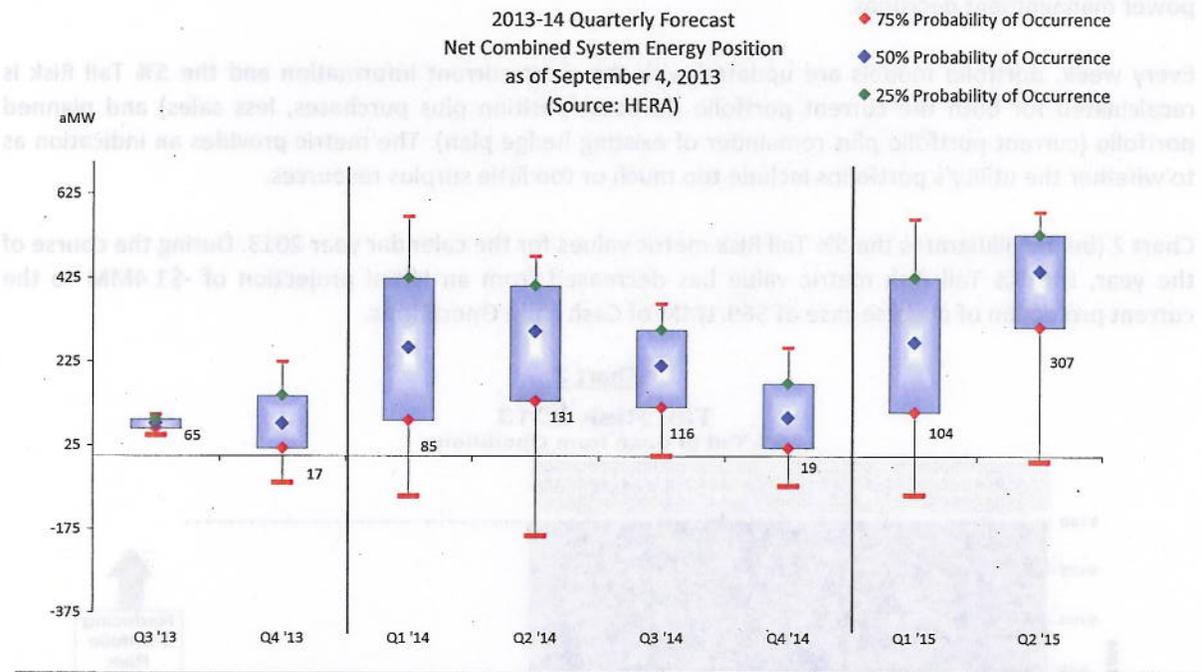
Hedging Plan & Position Status

Hedge Plan 2013, Phase 3 was last proposed and approved by the Risk Oversight Council on June 18, 2013.

City Light uses the most recent load and hydro forecasts including relevant historical data to run a Monte Carlo simulation based model that produces a forecast of more than two thousand portfolio resource scenarios. The output of this model along with the current forward positions provides energy information needed to determine SCL's position. The chart above shows the positions as of the model run date for the different probability of occurrence of the various resource scenarios.

Chart 1 shows the Net Combined System Energy Position for the next 8 quarter, 2 year periods to cover the full amount of City Light's contracting authority. The blue boxes represent the expected net energy position from the 25th to the 75th percentile. The dark blue diamonds inside the boxes represent the 50th percentile. Under the amended rule, if the blue diamond is below zero, City Light must purchase energy to get back above zero.

Chart 3



City Light Risk Oversight Status Report As of Wednesday, September 4, 2013

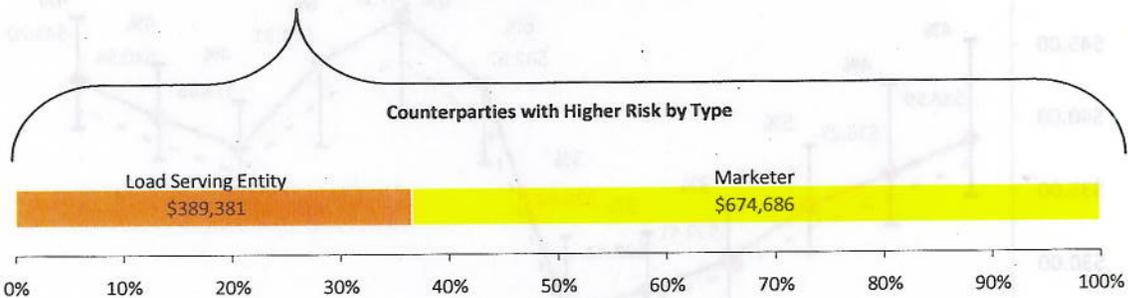
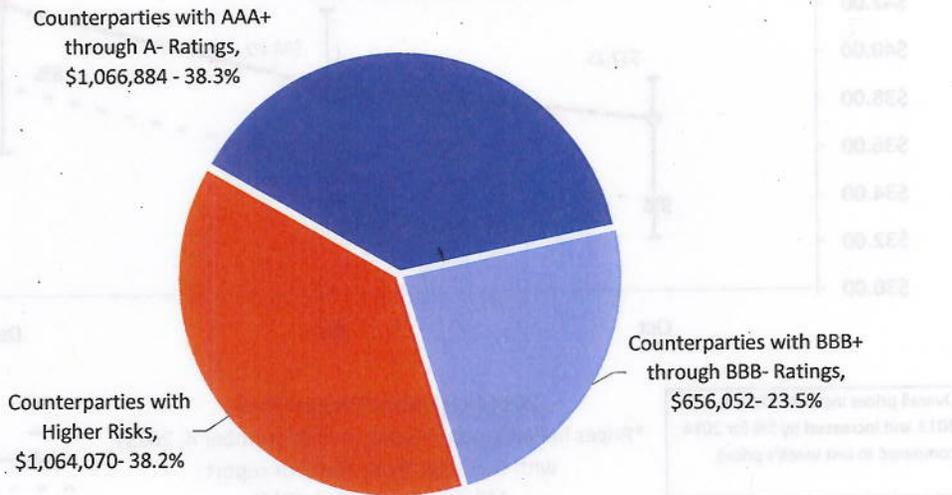


Credit

City Light actively manages its wholesale energy market credit risk by: setting credit limits for each counterparty that are derived from credit scoring models and analysis; securing credit enhancements; monitoring industry news; and by tracking counterparty credit exposures. Risk Management Division uses industry standard tools to proactively measure changes in counterparty creditworthiness. Internal credit ratings are arrived in conjunction with ratings provided by external agencies. In addition, the concept of risk tolerance further extends to counterparties that are considered 'Higher Risk' with equivalent Moody's and S&P implied ratings of 'BB+' or less. Counterparties with such implied ratings are placed into the 'Higher Risk Credit Portfolio' for close monitoring in order to reduce the risk of slow or non-payment while maximizing wholesale power, transmissions and related ancillary revenue opportunities. City Light strives to keep its "Higher Risk" counterparty exposures at less than 25% of the total exposure at any given time.

Chart 4

Total Net Credit Exposure by Implied Ratings Class
as of September 4, 2013



Credit Notes: No credit news for this week.

City Light Risk Oversight Status Report

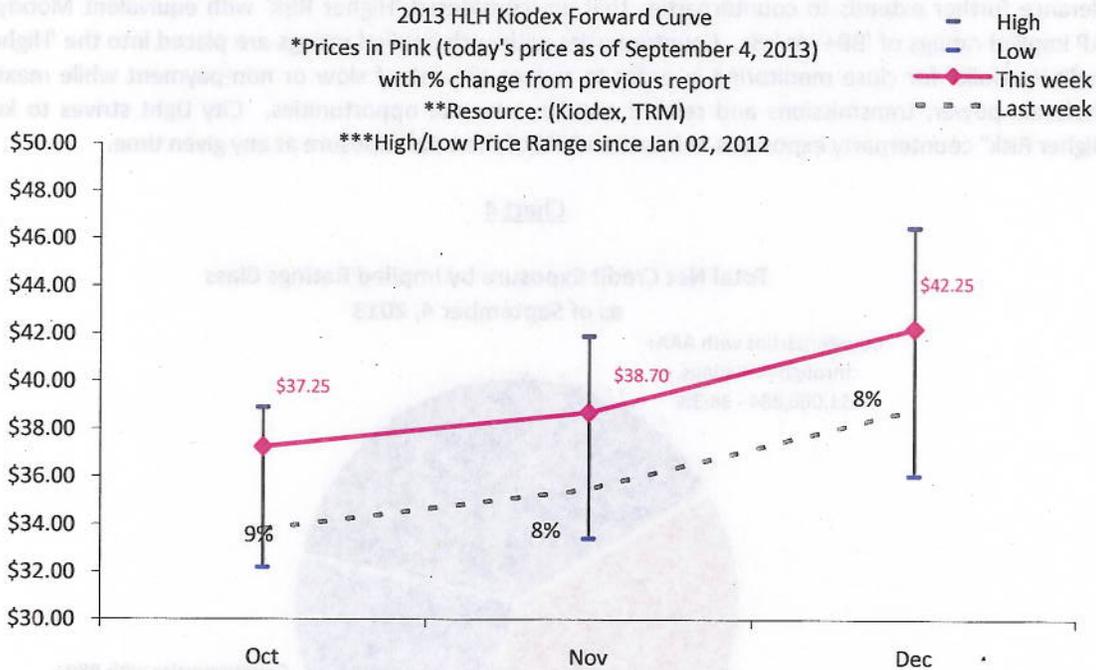
As of Wednesday, September 4, 2013



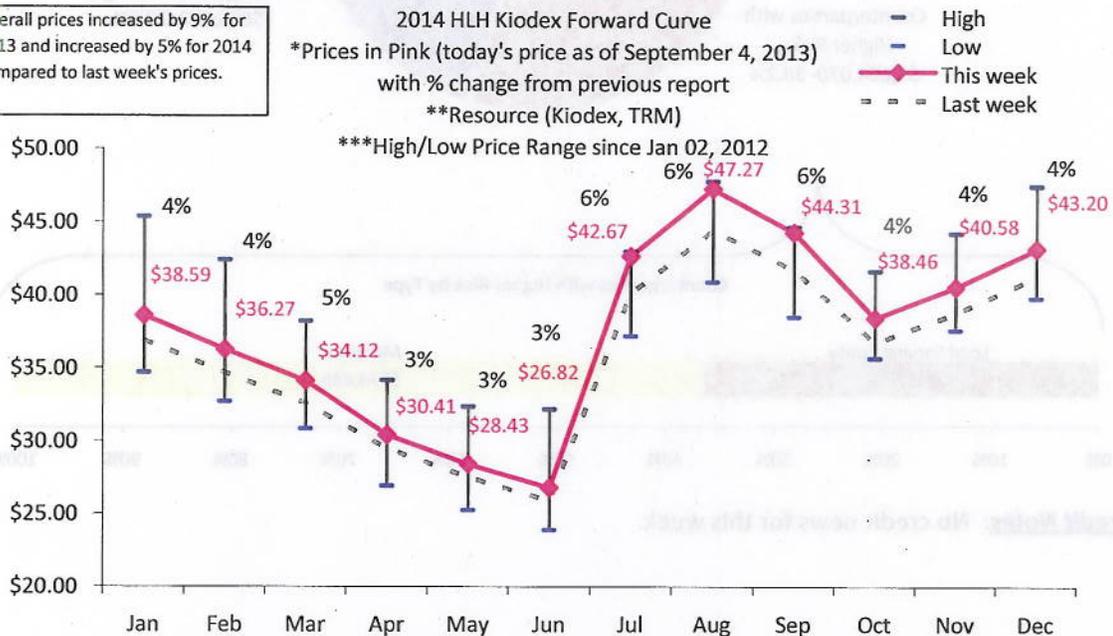
Price

To ensure that prices are independently developed, City Light's official forward price curve is prepared by KIODEX and used for internal analysis, valuation and modeling tasks. Chart 5 shows the forward price range (Mid-C HLH only) for calendar year 2013 and 2014.

Chart 5

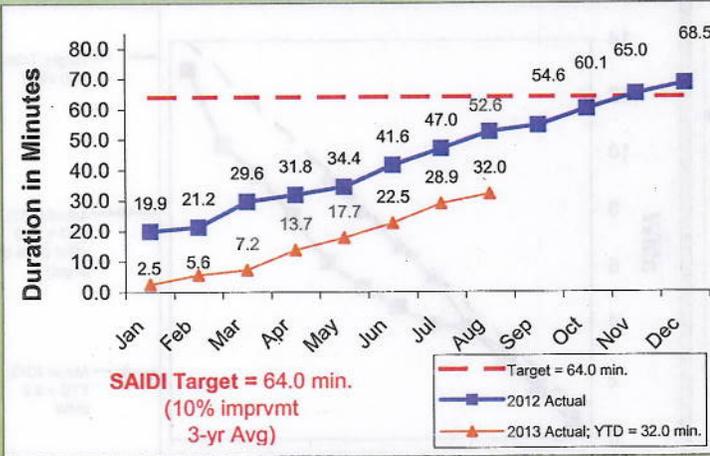


Overall prices increased by 9% for 2013 and increased by 5% for 2014 compared to last week's prices.

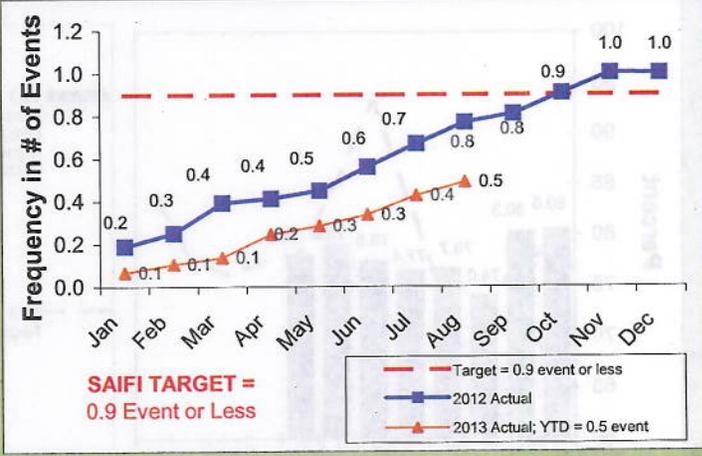


Distribution Operations:

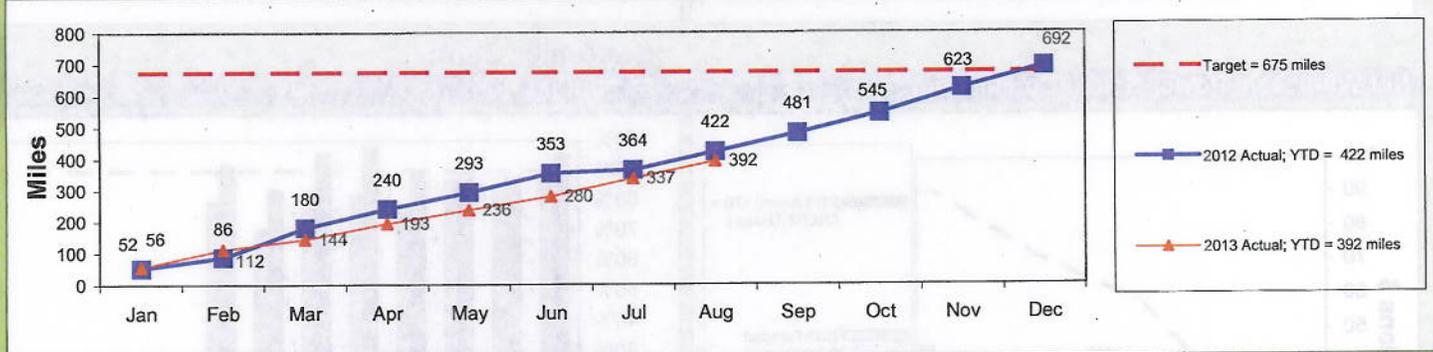
SAIDI - Cumulative



SAIFI - Cumulative

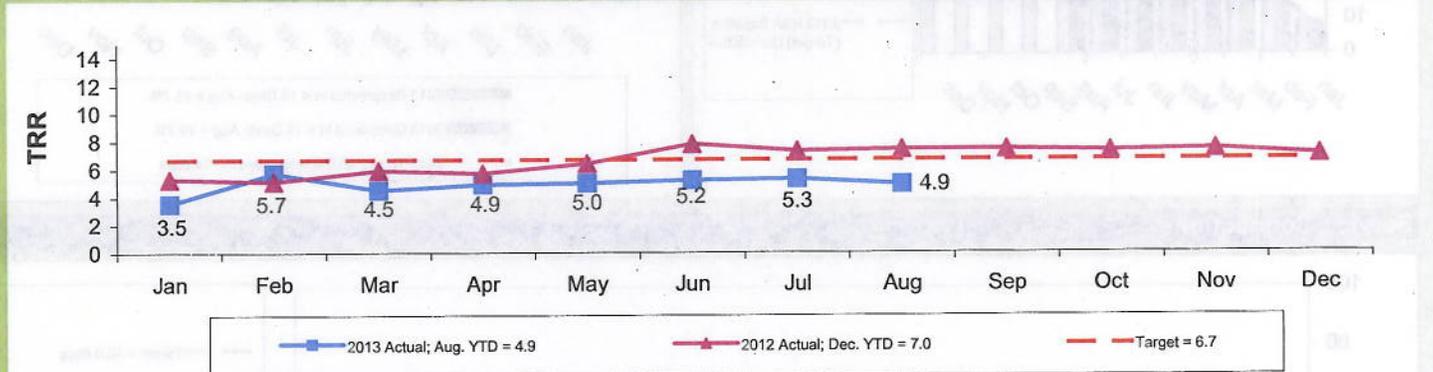


Vegetation Management - Cumulative Miles of Trees Trimmed



Human Resources:

Safety - Total Recordable Incident Rate (TRR) - Cumulative

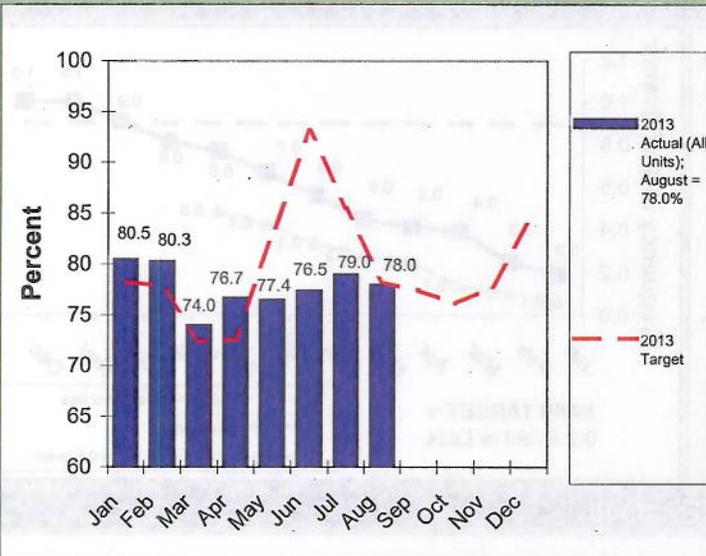


Hiring Statistics YTD

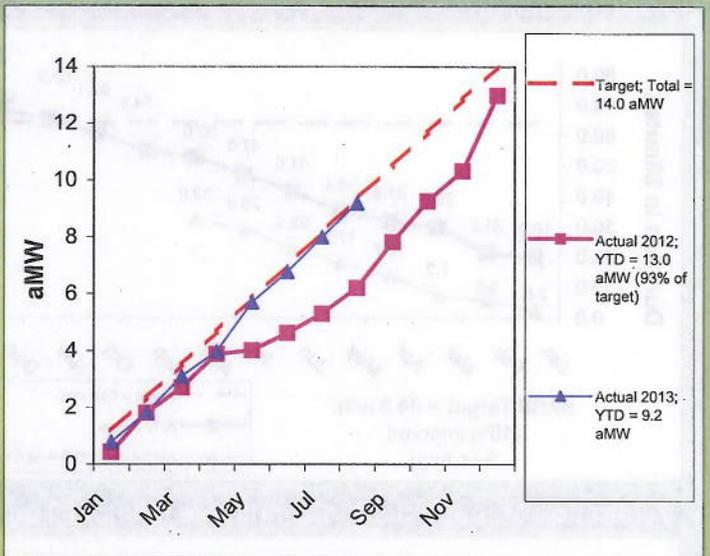
	Jan	Feb	Mar	April	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Cumulative # of New Hires	12	21	30	40	54	74	88	100	0	0	0	0
Cumulative # of Promotions	4	9	13	16	27	31	39	44	0	0	0	0
Ave. # of Hiring Days	38	47	45	46	46	46	44	40	0	0	0	0
Cumulative # of Attrition	4	14	26	38	51	59	70	82	0	0	0	0
Vacancy Rate Mo. End	7.8%	7.9%	7.8%	7.8%	8.0%	7.4%	7.2%	7.3%	0.0%	0.0%	0.0%	0.0%

Power Resources:

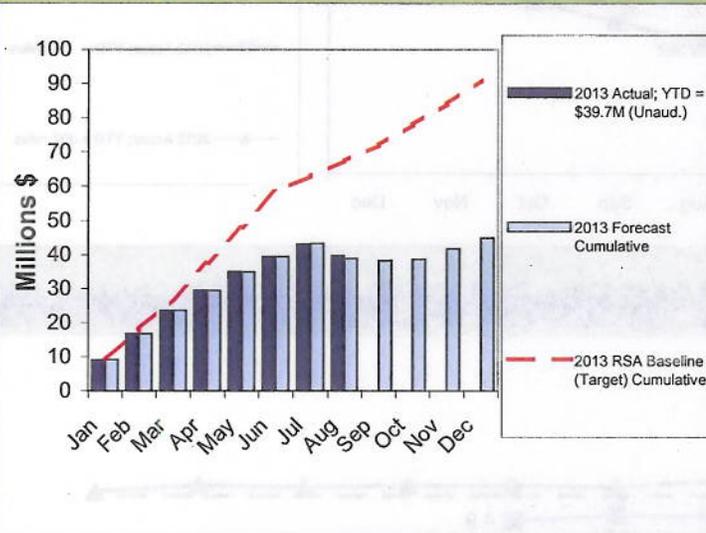
Generator Availability-All Units (Actuals %)



Conservation Savings (Cumulative)

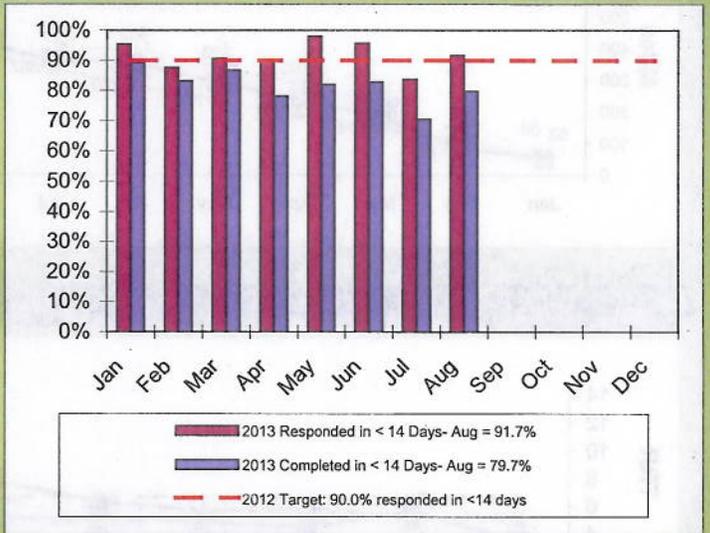


Net Wholesale Power Sales (Cumulative)



Customer Care:

Streetlight Repairs



Service Connections

